

### Agenda

- 1. AC18-09-01: 6/30/2018 Experience Review of Methodologies
- 2. AC18-09-02: Cumulative Trauma Claim Study

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6/30/2018
Experience –
Review of
Methodologies



#### **Summary of June 30, 2018 Experience**

- Almost 100% of market reflected
- Same methodologies as in 1/1/2019 Filing
- Projected policy year 2019 loss ratio: 0.577
- 1 point decrease from 1/1/2019 Filing projection (0.588) driven by lower loss development



#### **Cumulative Incurred Development from 12 to 108 Months**



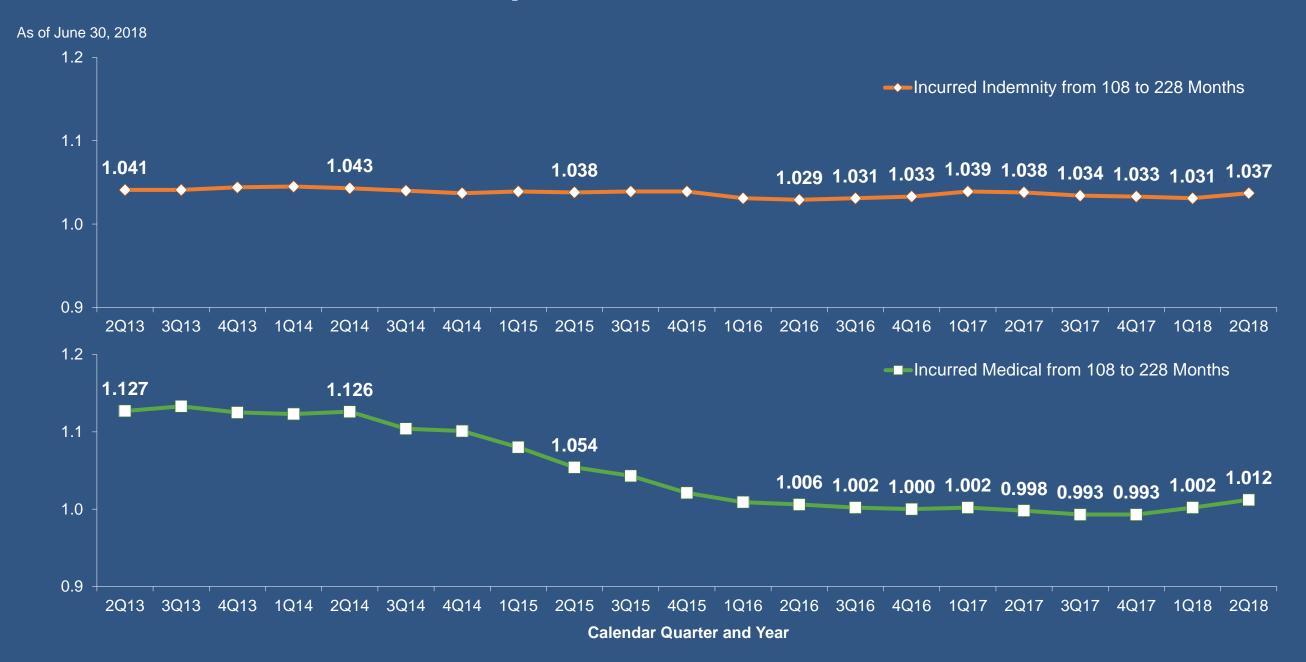


#### **Cumulative Paid Development from 12 to 108 Months**





#### **Cumulative Incurred Development from 108 to 228 Months**



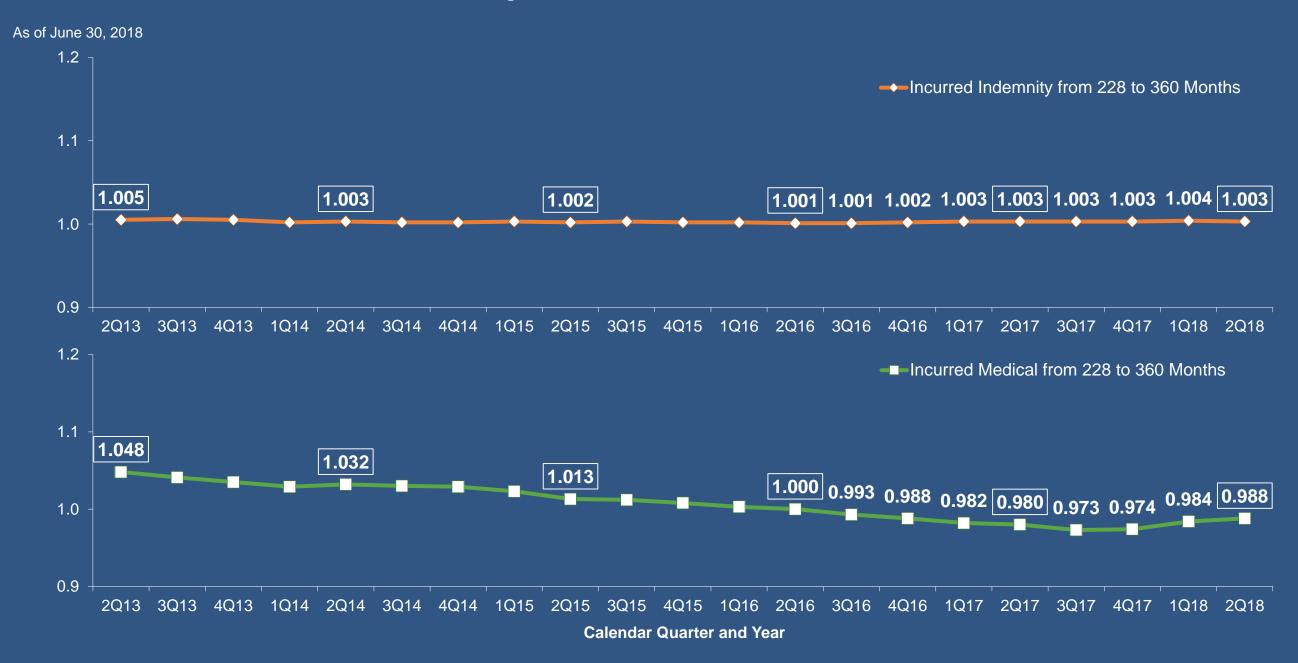


#### **Cumulative Paid Development from 108 to 228 Months**



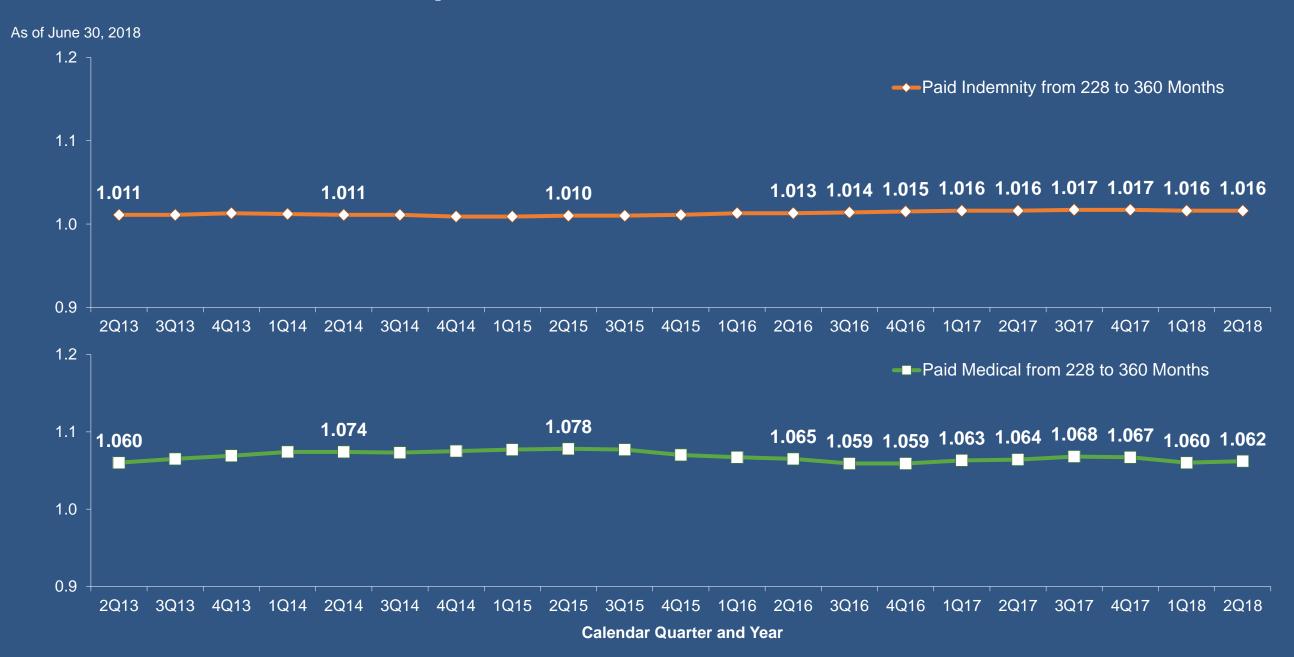


#### Cumulative Incurred Development from 228 to 360 Months



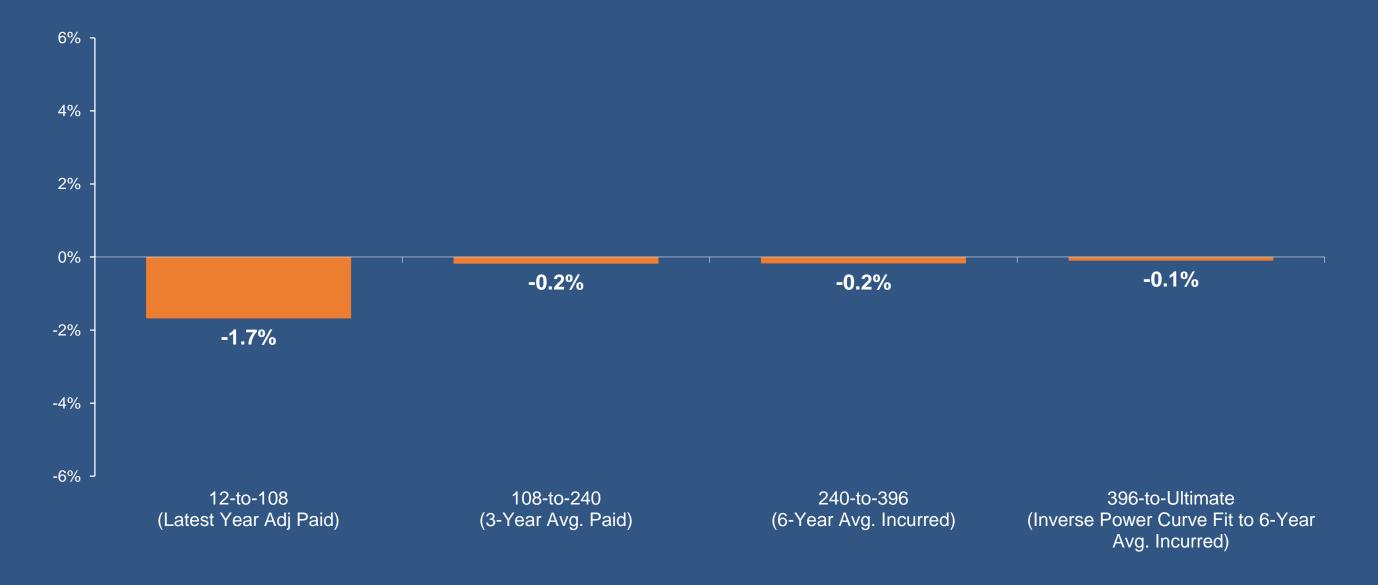


#### **Cumulative Paid Development from 228 to 360 Months**



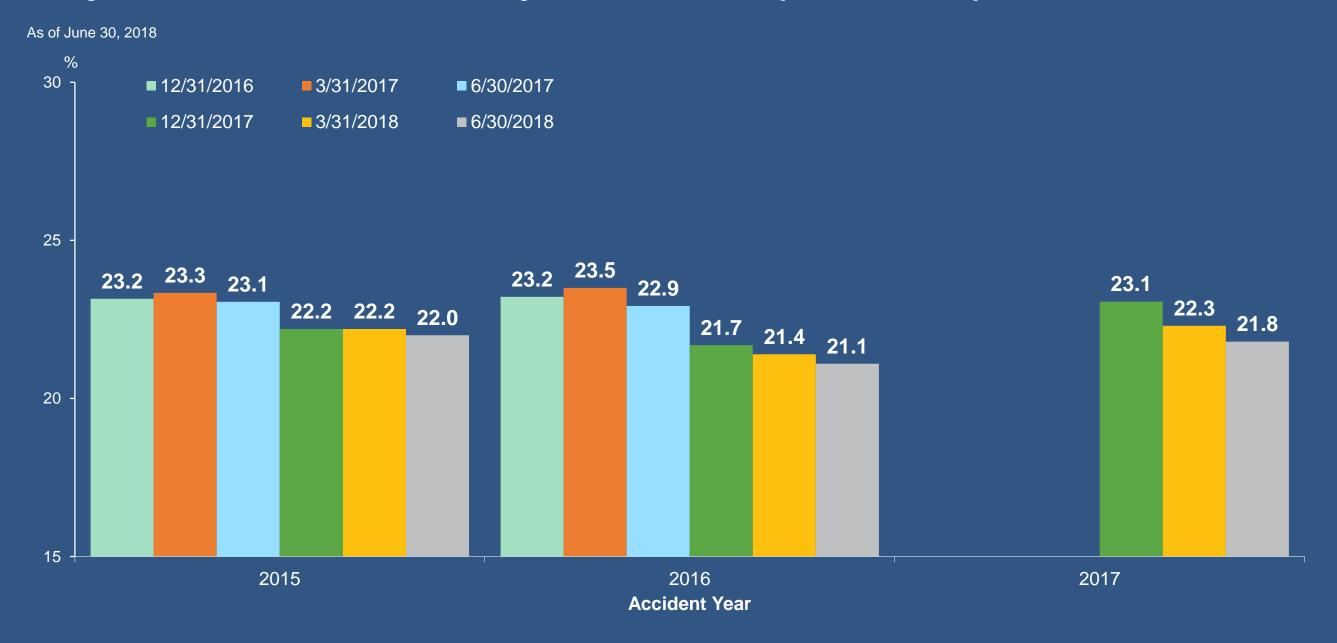


### Change in Projected Medical Development Factor 3/31/2018 to 6/30/2018 Experience



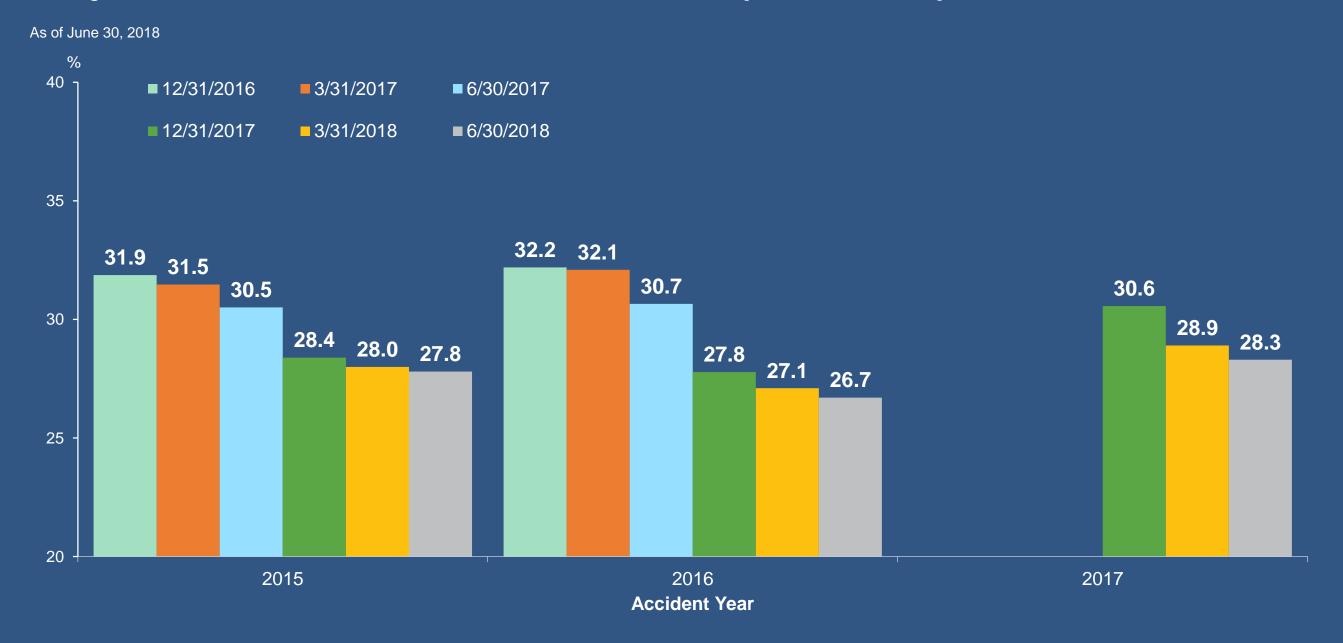


#### **Projected Ultimate Indemnity Loss Ratios (Exhibit 3.1)**



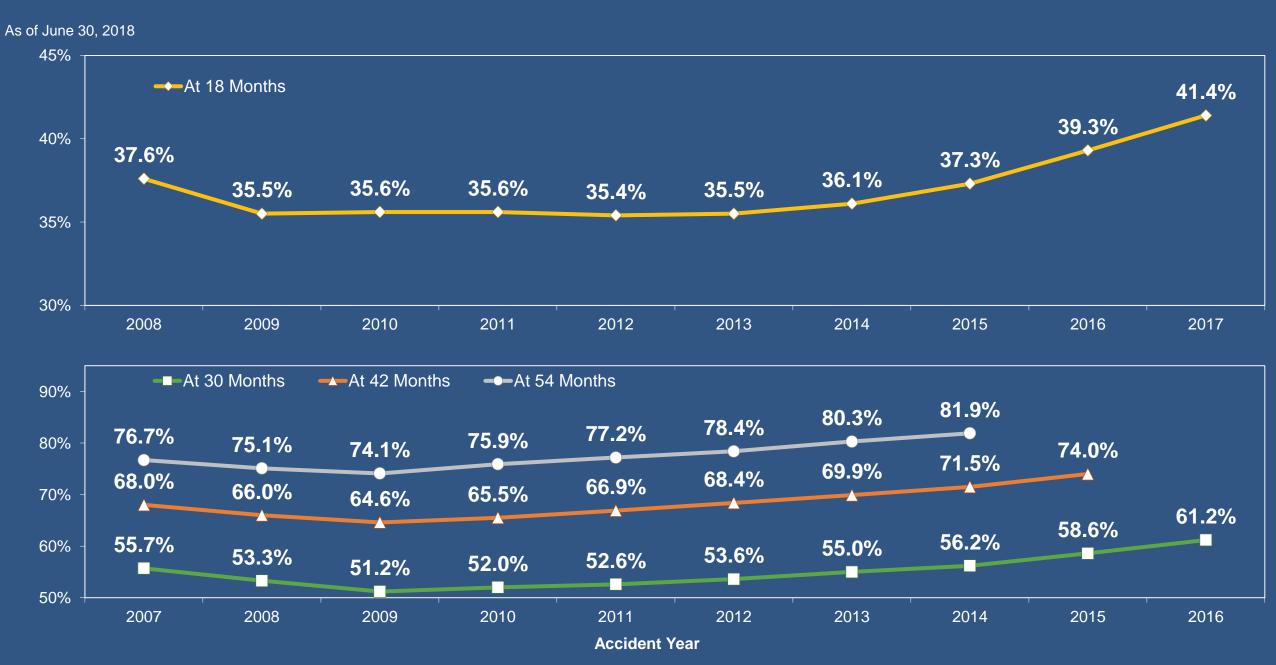


#### **Projected Ultimate Medical Loss Ratios (Exhibit 3.2)**





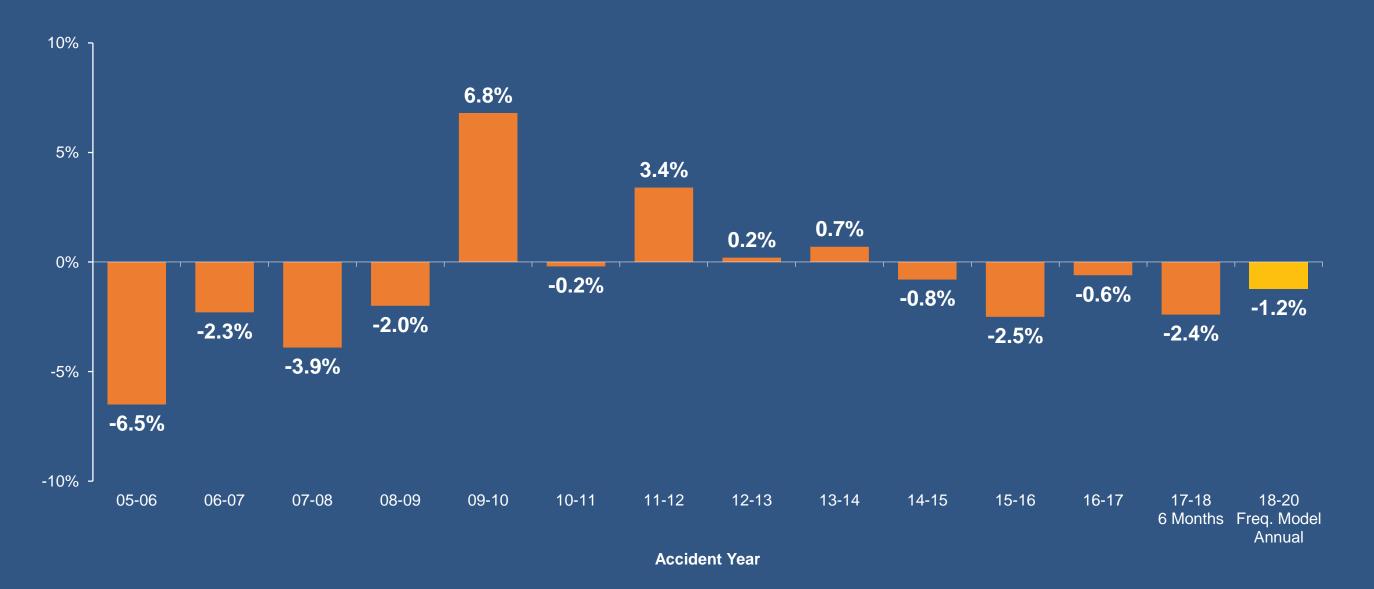
#### **Ultimate Indemnity Claim Settlement Ratios (Exhibit 11.2)**





#### Projected Changes in Indemnity Claim Frequency (Exhibits 6.1 & 12)

As of June 30, 2018





#### **Projected Changes in On-Level Indemnity Severity (Exhibit 6.2)**

As of June 30, 2018



#### **Annual Exponential Trend Based on:**

1990 to 2017: +1.6%

2005 to 2017: -1.3%

2013 to 2017: -2.4%

Agenda Selected: -0.5%



#### Projected Changes in On-Level Medical Severity (Exhibit 6.4)

As of June 30, 2018



#### **Annual Exponential Trend Based on:**

1990 to 2017 (Incl. MCCP): +6.1%

2005 to 2017: +2.2%

2013 to 2017: +0.4%

Agenda Selected: 2.5%



#### Ultimate Medical per Indemnity Claim (Exhibits 6.3 & 6.4)





#### **Projected On-Level Indemnity Loss Ratios (Exhibit 7.1)**

As of June 30, 2018 0.380 Latest Year Claim Settlement Rate-Adjusted Paid Development Method Frequency & -0.5% Severity Trends Applied to Latest Two Years 0.360 Exponential Trend Based on 1990 to 2017 Applied to Latest Two Years Exponential Trend Based on 2013 to 2017 Applied to Latest Two Years 0.340 0.324 0.320 0.300 0.286 0.289 0.287 0.276 0.280 0.267 0.261 Annual Exponential Trend Based on: 0.260 1990 to 2017: +0.0% 2013 to 2017: -4.3% 0.240 Implied average annual growth rate for selected trending method: -1.6% 0.229 0.220 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 **Accident Year** 



#### Projected On-Level Medical Loss Ratios (Exhibit 7.3)

As of June 30, 2018 0.400 Latest Year SB 1160 & Claim Settlement Rate-Adjusted Paid Development Method 0.356 Frequency & 2.5% Severity Trends Applied to Latest Two Years 0.350 0.329 0.335 Exponential Trend Based on 1990 to 2017 Applied to Latest Two Years Exponential Trend Based on 2013 to 2017 Applied to Latest Two Years 0.313 0.300 0.315 0.305 0.253 0.250 0.213 0.200 Annual Exponential Trend Based on: 1990 to 2017: +4.2% 0.150 2013 to 2017: -1.1% Implied average annual growth rate for selected trending method: +1.4% 0.100 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Accident Year

