## Actuarial Committee

## Meeting Agenda

| Date | Time | Location | Staff Contact |
| :--- | :--- | :--- | :--- |
| April 3, 2018 | 9:30 AM | WCIRB California |  |
|  |  | 1221 Broadway, Suite 900 | David M. Bellusci |
|  | Oakland, CA |  |  |

Released: March 27, 2018

To Members of the Actuarial Committee, WCIRB Members and All Interested Parties:

## I. Approval of Minutes

None
II. Working Group Meeting Summaries

Medical Analytics Working Group Meeting held March 16, 2018
III. Unfinished Business
A. AC17-04-04: New Drug Formulary
B. AC18-03-02: 12/31/2017 Experience - Review of Methodologies

## IV. New Business

A. AC18-04-01: 12/31/2017 Loss Adjustment Expense Experience Review
B. AC18-04-02: 12/31/2017 Experience - Alternative Loss Projections
C. AC18-04-03: Impact of the Affordable Care Act on California Workers' Compensation
D. AC18-04-04: Impact of Medical Fraud Enforcement

## V. Matters Arising at Time of Meeting

VI. Next Meeting Date: June 15, 2018
VII. Adjournment

## Antitrust Notice

As members of the Workers' Compensation Insurance Rating Bureau of California, you are bound, when involved in meetings or other activities of the WCIRB California, to limit your actions (and discussions other than social ones) to matters relating to the business of the WCIRB California. Matters that do not relate directly to WCIRB California business should be avoided. Members should particularly avoid discussions or conduct that could be construed as intended to affect competition (or access to markets). Thus, as members, you should not discuss or pursue the business interests of individual insurers or others, including, in particular, the plans of individual members involving, or the possibility or desirability of (a) raising, lowering, or stabilizing prices (premiums or commissions); (b) doing business or refusing to do business with particular, or classes of, insurers, reinsurers, agents, brokers, or insureds, or in particular locales; or (c) potential actions that would affect the availability of products or service either generally or in specific markets or locales.

## Notice

The information in this Agenda was developed by the Workers' Compensation Insurance Rating Bureau of California (WCIRB) for the purpose of assisting the WCIRB Actuarial Committee. The WCIRB cannot make any guarantees if this information is used for any other purpose and the WCIRB shall not be liable for any damages, of any kind, whether direct, indirect, incidental, punitive or consequential, arising from the use of or reliance upon this information for any other purpose.

[^0]To seek permission to use any of the WCIRB Marks or any copyrighted material, please contact the WCIRB at customerservice@wcirb.com.

## Medical Analytics Working Group

## Meeting Summary

To: Participants of the Medical Analytics Working Group<br>Date: March 23, 2018

## RE: Summary of March 16, 2018 Meeting

## Insurer Meeting Participants Were Reminded of the Antitrust Notice

As members of the Workers' Compensation Insurance Rating Bureau of California, you are bound, when involved in meetings or other activities of the WCIRB California, to limit your actions (and discussions other than social ones) to matters relating to the business of the WCIRB California. Matters that do not relate directly to WCIRB California business should be avoided. Members should particularly avoid discussions or conduct that could be construed as intended to affect competition (or access to markets). Thus, as members, you should not discuss or pursue the business interests of individual insurers or others, including, in particular, the plans of individual members involving, or the possibility or desirability of (a) raising, lowering, or stabilizing prices (premiums or commissions); (b) doing business or refusing to do business with particular, or classes of, insurers, reinsurers, agents, brokers, or insureds, or in particular locales; or (c) potential actions that would affect the availability of products or service either generally or in specific markets or locales.

## Discussion Topics

At the meeting, the following topics were discussed.

## 1. Update on WCIRB Study on Chronic Opioid Use

Staff provided a brief update on the recently released WCIRB Study on Chronic Opioid Use and Weaning in California Workers' Compensation, that included the revisions and added analytical pieces based on the discussion at the Working Group meeting in October 2017. The Working Group discussed several potential follow-up analyses related to the study. Several members suggested examining the trend in use of opioids early in the life of a claim including early indications for chronic opioid use (e.g., continued use of opioids for 7 days and 31 days) to identify the treatments that may be being used to help prevent claims from high and chronic opioid use. A Member also suggested an analysis of the use of short-term cognitive behavioral therapies or other treatments shortly after a claimant becomes a chronic opioid user. A Member also suggested investigating possibilities of identifying claims with high risks of overdose from opioids, and reviewing the co-prescribing of opioids and suboxone (a treatment for reducing opioid addiction). Staff agreed to provide a plan for a followup opioid study for the Working Group to review.