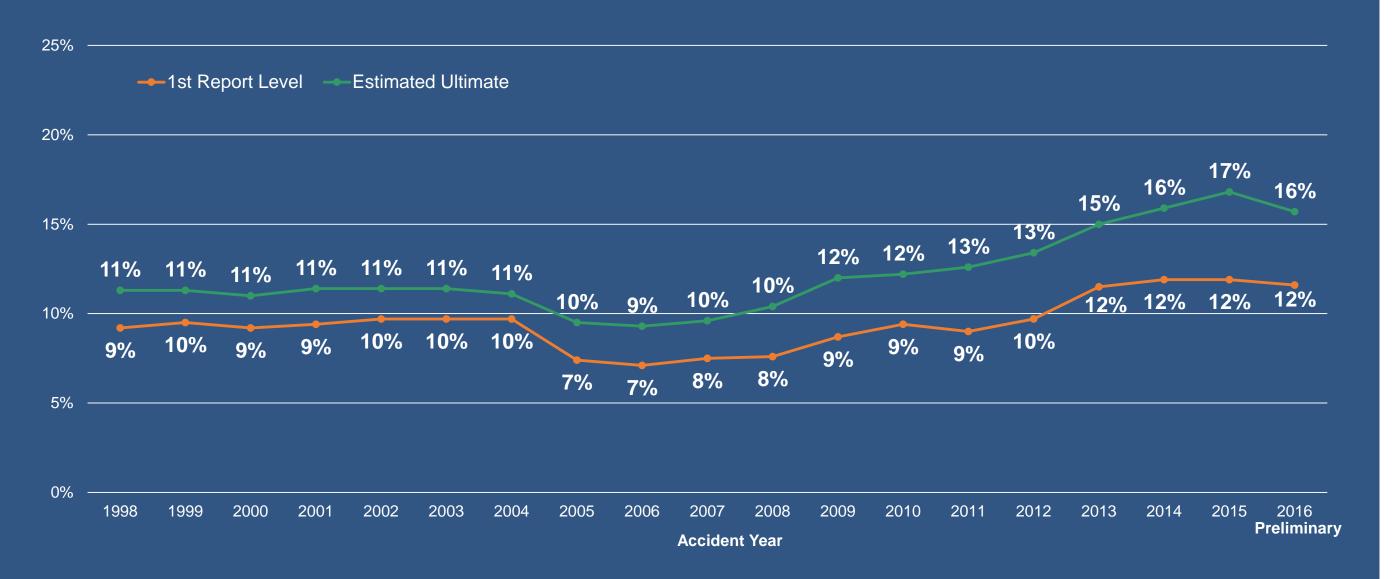


02

**Cumulative Trauma Claim Study** 

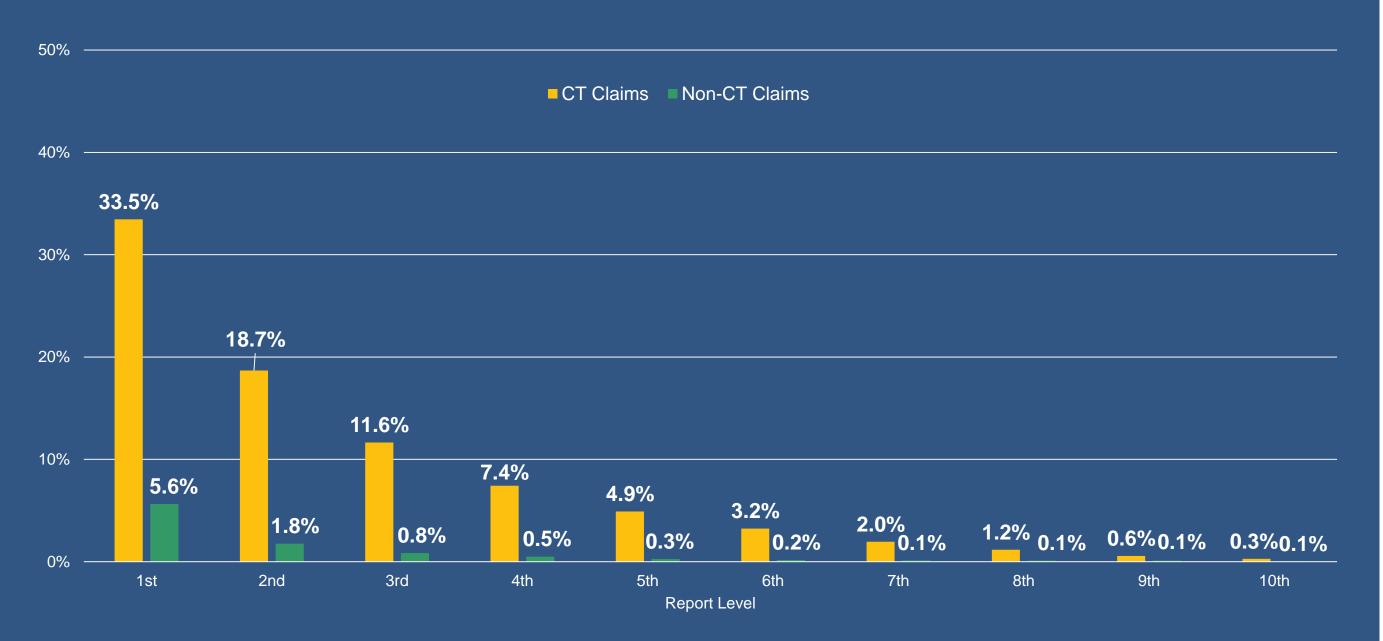


#### Percentage of Indemnity Claims that are CT



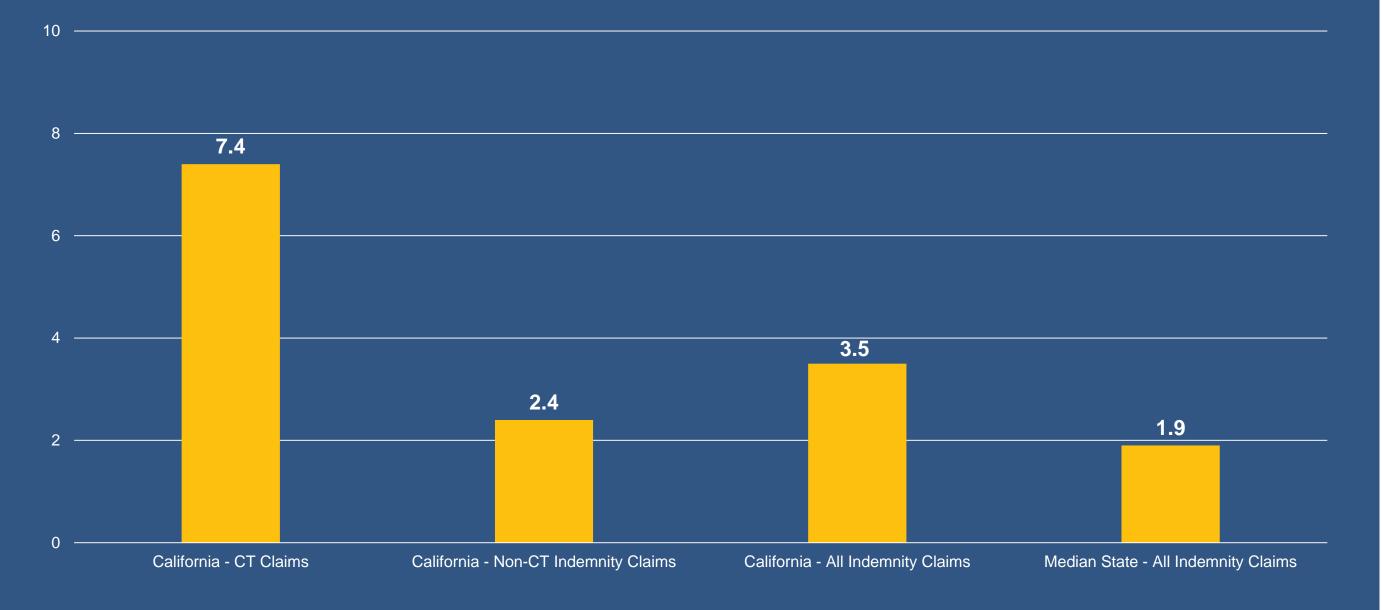


#### **Percentage of Claims Unreported**



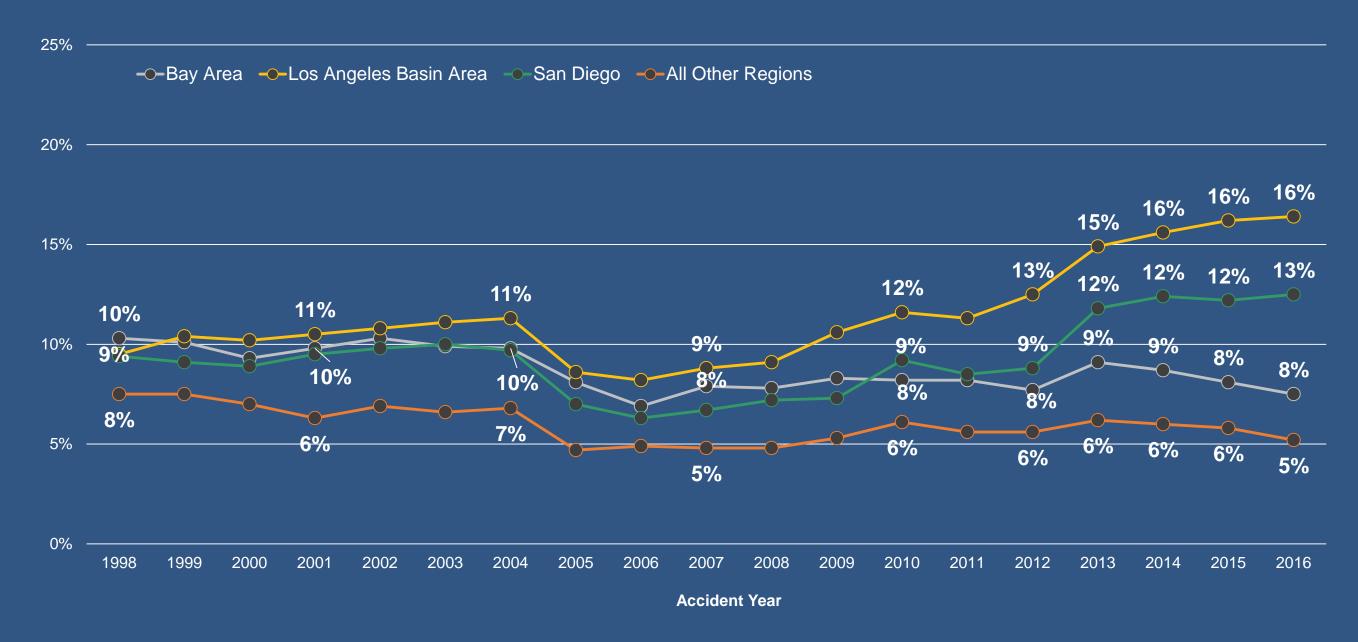


#### Number of Years until 98% of Claims are Reported



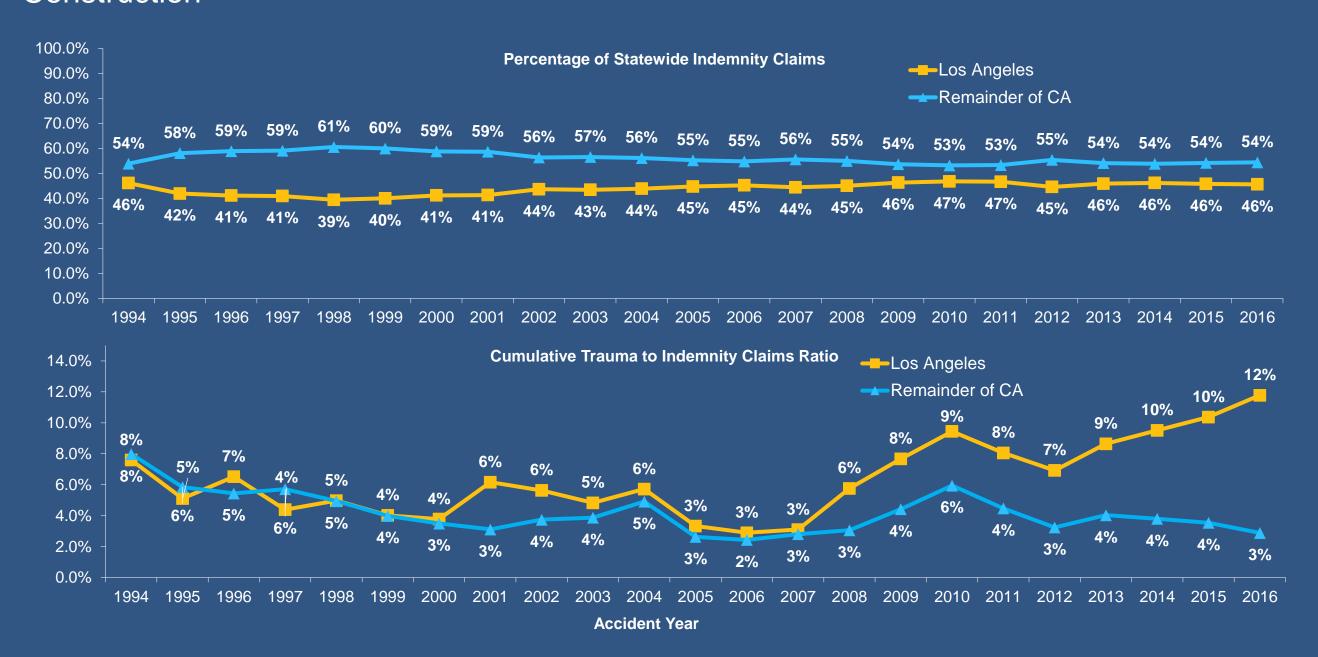


#### Percentage of Indemnity Claims that are CT



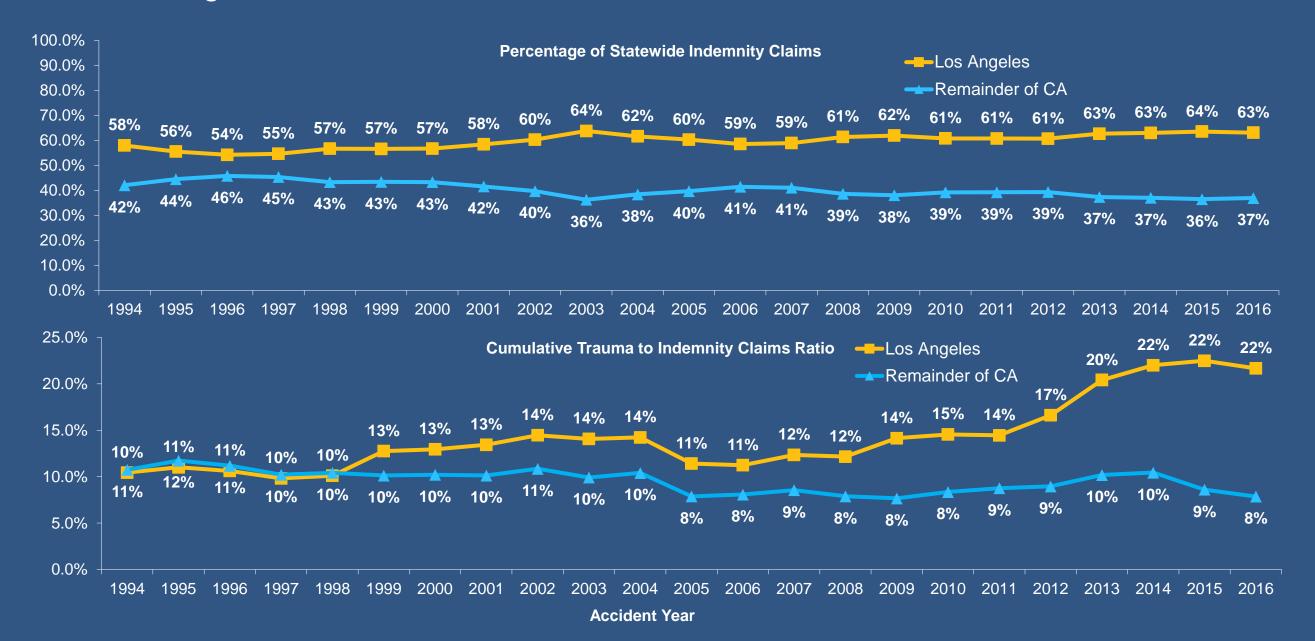


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Construction



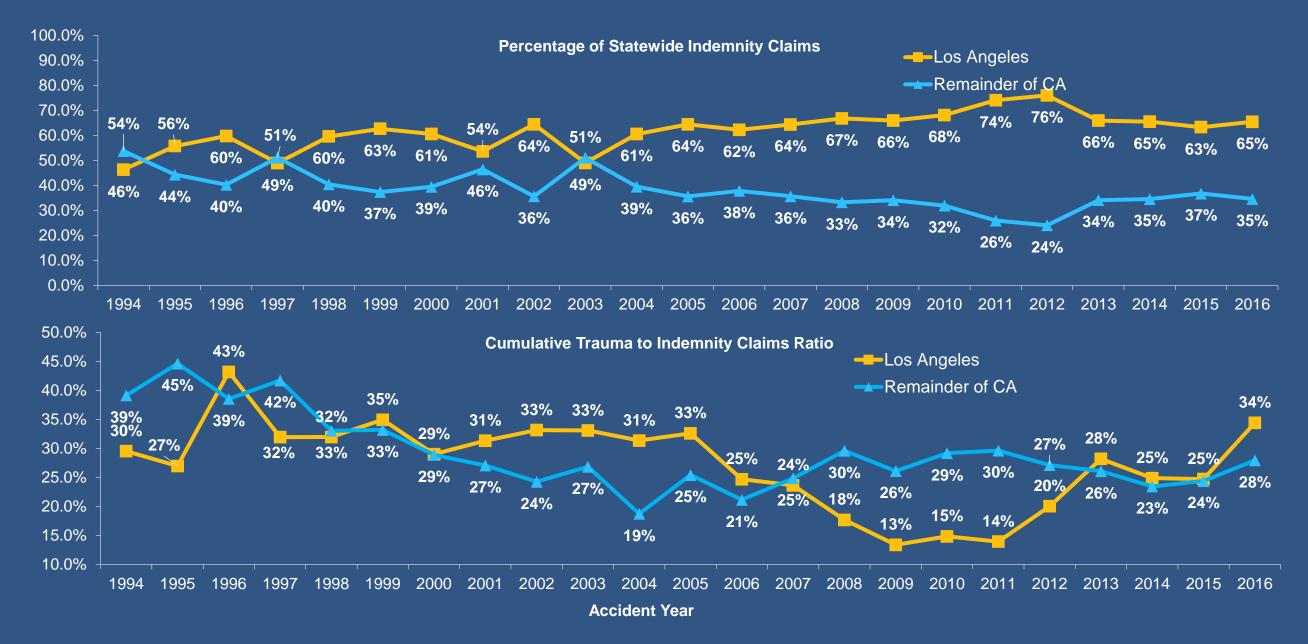


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Manufacturing



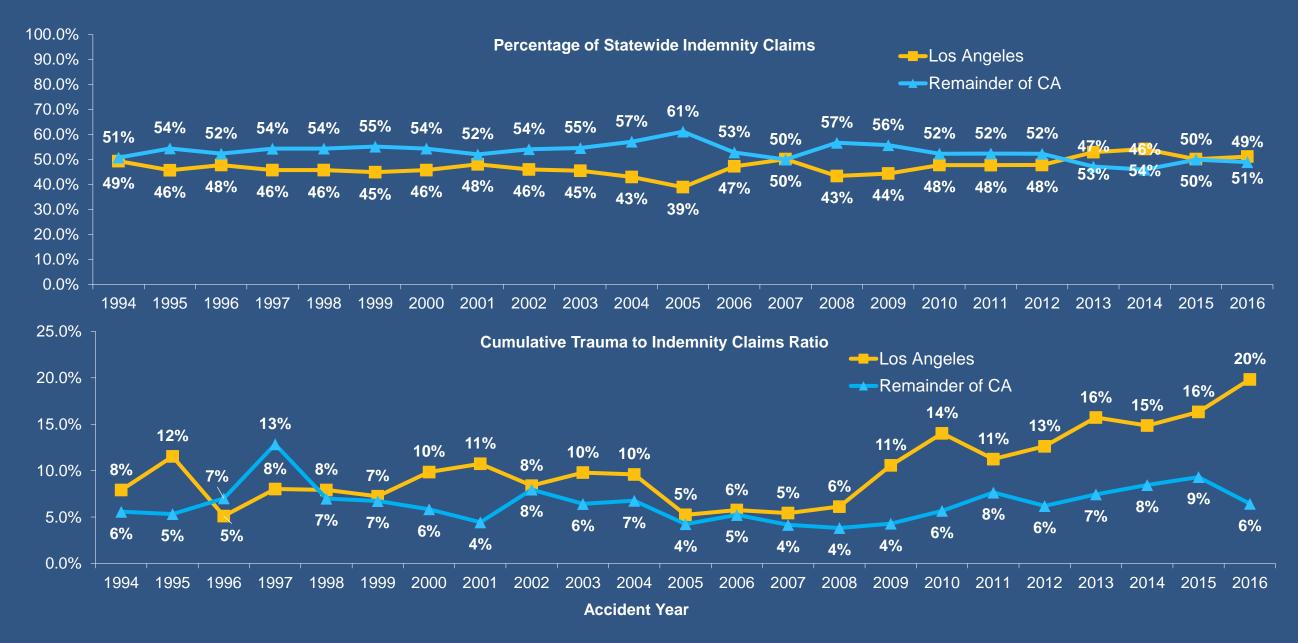


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Finance & Insurance



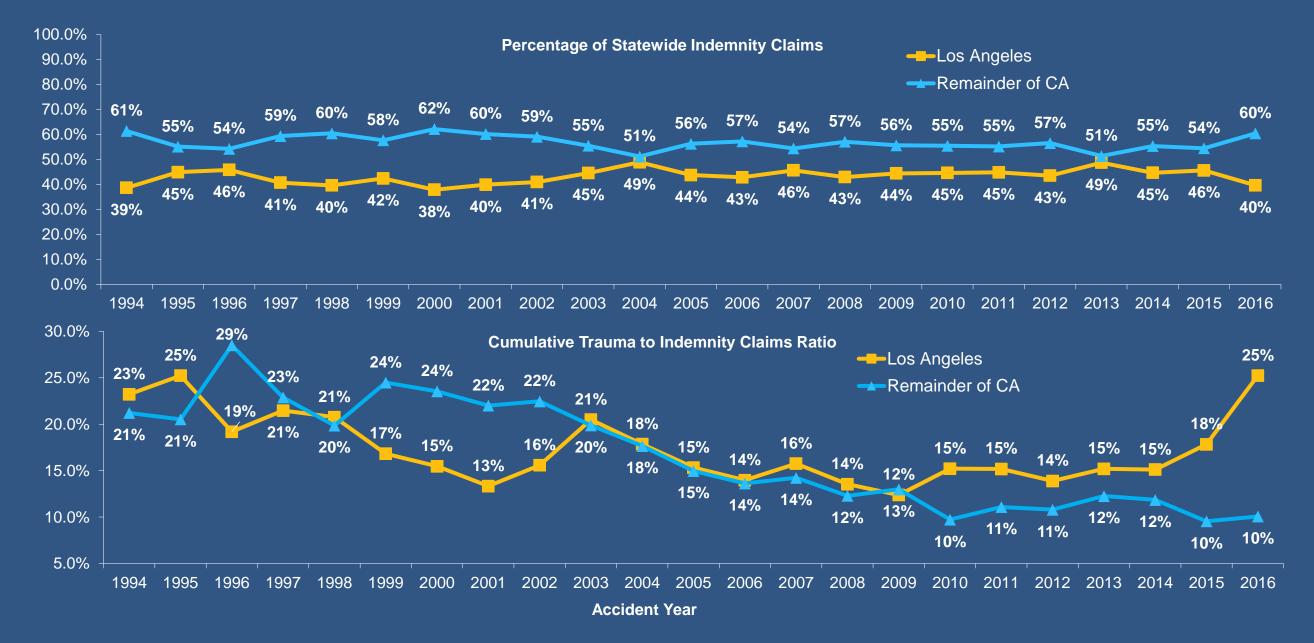


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Real Estate



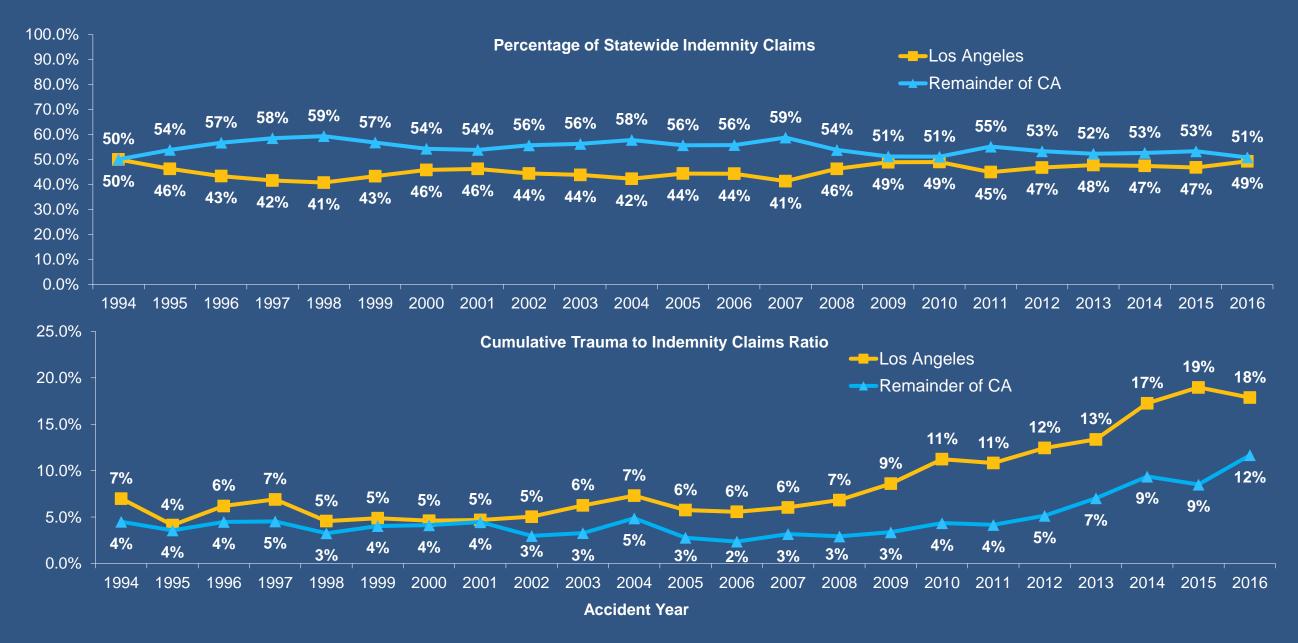


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Professional Services



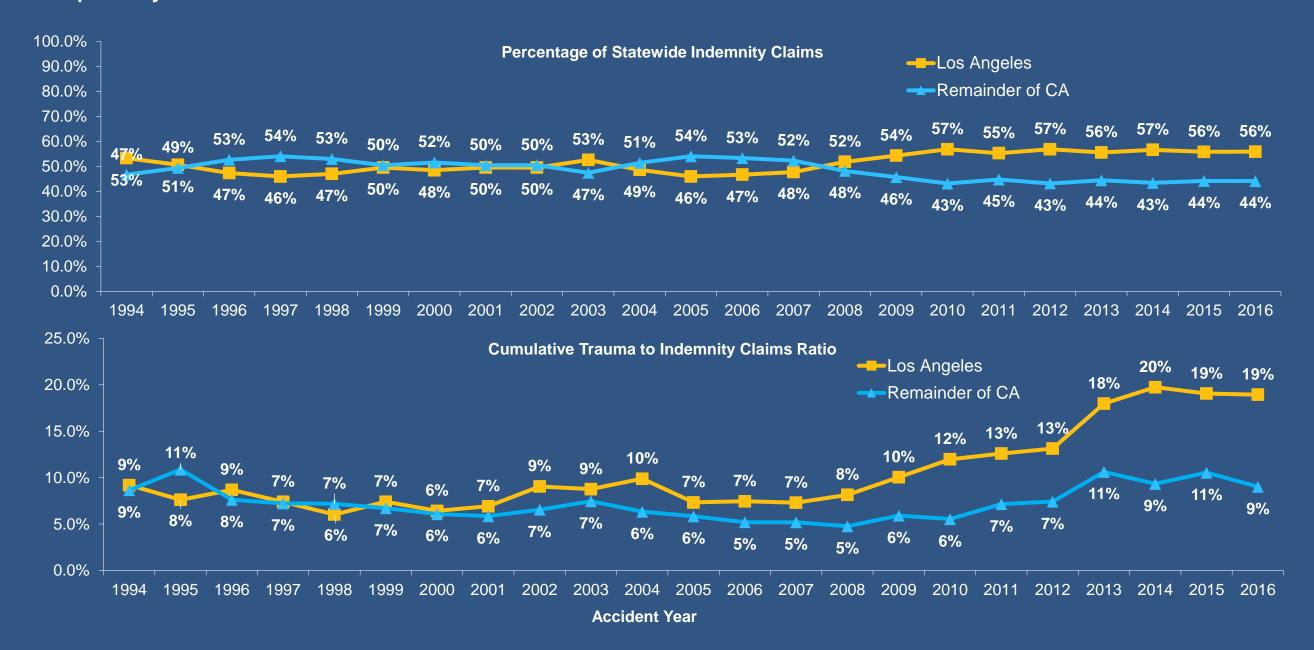


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Administrative



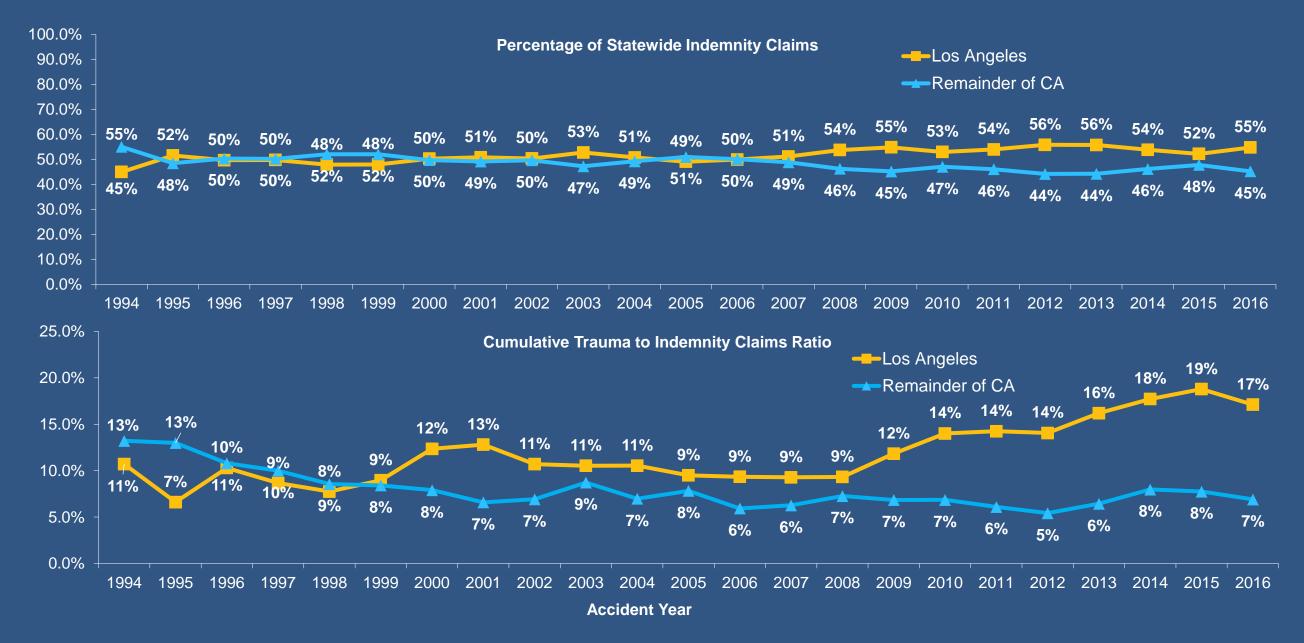


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Hospitality



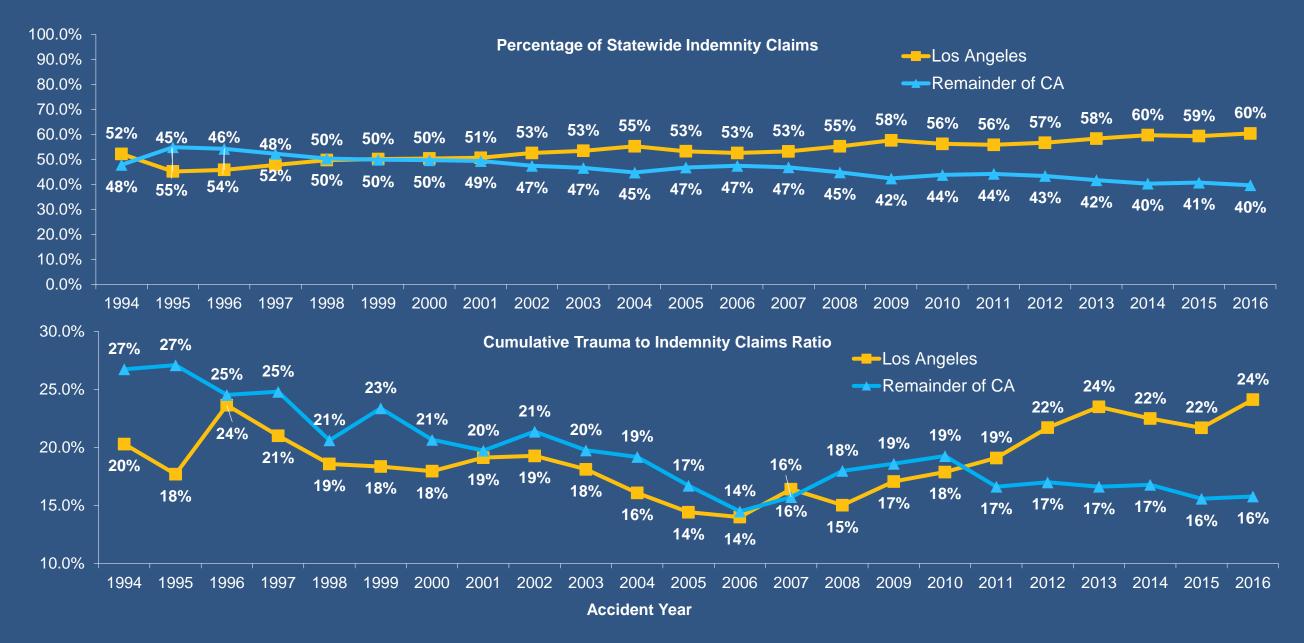


### Cumulative Trauma by NAICS Industry by Region at 1st Report Level Other Services



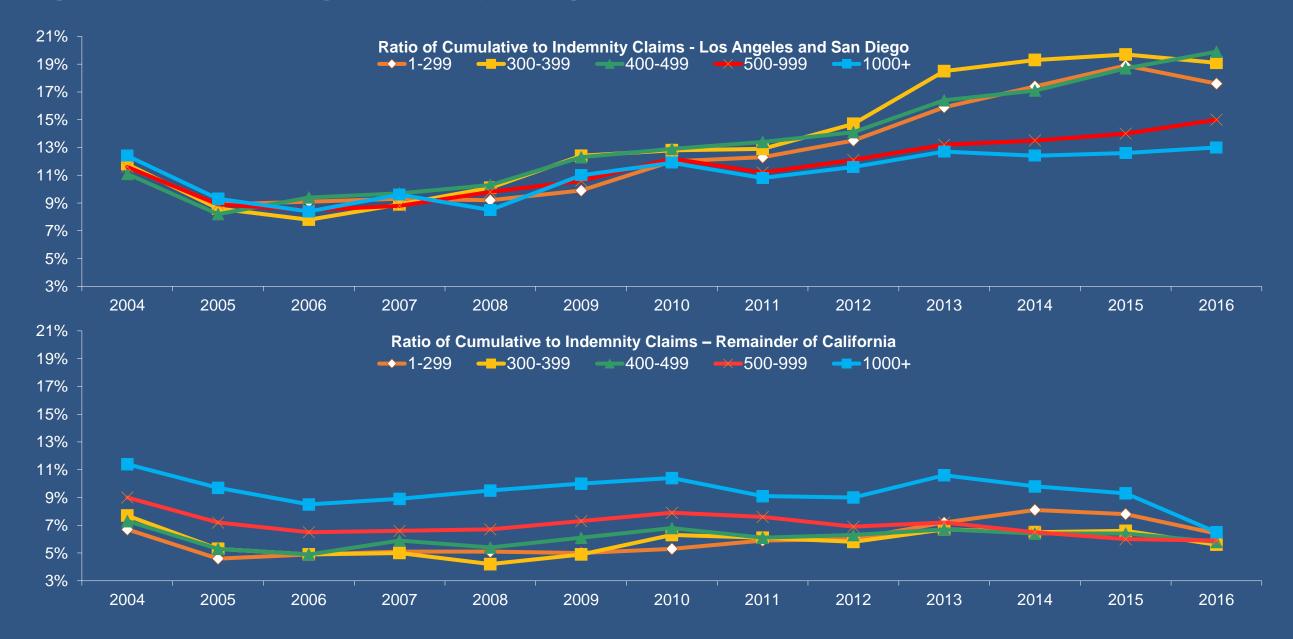


### Cumulative Trauma by NAICS Industry by Region at 1<sup>st</sup> Report Level Outside Sales & Clerical



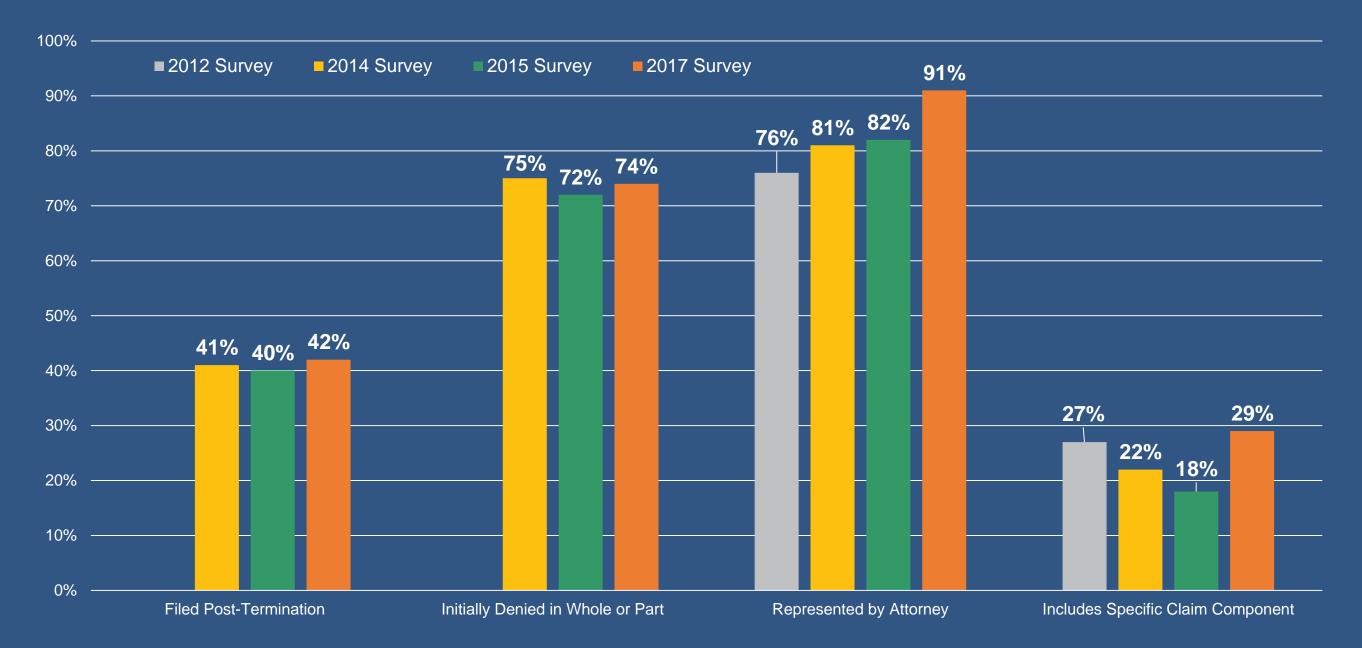


### Percentage of Cumulative Indemnity Claims at 1<sup>st</sup> Report Level by Region and Average Weekly Wage





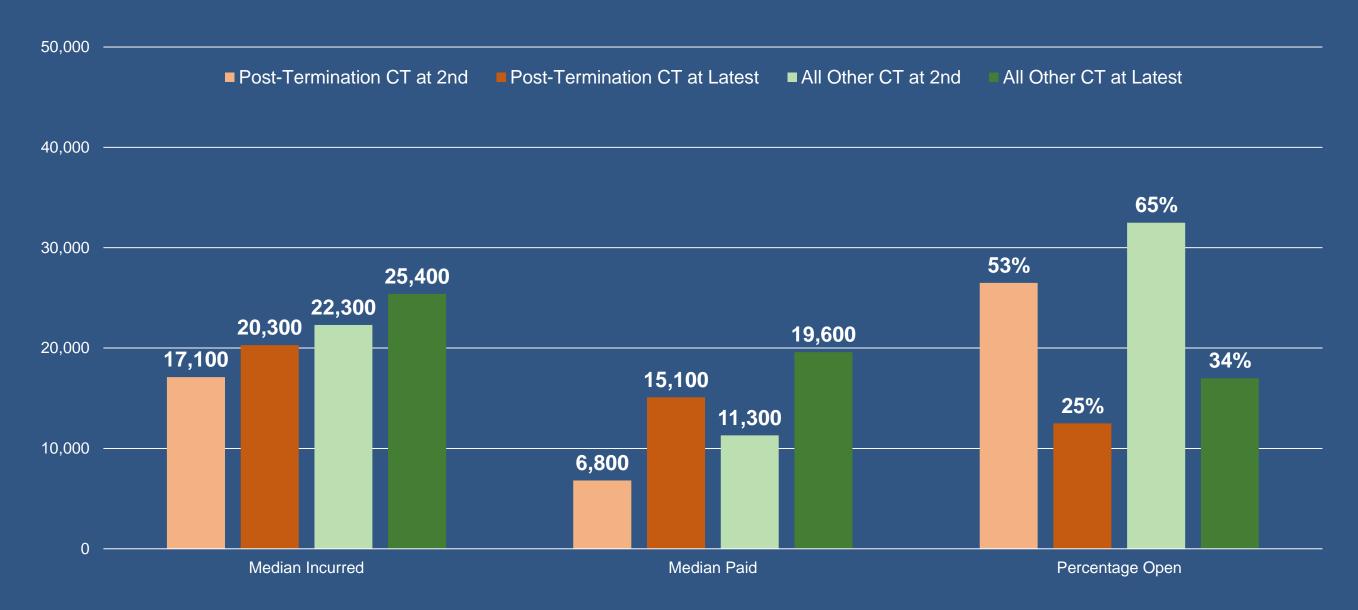
#### **Characteristics of CT Claims from Survey Data**