## 2. Impact of the ACA on California Workers' Compensation Costs

Staff presented the preliminary findings of its Affordable Care Act (ACA) impact analysis included in the meeting materials. The Working Group provided several suggestions. First, a Member suggested re-examining the time from accident date to first physician visit excluding cumulative injury claims since those are often reported well after their assigned injury date. Second, a Member suggested

## Meeting Summary

Date: March 23, 2018
comparing claims with soft tissue injuries in the $4^{\text {th }}$ quarter to those in the $1^{\text {st }}$ quarter between AY2013 and AY2015 to assess whether there were some seasonality impacts related to group health deductible plans. Finally, a Member suggested comparing use of some drug classes likely impacted by the availability of group health coverage reimbursements in the $4^{\text {th }}$ quarter and $1^{\text {st }}$ quarter between AY2013 and AY2015. Staff agreed to consider the Group's input in the finalized report or subsequent analysis as appropriate.

## 3. Cost Impact of the MTUS Drug Formulary

Staff presented its preliminary analysis on the cost impact of the Medical Treatment Utilization Schedule (MTUS) drug formulary including the impact on frictional costs and pharmaceutical costs. For the impact analysis on frictional costs, the Working Group provided feedback on the share of the pharmaceutical utilization review (UR). The California Workers' Compensation Institute representative advised that their preliminary analysis suggested about $60 \%$ of the exempt drugs would be coprescribed with non-exempt drugs, leading to less cost savings than initially forecast resulting from the elimination of prospective UR on exempt drugs. The Working Group also discussed different types of UR being done on exempt drugs and noted that only the elimination of UR on exempt drugs that involved "elevated" UR involving a physician would result in significant cost savings. Finally, a Member noted that, at least temporarily, there could be an increase in UR due to the requirement related to 45 -day reports on the continued use of non-exempt and non-listed drugs. Staff agreed to review the preliminary projection of the formulary's cost impact on frictional costs in light of the Working Group discussion.

The Working Group next discussed the potential impact of the new formulary on pharmaceutical costs. A Member suggested reviewing the share of prescriptions on opioids, compounds, physiciandispensed drugs, and generic vs. brand name drugs to better understand changes in the share of each drug components' payments to the total payments. Specifically, the Working Group suggested WCIRB staff provide more clarification on physician-dispensed drugs subject to UR and on the reduction in the share of total drug payments on generic drugs between $1^{\text {st }}$ quarter and $2^{\text {nd }}$ quarter of 2016. A Member suggested that the decrease in the share of payments for generics in 2016 was the result of changes in the pharmaceutical fee schedule for certain generic drugs (i.e., Upper Federal Limit prices that reduced the maximum amount paid for many generic drugs) in April 2016.

Staff summarized the assumptions used in the RAND study that estimated the economic impact of the drug formulary, and solicited feedback from the Working Group on the validity and reasonableness of the assumptions. In general, the Working Group did not believe that any prescriptions, either of physician-dispensed drugs subject to UR or of non-exempt and unlisted drugs that were assumed to be eliminated would in fact be eliminated under the formulary. Conversely, the Working Group suggested there could be a larger share (more than 60\%) of drugs subject to UR transitioning to pharmacy dispensing and a larger share (more than $50 \%$ ) of brand names for which generic equivalents are available for transitioning to generics. The Working Group was also generally comfortable with the RAND study's assumed reduction in compounds, and generally agreed with the assumed increase in exempt drug prescriptions. The Working Group was generally comfortable with the estimated reduction in opioid payments, although noting that it would be difficult to attribute the decline solely to the drug formulary given a variety of other factors that are contributing to the steady decline in opioid use.

## Meeting Summary

Date: March 23, 2018

Staff agreed to share the Working Group's input with the Actuarial Committee for their consideration of the impact of the new formulary on the costs underlying the advisory pure premium rates.