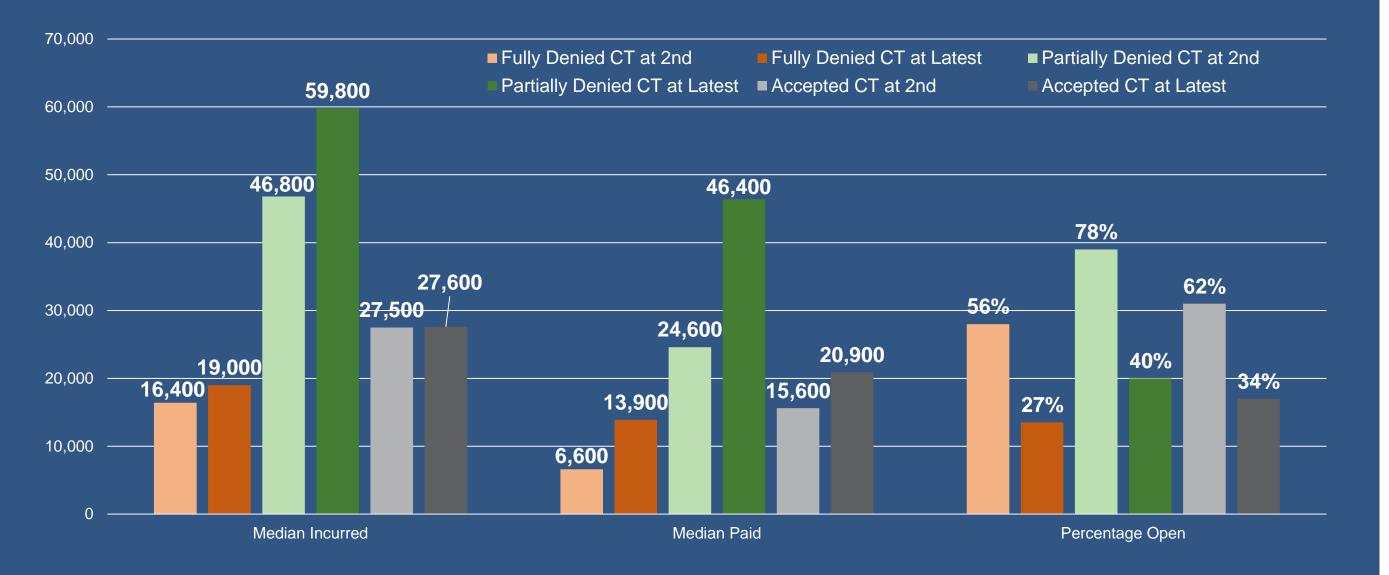
### **Post-Survey CT Claim Development**

Post-Termination Claims for Accident Years 2012-2014





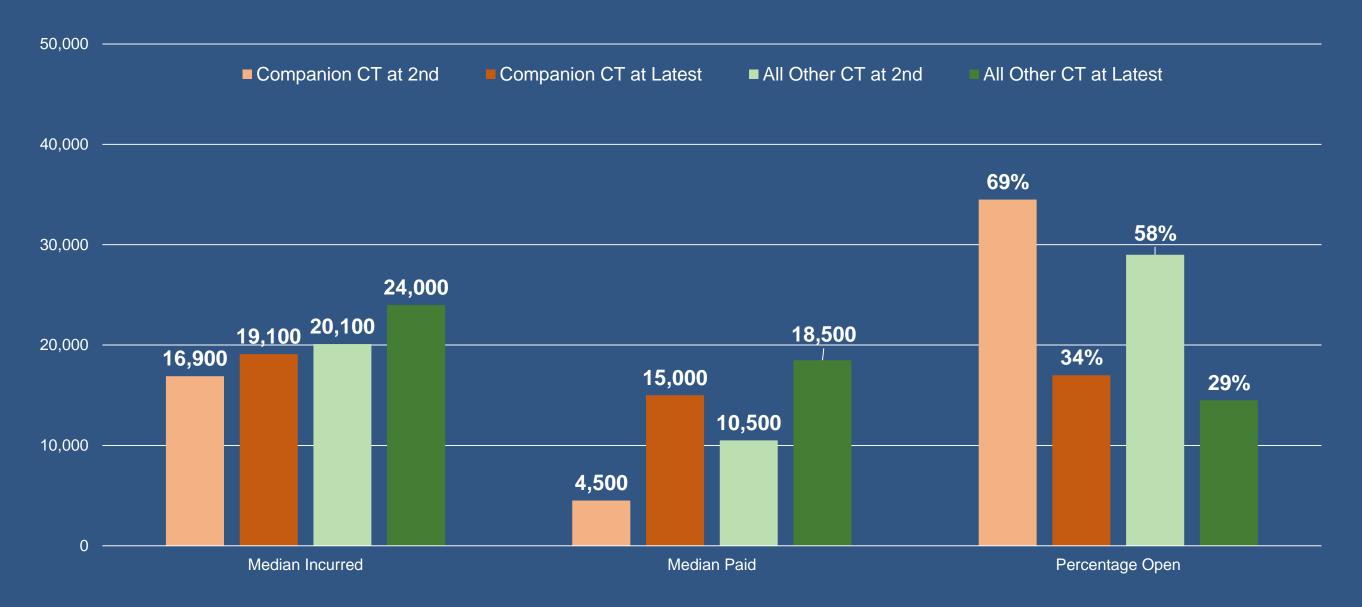
### Post-Survey CT Claim Development Denied Claims for Accident Years 2012-2014





### Post-Survey CT Claim Development

Claims with Specific Component for Accident Years 2012-2014





### **Post-Survey CT Claim Development**

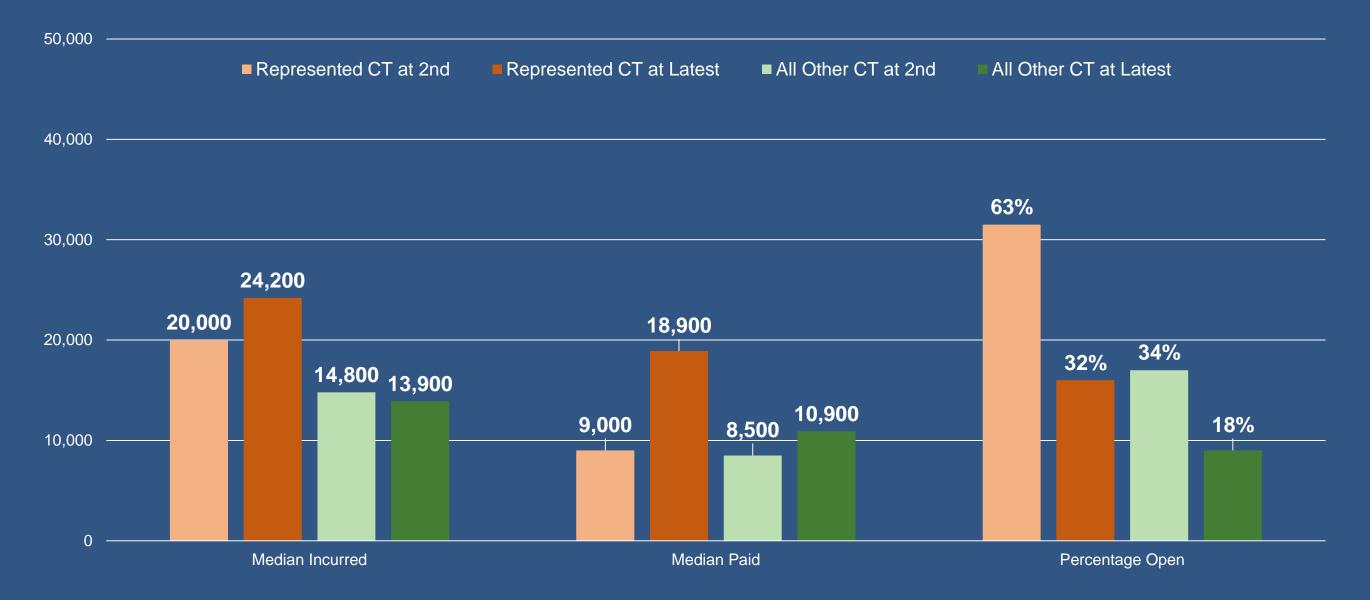
Claims with Specific Component for Accident Years 2007-2010





### **Post-Survey CT Claim Development**

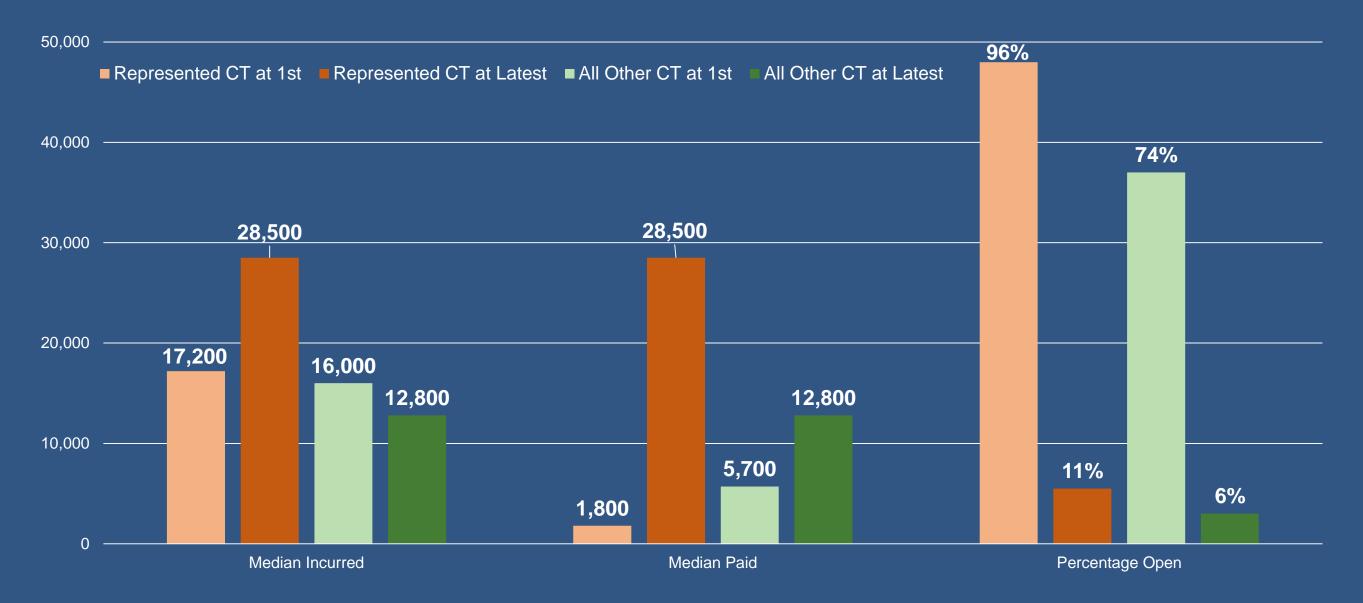
Represented Claims for Accident Years 2012-2014





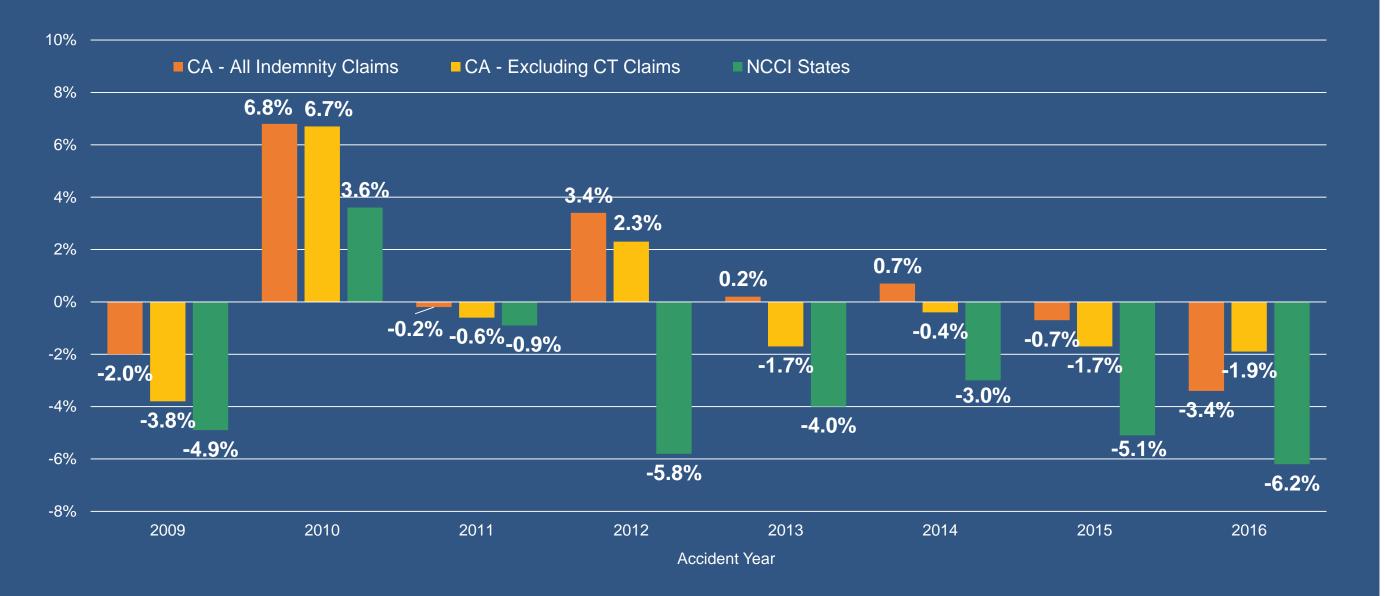
### **Post-Survey CT Claim Development**

Represented Claims for Accident Years 2007-2010



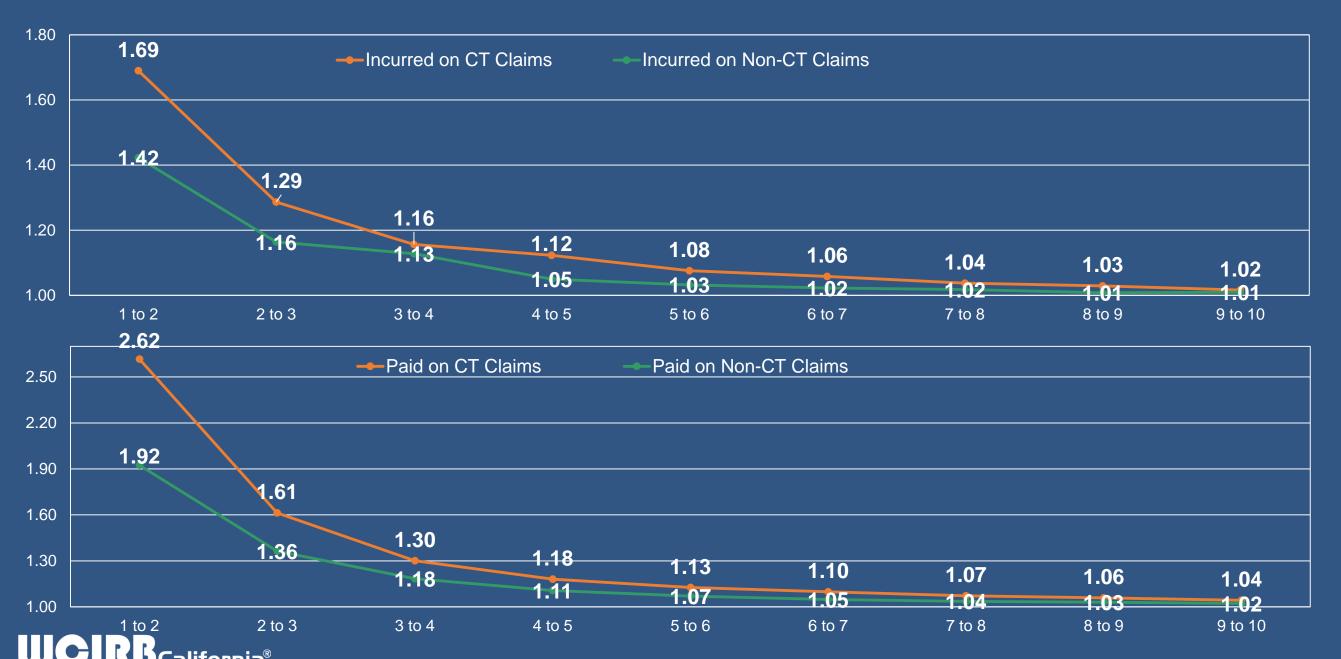


### **Changes in Indemnity Claim Frequency**

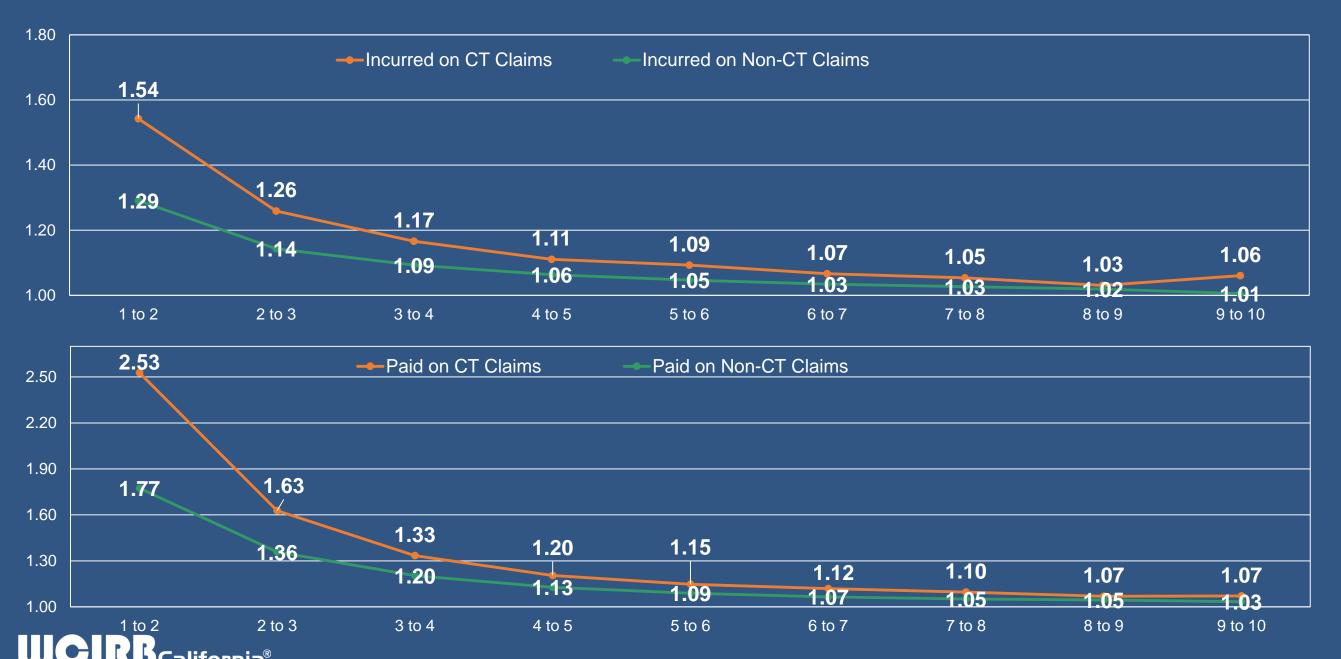




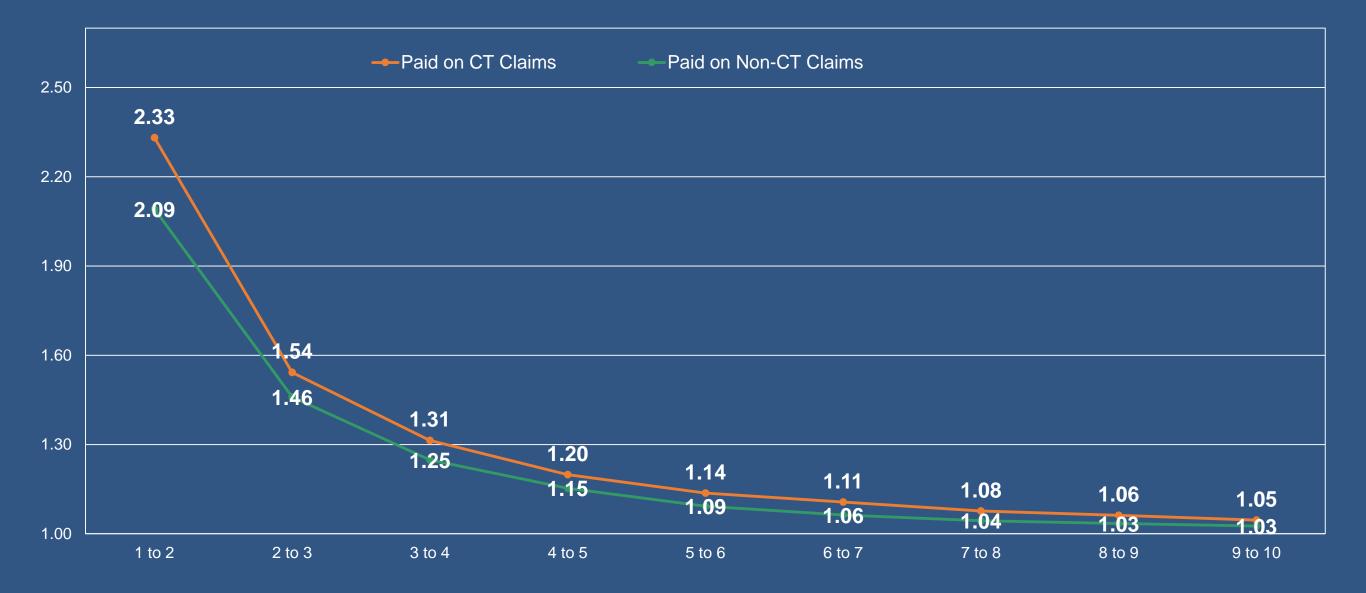
### **Indemnity Age-to-Age Development**