## 4. Impact of Medical Fraud Enforcement on California Workers' Compensation Costs

Staff presented the impact of indicted/suspended medical providers on historical California workers' compensation costs using the latest published list of indicted/suspended providers by the Division of Workers' Compensation (DWC). The Working Group suggested identifying the date of notice and comparing the level of services provided by these fraudulent providers one year before and one year after the notice of indictment/suspension. Staff agreed to consider refining the analysis in future updates to the extent the notice dates were reasonably available.

## 5. Update on SB 863 Impacts

Staff presented to the Working Group the updates on the impacts of Senate Bill No. 863 (SB 863) using updated transaction data through the $2^{\text {nd }}$ quarter of 2017 with different levels of maturity.

## 6. Potential Future WCIRB Medical Analytics Research

The Working Group discussed potential future WCIRB Medical Analytics research topics. In addition to the follow-up analysis on claims with opioid use, a Member suggested reviewing Physical Medicine patterns in greater detail, in particular with respect to the restrictions on utilization review in the first 30 days from the injury beginning with injuries occurring on or after January 1, 2017 that was enacted by Senate Bill No. 1160.

Actuarial Committee
Meeting Agenda for April 3, 2018

## Item AC17-04-04 <br> New Drug Formulary

At the March 19, 2017 meeting, the Committee reviewed a preliminary analysis of the potential impact of the new drug formulary on system costs. An update to the analysis will be presented at the meeting.

## Item AC18-03-02 <br> 12/31/2017 Experience - Review of Methodologies

At the March 19, 2018 meeting, the Committee reviewed a preliminary summary of accident year experience through December 31, 2017. Exhibits 1 through 8 provide an updated analysis of December 31, 2017 experience. In total, approximately $100 \%$ of the market is included. The loss projection methodologies are generally consistent with those reflected in the analysis presented at the March 19, 2018 meeting but also include the updated wage on-leveling methodology to blend the UCLA and California Department of Finance wage level forecasts adopted by the Committee at that meeting. The loss development projection also includes the adjustments to paid medical loss development for the impact of Senate Bill No. 1160 (SB 1160) and Assembly Bill No. 1244 (AB 1244) recommended by staff and accepted by the Committee at the March 19, 2018 meeting. Wage and loss levels are projected to April 1, 2019-the approximate midpoint of experience on policies incepting during the period from July 1, 2018 through December 31, 2018. For consistency, premiums have been on-leveled to the July 1, 2017 industry average filed pure premium rate level. ${ }^{1}$ Other changes from the analysis presented at the March 19, 2018 meeting include revisions to insurer data submissions and updated on-level adjustments to reflect the portion of the impact of SB 1160 and AB 1244 that are not reflected in the adjustments to loss development discussed above.

As shown on Exhibit 8, based on December 31, 2017 accident year experience, the projected loss ratio for policies incepting during the period from July 1,2018 through December 31, 2018 is 0.581 . (This compares to 0.591 presented at the March 19, 2018 meeting and 0.641 reflected in the Amended January 1, 2018 Pure Premium Rate Filing.)

Exhibits 9 through 12 include supplemental information based on December 31, 2017 experience.