### **Medical Age-to-Age Development**

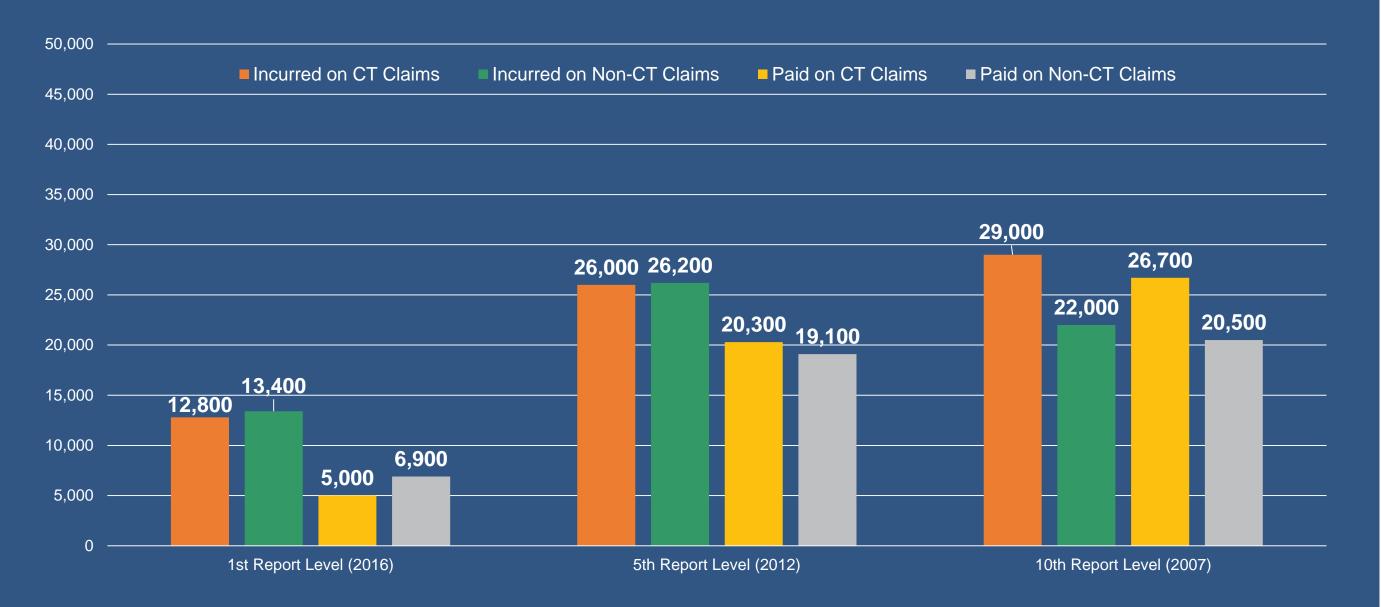


### **ALAE Age-to-Age Development**



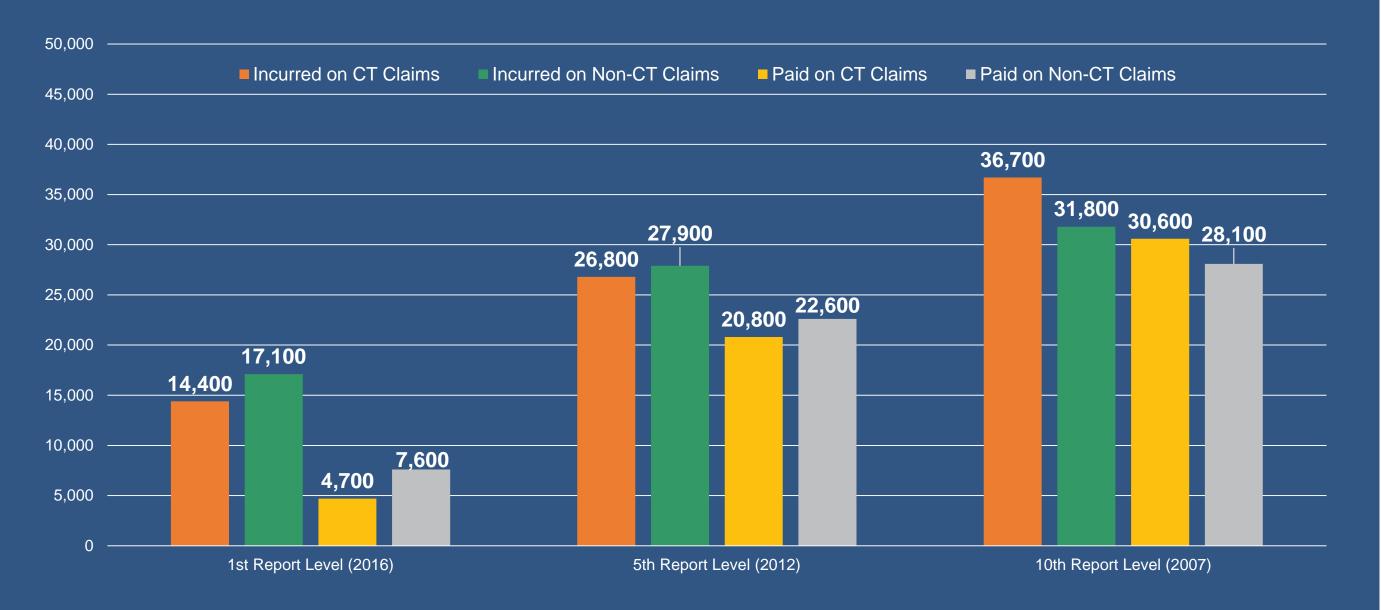


### **Indemnity Severity Comparison**



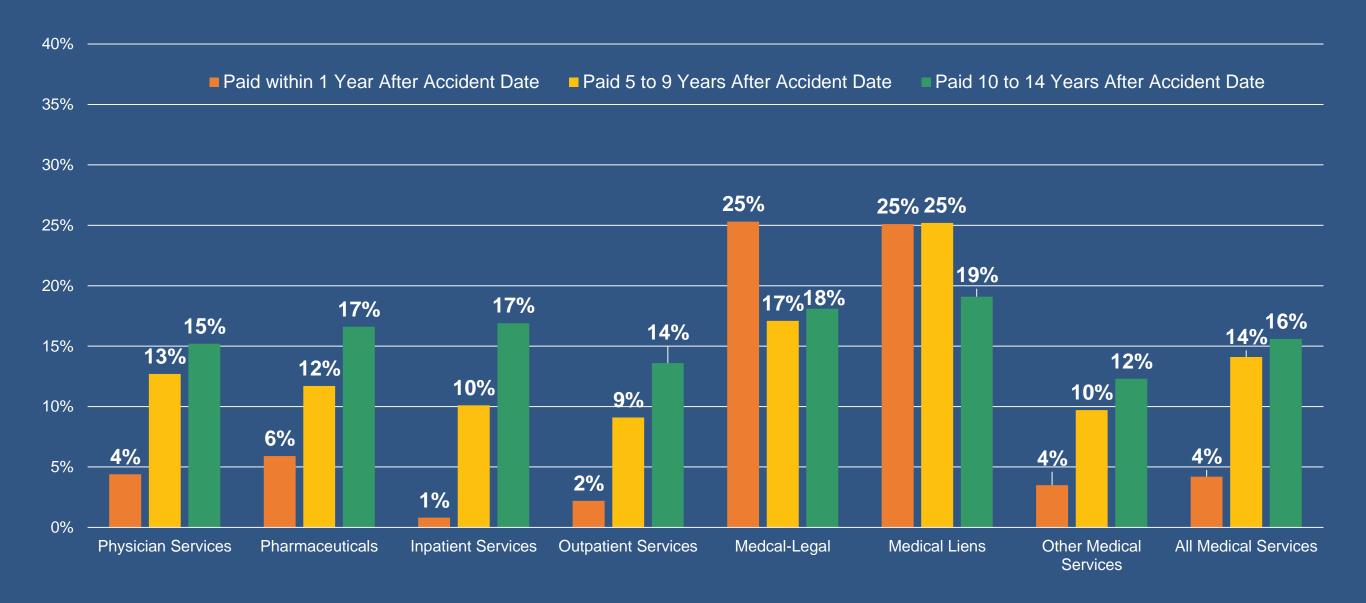


### **Medical Severity Comparison**



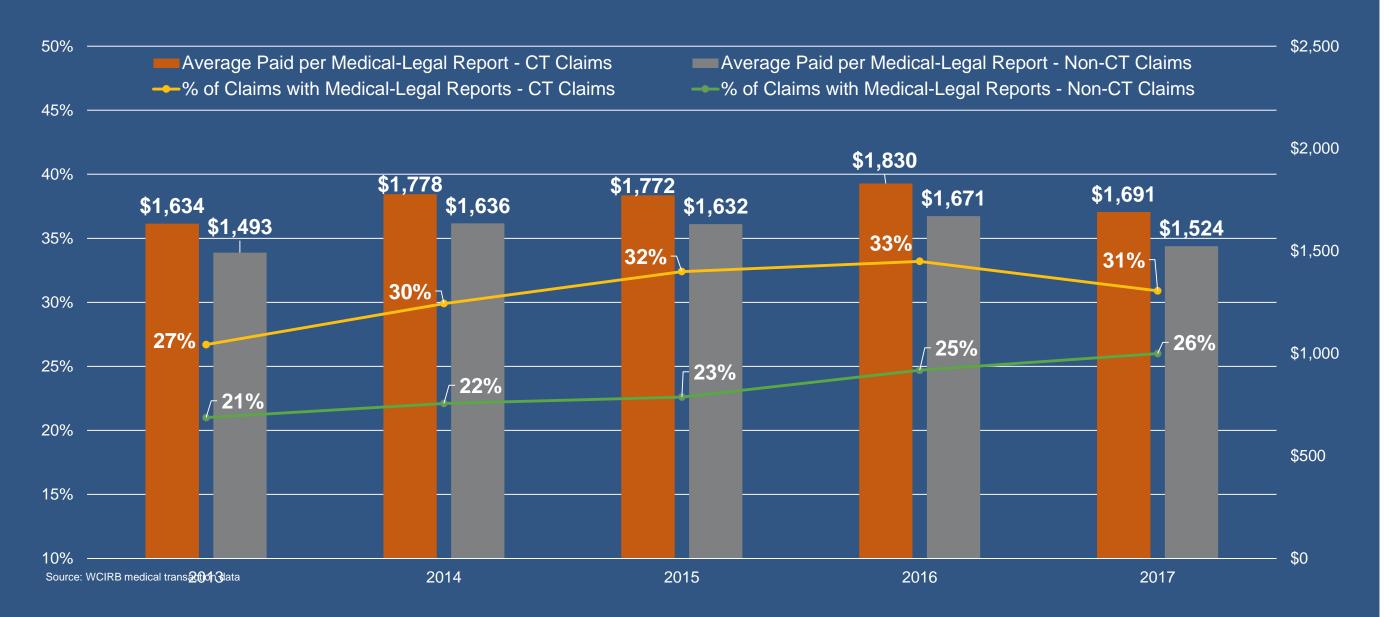


### Proportion of Medical Services Paid on CT Claims as a Percentage of Total Paid



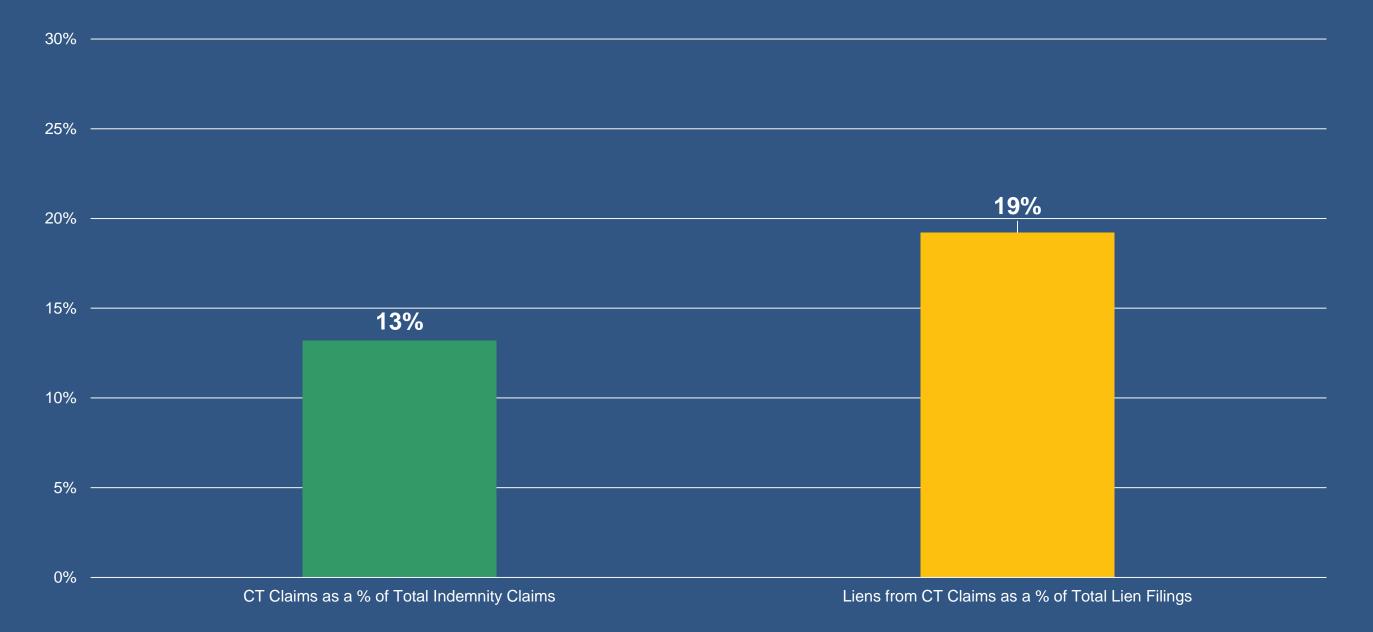


### **Medical-Legal Cost Trends**





### **Lien Filings**





### **Top Seven Diagnoses**

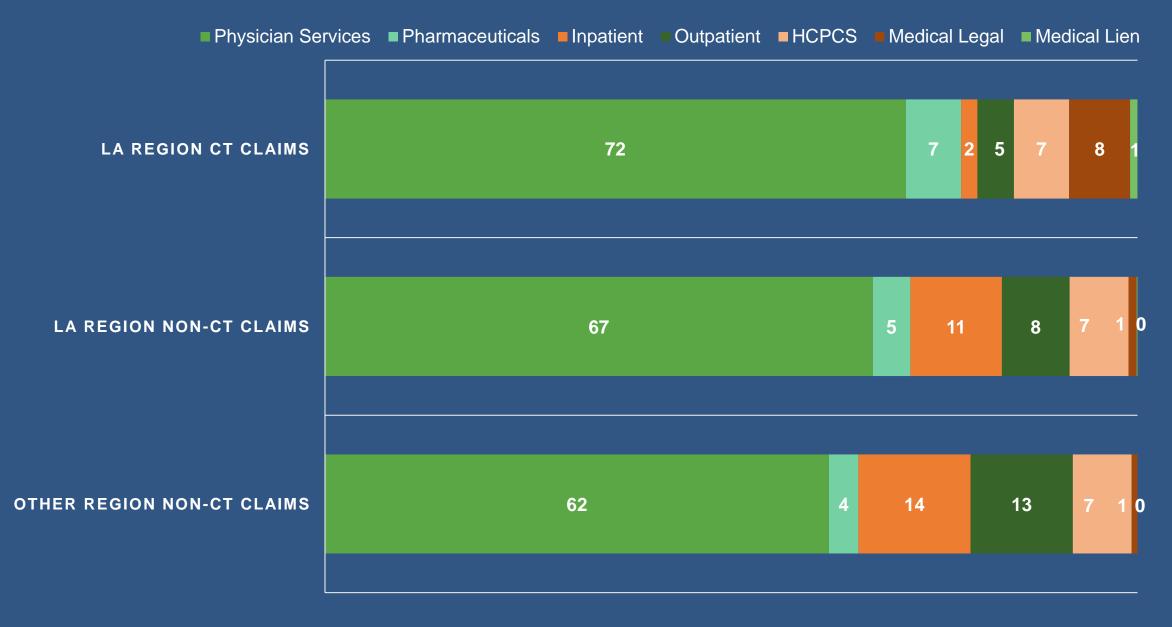
Top 7 Diagnoses for CT Claims	
Diagnosis	Percent of
	Transactions
Carpal Tunnel Syndrome	9.0%
Neck Sprain	5.7%
Hand/Wrist Tenosynovitis	5.6%
Wrist Sprain	4.2%
Lateral Epicondylitis	3.5%
Shoulder/Arm Sprain	3.2%
Lumbar Region Sprain	3.0%
Top 7	34.2%

Top 7 Diagnoses for Non-CT Claims	
Diagnosis	Percent of
	Transactions
Lumbar Region Sprain	7.9%
Shoulder/Arm Sprain	3.8%