[^1]
## California Workers' Compensation

Accident Year Experience as of December 31, 2017

|  | arned | Paid | Indemnity | Paid | Medical |  | Total | Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Premium | Indemnity | Reserves | Medical** | Reserves | $\underline{\text { IBNR* }}$ | Incurred** | Ratio* |
| 1985 | 2,872,481,605 | 1,278,631,775 | 3,801,318 | 985,105,548 | 20,819,278 | 15,785,684 | 2,304,143,603 | 0.802 |
| 1986 | 3,506,609,097 | 1,382,498,583 | 4,921,029 | 1,136,208,586 | 30,611,739 | 18,656,714 | 51 | 0.734 |
| 1987 | 4,374,085,383 | 1,504,454,210 | 7,343,851 | 1,327,185,475 | 44,615,546 | 62,218,724 | 2,945,817,806 | 0.673 |
| 1988 | 5,173,049,472 | 1,701,585,119 | 7,264,460 | 1,5 | 4 | 4 | 00 | 0.642 |
| 1989 | 5,674,529,942 | 1,937,265,938 | 8,699,942 | 1,786,669,698 | 60,106,713 | 38,650,212 | 3,831,392,503 | 0.675 |
| 1990 | 5,698,665,461 | 2,254,587,062 | 8,772,390 | 2,032,192,596 | 59,311,213 | 63,414,179 | 4,418,277,440 | 0.775 |
| 1991 | 5,863,319,243 | 2,469,914,939 | 17,219,332 | 2,183,376,707 | 67,884,160 | 61,120,394 | 4,799,515,532 | 0.819 |
| 1992 | 5,681,466,382 | 1,971,255,132 | 13,865,986 | 1,747,340,284 | 68,636,833 | 62,404,035 | 3,863,502,270 | 0.680 |
| 1993 | 5,928,480,359 | 1,689,085,606 | 15,079,809 | 1,495,940,715 | 86,686,628 | 49,241,692 | 3,336,034,450 | 0.563 |
| 1994 | 5,022,749,028 | 1,621,495,191 | 21,086,862 | 1,453,280,447 | 92,554,341 | 53,579,574 | 3,241,996,415 | 0.645 |
| 1995 | 3,778,975,599 | 1,754,822,231 | 31,920,000 | 1,596,765,676 | 118,162,413 | 63,096,953 | 3 | 0.943 |
| 1996 | 3,736,857,547 | 1,939,382,391 | 38,810,192 | 1,686,732,199 | 131,003,164 | 76,263,256 | 3,872,191,202 | 1.036 |
| 1997 | 3,916,944,392 | 2,298,635,565 | 47,188,277 | 1,981,090,256 | 154,785,111 | 114,967,332 | 4,596,666,541 | 1.174 |
| 1998 | 4,322,051,270 | 2,750,762,041 | 61,269,775 | 2,593,745,499 | 247,950,610 | 206,463,755 | 5,860,191,680 | 1.356 |
| 1999 | 4,537,629,086 | 3,028,102,322 | 59,652,249 | 2,975,488,834 | 220,192,136 | 286,445,717 | 6,569,881,258 | 1.448 |
| 2000 | 5,905,419,052 | 3,392,132,457 | 84,312,884 | 3,498,395,467 | 270,510,971 | 410,174,792 | 7,655,526,571 | 1.296 |
| 2001 | 10,094,684,192 | 4,785,949,210 | 130,999,900 | 5,249,256,619 | 443,963,780 | 657,070,696 | 11,267,240,205 | 1.116 |
| 2002 | 13,405,893,679 | 4,713,736,453 | 121,850,957 | 5,367,039,779 | 412,537,196 | 906,799,196 | 11,521,963,581 | 0.859 |
| 2003 | 19,429,675,115 | 4,471,449,092 | 179,456,688 | 4,928,233,010 | 424,521,064 | 1,300,584,324 | 11,304,244,178 | 0.582 |
| 2004 | 23,043,963,090 | 3,147,857,461 | 151,935,456 | 3,942,843,073 | 377,384,793 | 1,407,923,498 | 9,027,944,281 | 0.392 |
| 2005 | 21,350,709,483 | 2,472,289,457 | 137,431,011 | 3,535,855,543 | 367,121,182 | 1,172,421,175 | 7,685,118,368 | 0.360 |
| 2006 | 17,205,061,78 | 2,550,987,645 | 150,917,654 | 3,633,158,625 | 380,718,457 | 831,837,952 | 7,547,620,333 | 0.439 |
| 2007 | 13,252,379,499 | 2,669,456,070 | 170,067,245 | 3,869,472,966 | 464,412,110 | 802,629,509 | 7,976,037,900 | 0.602 |
| 2008 | 10,744,360,124 | 2,705,586,885 | 196,231,383 | 3,862,354,229 | 460,978,782 | 639,134,624 | 7,864,285,903 | 0.732 |
| 2009 | 8,877,640,496 | 2,556,087,276 | 201,523,415 | 3,641,128,559 | 459,244,518 | 650,643,303 | 7,508,627,071 | 0.846 |
| 2010 | 9,398,228,398 | 2,556,139,899 | 207,238,245 | 3,697,701,474 | 446,921,241 | 763,312,194 | 7,671,313,053 | 0.816 |
| 2011 | 10,129,285,077 | 2,474,957,007 | 245,360,689 | 3,291,858,941 | 525,390,588 | 996,030,647 | 7,533,597,872 | 0.744 |
| 2012 | 11,692,134,220 | 2,455,962,956 | 302,191,596 | 3,113,269,120 | 581,852,175 | 1,244,425,871 | 7,697,701,718 | 0.658 |
| 2013 | 14,149,827,161 | 2,403,972,386 | 353,527,596 | 2,869,565,292 | 655,195,426 | 2,492,905,327 | 8,775,166,027 | 0.620 |
| 2014 | 15,997,914,039 | 2,303,771,294 | 515,516,365 | 2,585,101,891 | 804,044,607 | 3,256,521,854 | 9,464,956,011 | 0.592 |
| 2015 | 17,064,067,844 | 1,968,007,624 | 737,146,391 | 2,181,815,253 | 1,088,273,718 | 4,347,526,049 | 10,322,769,035 | 0.605 |
| 2016 | 17,954,631,227 | 1,268,323,266 | 917,151,474 | 1,582,428,381 | 1,347,318,728 | 5,386,731,864 | 10,501,953,713 | 0.585 |
| 2017 | 17,651,880,283 | 411,116,129 | 766,616,762 | 693,562,149 | 1,386,625,772 | 7,546,261,367 | 10,804,182,179 | 0.612 |

* Shown for informational purposes only.
** Paid medical for accident years 2011 and subsequent exclude the paid cost of medical cost containment programs (MCCP). Paid medical for accident years 2010 and prior include paid MCCP costs.

Source: WCIRB quarterly experience calls

III-B-1

1.001
1.011
1.002 $\begin{array}{lll}1.004 & 1.002 & 1.002 \\ 1.021 & 1.017 & 1.015\end{array}$ 1.004
1.021 1.006
1.027 1.007
1.034 1.012
1.046 1.014
1.061 1.016
1.078 1.022
1.101






Selected (a)
Cumulative

Incurred Medical Loss Development Factors

| Age-to-Age (in months) (b) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accident Year | 24/12 | 36/24 | 48/36 | 60/48 | 72/60 | 84/72 | 96/84 | 108/96 | 120/108 | 132/120 | 144/132 | 156/144 | 168/156 | 180/168 | 192/180 | $\underline{204 / 192}$ |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.011 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.018 | 1.007 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.009 | 1.021 | 1.011 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  | 1.028 | 1.016 | 1.005 | 1.009 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  | 1.024 | 1.018 | 1.013 | 1.014 | 1.005 |
| 1997 |  |  |  |  |  |  |  |  |  |  | 1.030 | 1.012 | 1.015 | 1.012 | 1.003 | 1.007 |
| 1998 |  |  |  |  |  |  |  |  |  | 1.023 | 1.020 | 1.017 | 1.004 | 1.014 | 1.008 | 1.012 |
| 1999 |  |  |  |  |  |  |  |  | 1.030 | 1.019 | 1.018 | 1.013 | 1.011 | 1.013 | 1.005 | 0.999 |
| 2000 |  |  |  |  |  |  |  | 1.028 | 1.017 | 1.024 | 1.018 | 1.018 | 1.012 | 1.006 | 0.999 | 0.995 |
| 2001 |  |  |  |  |  |  | 1.040 | 1.034 | 1.035 | 1.022 | 1.017 | 1.015 | 1.013 | 1.001 | 0.997 | 0.994 |
| 2002 |  |  |  |  |  | 1.040 | 1.036 | 1.029 | 1.028 | 1.022 | 1.014 | 1.010 | 0.999 | 0.997 | 1.000 |  |
| 2003 |  |  |  |  | 1.060 | 1.042 | 1.042 | 1.037 | 1.029 | 1.018 | 1.011 | 1.003 | 0.998 | 0.999 |  |  |
| 2004 |  |  |  | 1.081 | 1.060 | 1.061 | 1.043 | 1.032 | 1.026 | 1.012 | 1.006 | 1.001 | 0.997 |  |  |  |
| 2005 |  |  | 1.087 | 1.074 | 1.084 | 1.055 | 1.045 | 1.032 | 1.020 | 1.006 | 1.006 | 0.999 |  |  |  |  |
| 2006 |  | 1.196 | 1.103 | 1.081 | 1.066 | 1.048 | 1.040 | 1.022 | 1.012 | 1.000 | 1.001 |  |  |  |  |  |
| 2007 | 1.518 | 1.204 | 1.124 | 1.081 | 1.070 | 1.050 | 1.032 | 1.018 | 1.004 | 1.008 |  |  |  |  |  |  |
| 2008 | 1.527 | 1.212 | 1.129 | 1.092 | 1.061 | 1.041 | 1.026 | 1.010 | 1.005 |  |  |  |  |  |  |  |
| 2009 | 1.604 | 1.227 | 1.140 | 1.087 | 1.061 | 1.030 | 1.016 | 1.007 |  |  |  |  |  |  |  |  |
| 2010 | 1.620 | 1.245 | 1.134 | 1.077 | 1.045 | 1.025 | 1.012 |  |  |  |  |  |  |  |  |  |
| 2011 | 1.667 | 1.222 | 1.125 | 1.069 | 1.034 | 1.016 |  |  |  |  |  |  |  |  |  |  |
| 2012 | 1.592 | 1.188 | 1.092 | 1.056 | 1.031 |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 1.559 | 1.150 | 1.086 | 1.040 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 1.523 | 1.159 | 1.079 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 1.511 | 1.147 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 1.499 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selected (a) | 1.499 | 1.147 | 1.079 | 1.040 | 1.031 | 1.016 | 1.012 | 1.007 | 1.016 | 1.011 | 1.009 | 1.008 | 1.005 | 1.005 | 1.002 | 1.002 |
| Cumulative | 2.271 | 1.515 | 1.321 | 1.224 | 1.177 | 1.142 | 1.124 | 1.110 | 1.103 | 1.085 | 1.073 | 1.064 | 1.056 | 1.050 | 1.045 | 1.043 |