Neck Sprain	3.6%
Lumbosacral Sprain	2.3%
Lumbago (Low Back Pain)	1.9%
Knee/Leg Sprain	1.9%
Wrist Sprain	1.9%
Top 7	23.3%



### **Share of Total Medical Payments by Service Type**

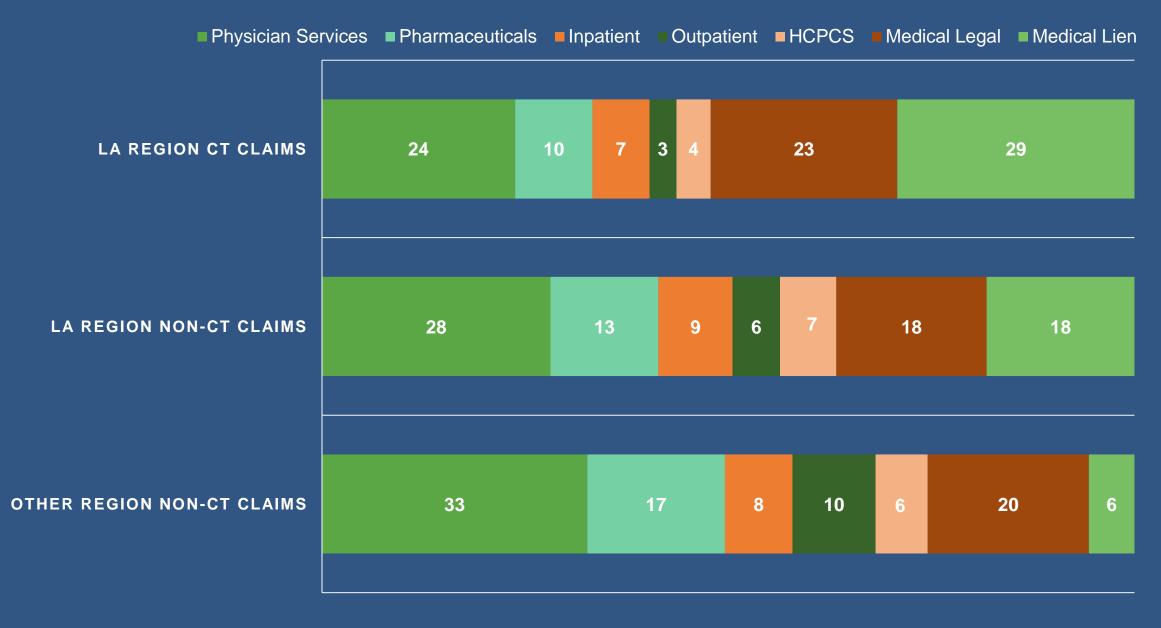
Accident Years 2013 to 2016 at 1st Development Year





### **Share of Total Medical Payments by Service Type**

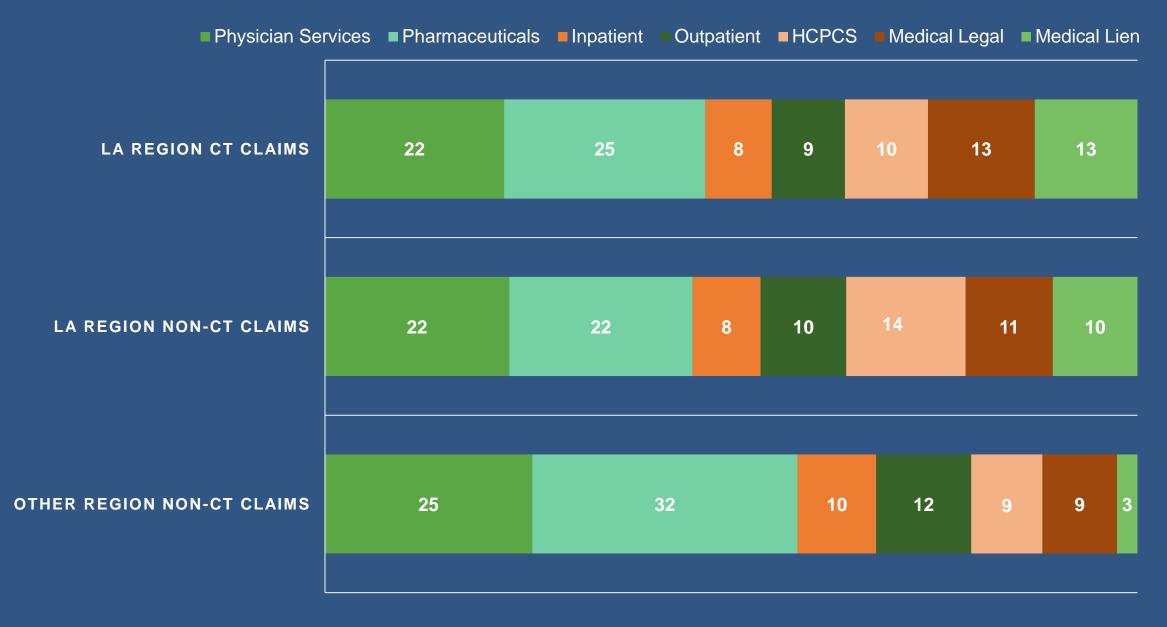
Accident Years 2009 to 2012 at 5th Development Year





### **Share of Total Medical Payments by Service Type**

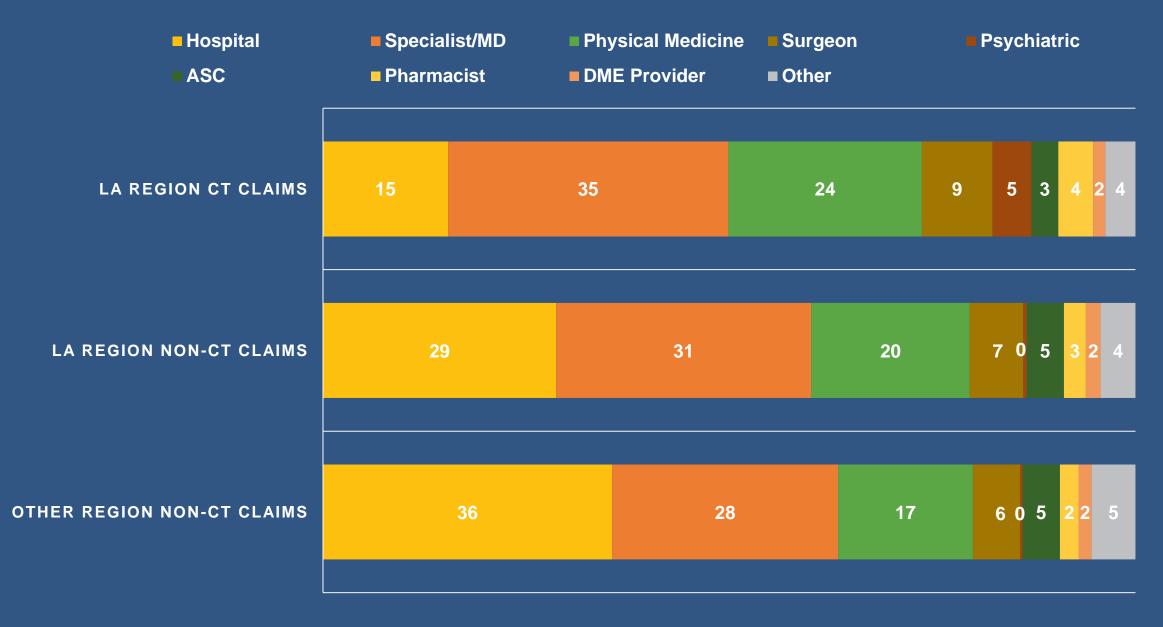
Accident Years 2004 to 2007 at 10th Development Year





### Share of Total Medical Payments by Provider Type

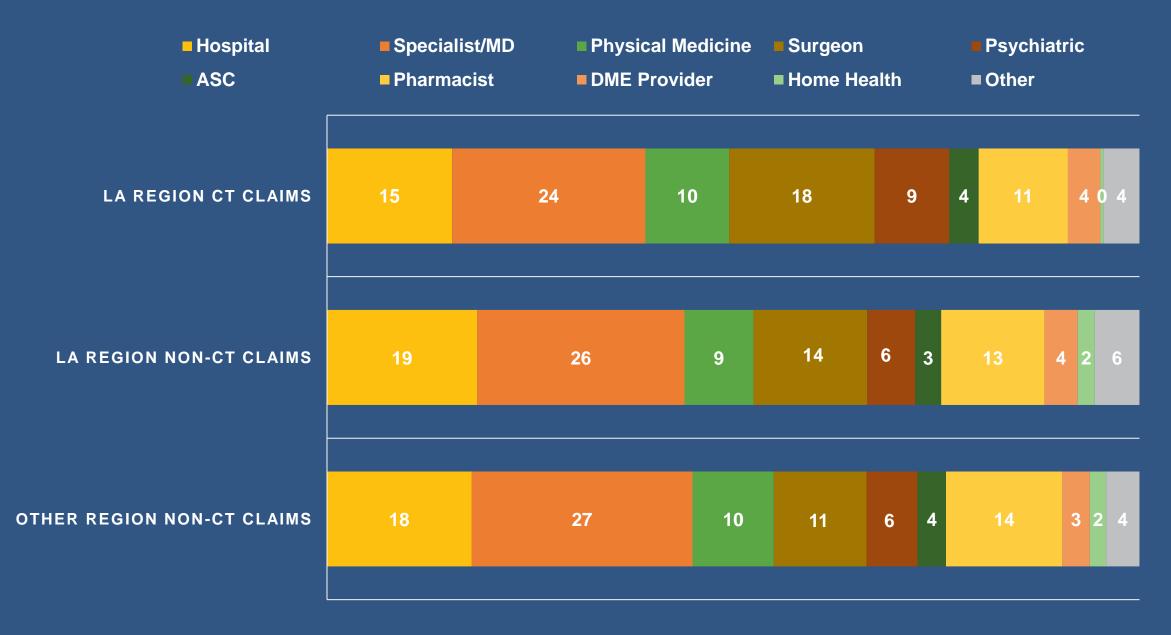
Accident Years 2013 to 2016 at 1st Development Year





### Share of Total Medical Payments by Provider Type

Accident Years 2009 to 2012 at 5th Development Year





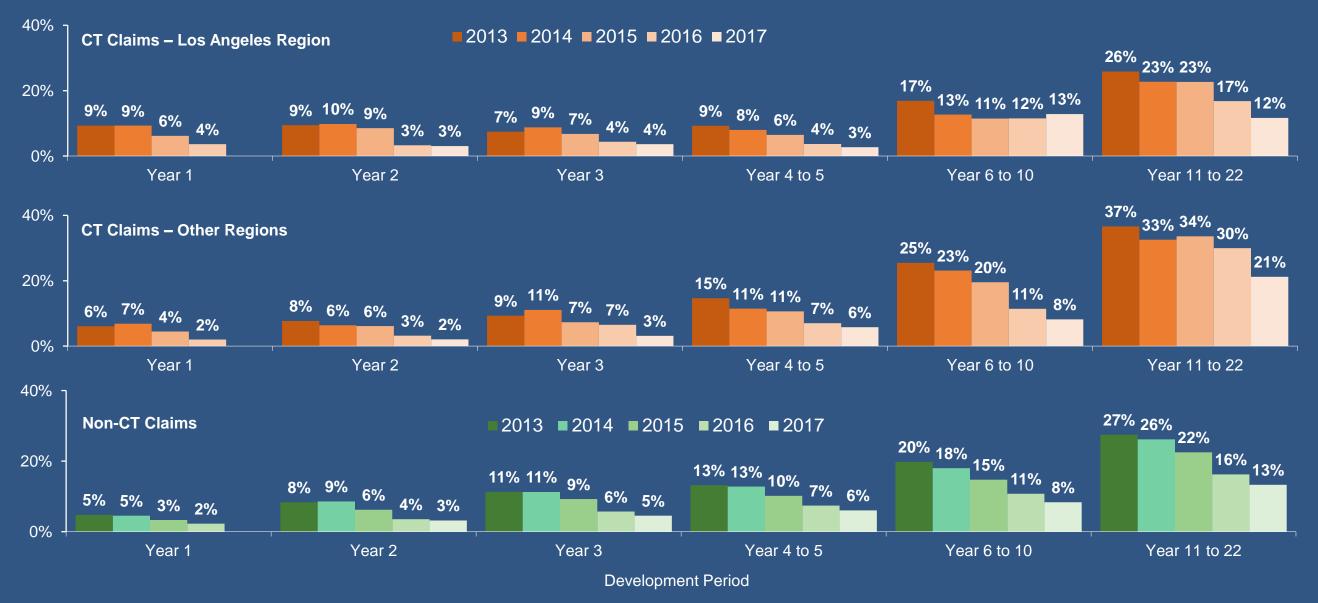
### Share of Total Medical Payments by Provider Type

Accident Years 2004 to 2007 at 10th Development Year



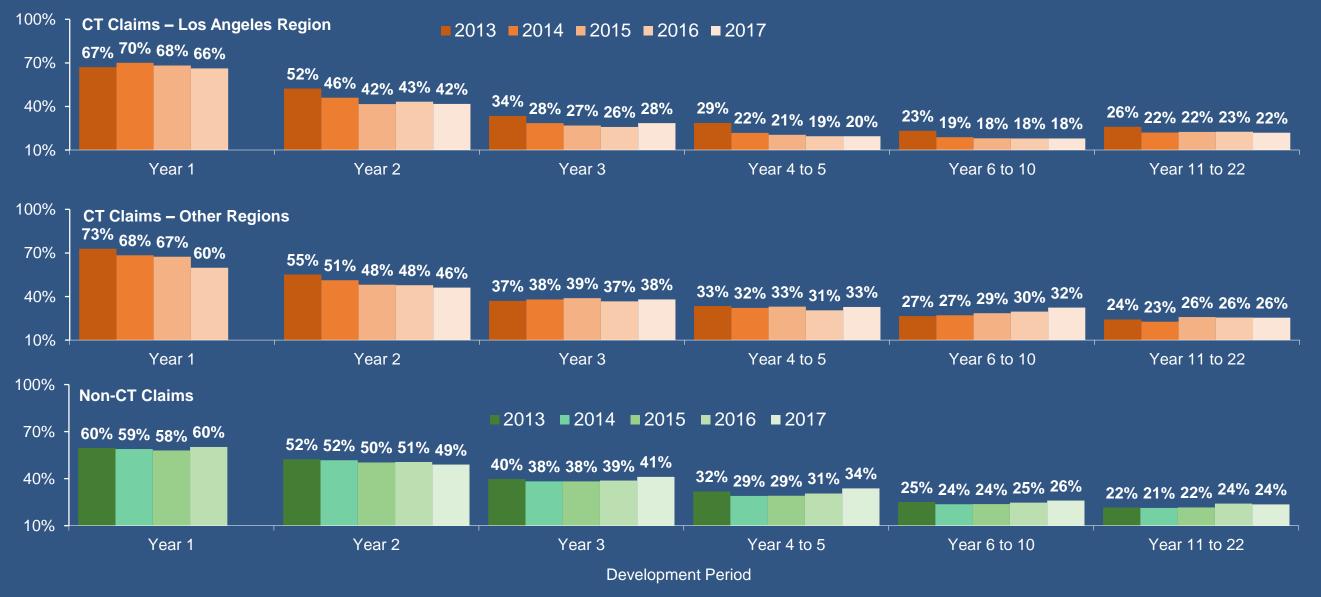


### Share of Total Medical Services Paid by Age and Service Type Pharmaceuticals





### Share of Total Medical Services Paid by Age and Service Type Physician Services



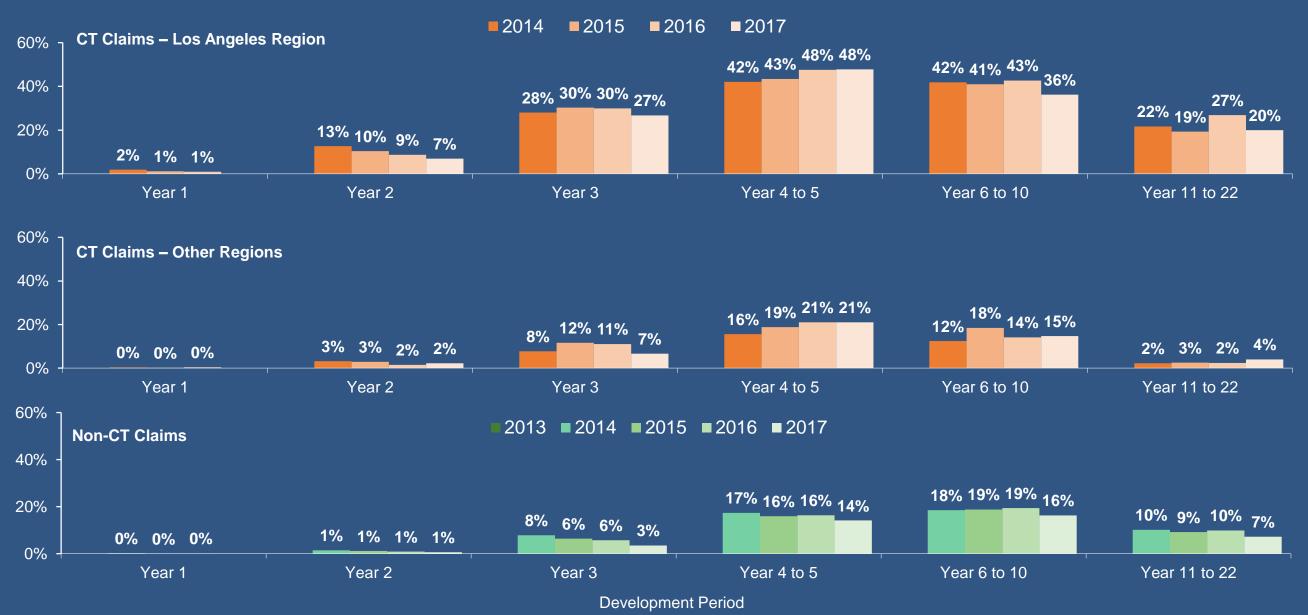


### Share of Total Medical Services Paid by Age and Service Type Medical-Legal



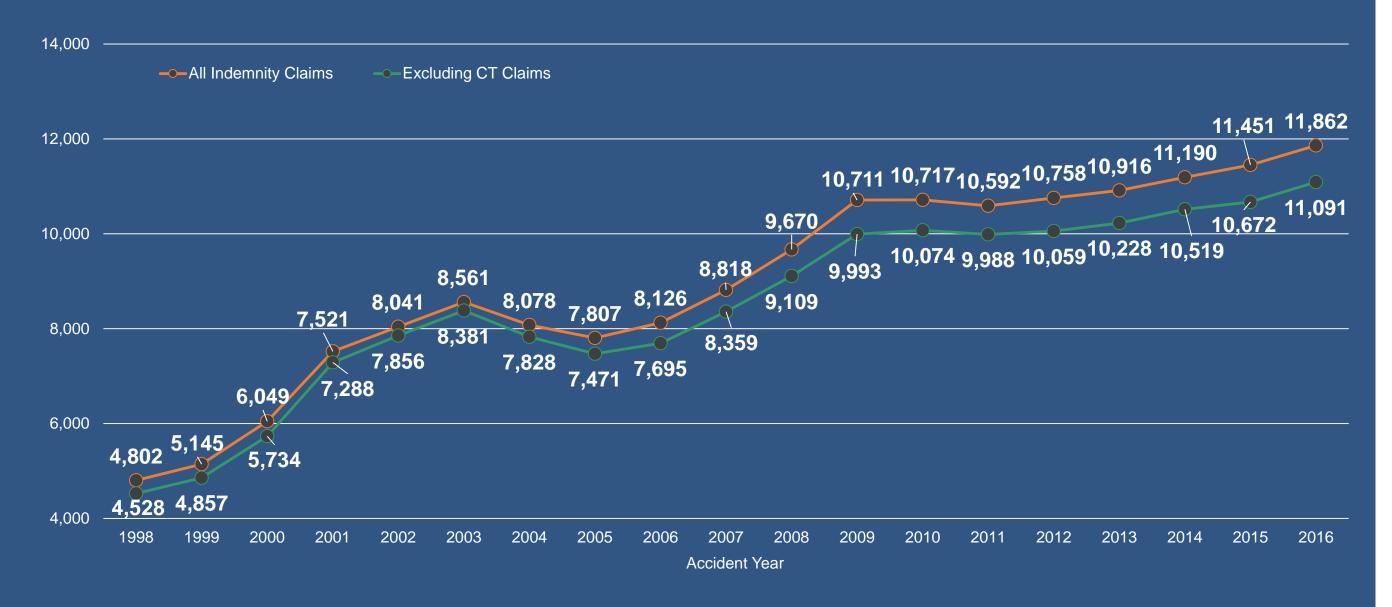


### Share of Total Medical Services Paid by Age and Service Type Liens



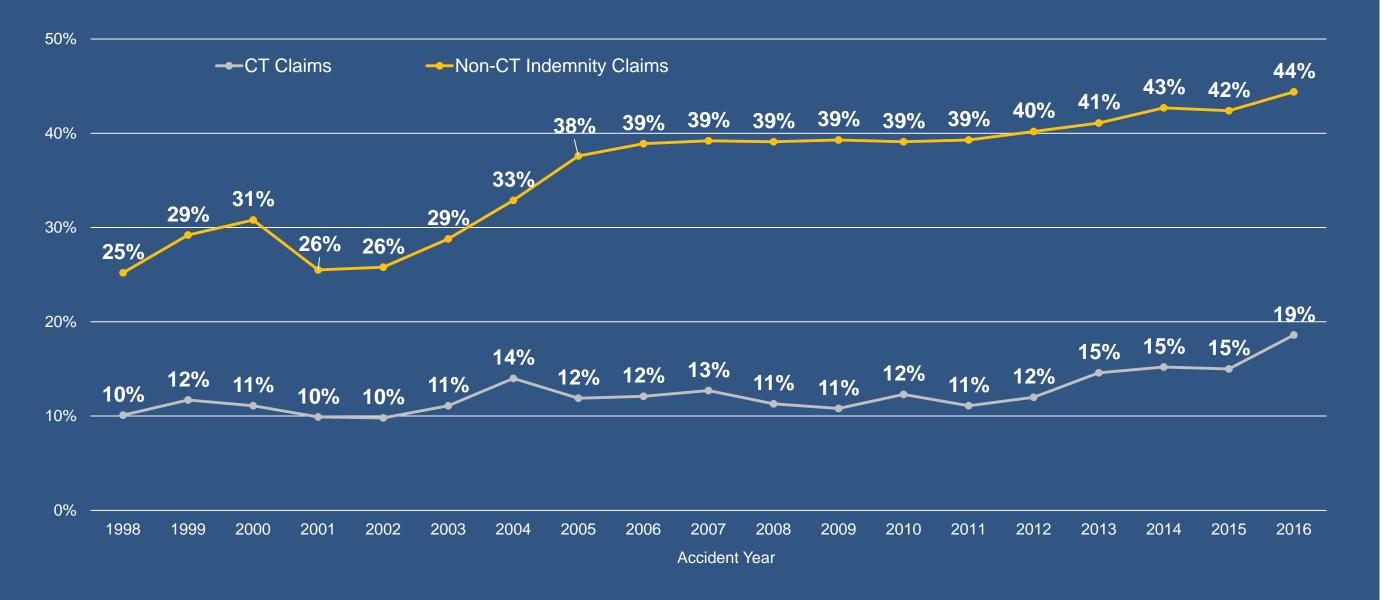


### **Projected Ultimate ALAE Severities – Private Insurers**



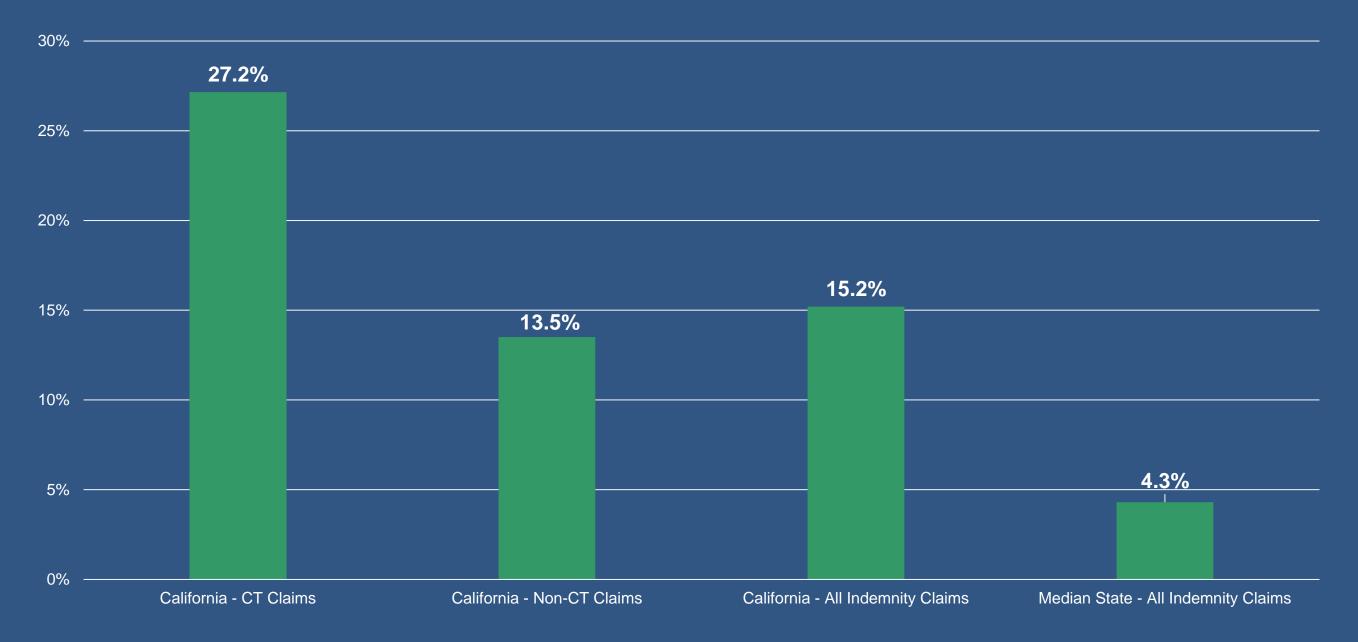


### Percent of Ultimate Indemnity Claims Closed at 18 Months



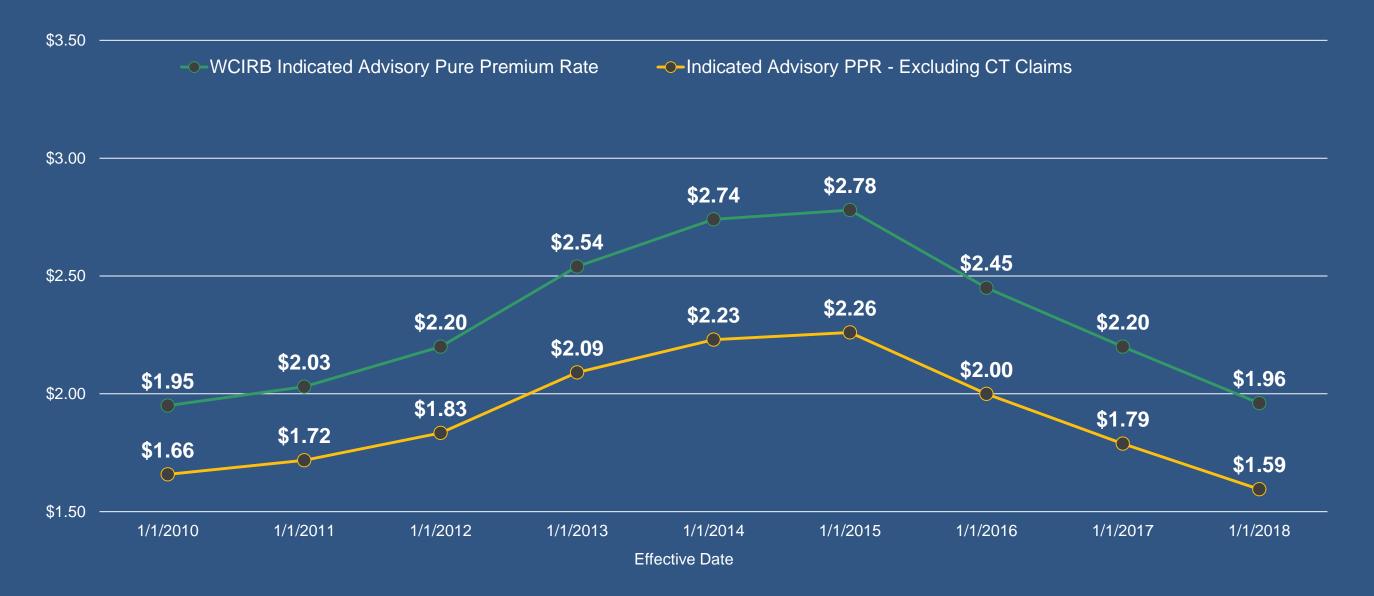


### Percent of Indemnity Claims Open at 60 Months





### Indicated Average Advisory Pure Premium Rates





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