(a) Selections are latest year for the 12-to-24 month through 96-to-108 month factors and six-year average for the subsequent age-to-age factors. (b) Incurred medical loss development factors include the paid cost of medical cost containment programs for accident years 2011 and prior.
III-B-5
WCIRB California ${ }^{\circledR}$

1.003
$\stackrel{\stackrel{\rightharpoonup}{0}}{0}$



유N




$\stackrel{-}{\circ}$

1.001
1.015

 ○ Selected (a)
응


| Unadjusted (a) |
| :--- |
| Accident Year |
| 1992 |
| 1993 |
| 1994 |
| 1995 |
| 1996 |
| 1997 |
| 1998 |
| 1999 |
| 2000 |
| 2001 |
| 2002 |
| 2003 |
| 2004 |
| 2005 |
| 2006 |
| 2007 |
| 2008 |
| 2009 |
| 2010 |
| 2011 |
| 2012 |
| 2013 |
| 2014 |
| 2015 |
| 2016 |
|  |
| Adjusted (b) |
| Accident Year |
| 1999 |
| 2000 |
| 2001 |
| 2002 |
| 2003 |
| 2004 |
| 2005 |
| 2006 |
| 2007 |
| 2008 |
| 2009 |
| 2010 |
| 2011 |
| 2012 |
| 2013 |
| 2014 |
| 2015 |
| 2016 |
|  |
| Selected (c) |
|  |
| Cumulative Unadjusted |
| for Impact of SB 1160 |
|  |
| for Impactive Adjusted of SB 1160(d) |
|  |

III-B-8
WCIRB California ${ }^{\circledR}$
Unadjusted (a)



III-B-9

| Accident Year | 24/12 | 36/24 | 48/36 | 60/48 | 72/60 | 84/72 | 96/84 | 108/96 | 120/108 | 132/120 | 144/132 | 156/144 | 168/156 | 180/168 | 192/180 | 204/192 | 216/204 | 228/216 | 240/228 | 2401nc/240Pd (c) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1991 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.002 | 1.002 | 1.001 | 1.014 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.003 | 1.002 | 1.002 | 1.002 | 1.014 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.004 | 1.003 | 1.002 | 1.003 | 1.003 | 1.014 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.006 | 1.003 | 1.003 | 1.004 | 1.003 | 1.003 | 1.020 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  | 1.007 | 1.005 | 1.005 | 1.003 | 1.005 | 1.005 | 1.003 | 1.024 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  | 1.009 | 1.006 | 1.006 | 1.004 | 1.004 | 1.005 | 1.004 | 1.003 | 1.024 |
| 1997 |  |  |  |  |  |  |  |  |  |  | 1.012 | 1.008 | 1.007 | 1.006 | 1.006 | 1.005 | 1.004 | 1.003 | 1.003 | 1.023 |
| 1998 |  |  |  |  |  |  |  |  |  | 1.015 | 1.012 | 1.009 | 1.009 | 1.007 | 1.006 | 1.006 | 1.006 | 1.004 | 1.003 | 1.022 |
| 1999 |  |  |  |  |  |  |  |  | 1.018 | 1.015 | 1.011 | 1.009 | 1.008 | 1.007 | 1.006 | 1.004 | 1.004 | 1.003 |  |  |
| 2000 |  |  |  |  |  |  |  | 1.025 | 1.016 | 1.013 | 1.010 | 1.009 | 1.008 | 1.007 | 1.005 | 1.004 | 1.004 |  |  |  |
| 2001 |  |  |  |  |  |  | 1.034 | 1.024 | 1.017 | 1.014 | 1.012 | 1.011 | 1.008 | 1.007 | 1.005 | 1.005 |  |  |  |  |
| 2002 |  |  |  |  |  | 1.046 | 1.031 | 1.020 | 1.018 | 1.015 | 1.014 | 1.008 | 1.008 | 1.006 | 1.006 |  |  |  |  |  |
| 2003 |  |  |  |  | 1.072 | 1.043 | 1.030 | 1.026 | 1.023 | 1.021 | 1.015 | 1.012 | 1.009 | 1.008 |  |  |  |  |  |  |
| 2004 |  |  |  | 1.116 | 1.073 | 1.049 | 1.041 | 1.035 | 1.030 | 1.020 | 1.015 | 1.011 | 1.009 |  |  |  |  |  |  |  |
| 2005 |  |  | 1.235 | 1.121 | 1.079 | 1.060 | 1.047 | 1.042 | 1.028 | 1.020 | 1.015 | 1.013 |  |  |  |  |  |  |  |  |
| 2006 |  | 1.539 | 1.229 | 1.135 | 1.090 | 1.068 | 1.050 | 1.035 | 1.026 | 1.018 | 1.016 |  |  |  |  |  |  |  |  |  |
| 2007 | 2.905 | 1.547 | 1.246 | 1.140 | 1.092 | 1.066 | 1.046 | 1.033 | 1.027 | 1.020 |  |  |  |  |  |  |  |  |  |  |
| 2008 | 2.927 | 1.577 | 1.271 | 1.150 | 1.092 | 1.060 | 1.041 | 1.027 | 1.023 |  |  |  |  |  |  |  |  |  |  |  |
| 2009 | 3.069 | 1.616 | 1.280 | 1.156 | 1.092 | 1.061 | 1.043 | 1.031 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2010 | 3.157 | 1.628 | 1.281 | 1.147 | 1.091 | 1.060 | 1.038 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2011 | 3.208 | 1.613 | 1.266 | 1.144 | 1.087 | 1.056 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2012 | 3.137 | 1.597 | 1.262 | 1.137 | 1.087 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 3.169 | 1.606 | 1.260 | 1.129 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 3.229 | 1.635 | 1.257 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 3.278 | 1.618 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 3.235 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



III-B-10
WCIRB California ${ }^{\circledR}$
Selected Indemnity Development Factors - Paid to Age 240, Incurred from Age 240 to Ultimate (Continued)

| Accident Year | Age-to-Age (in months) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 252/240 | 264/252 | 276/264 | 288/276 | 300/288 | 312/300 | 324/312 | 336/324 | 348/336 | 360/348 | 372/360 | 384/372 | 396/384 | ULT/396Inc (e) |
| 1980 |  |  |  |  |  |  |  |  | 1.000 | 1.000 |  |  |  |  |
| 1981 |  |  |  |  |  |  |  | 1.002 | 0.999 | 1.001 |  |  |  |  |
| 1982 |  |  |  |  |  |  | 1.002 | 1.000 | 1.001 | 1.001 |  |  |  |  |
| 1983 |  |  |  |  |  | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 |  |
| 1984 |  |  |  |  | 1.000 | 1.001 | 1.001 | 1.000 | 1.001 | 1.001 | 1.000 | 0.999 | 1.000 |  |
| 1985 |  |  |  | 1.000 | 1.001 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 |  |
| 1986 |  |  | 1.001 | 1.001 | 1.000 | 1.001 | 1.002 | 1.001 | 1.000 | 0.999 | 1.000 | 1.000 |  |  |
| 1987 |  | 0.999 | 1.000 | 1.000 | 1.001 | 1.002 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 |  |  |  |
| 1988 | 1.001 | 1.000 | 1.001 | 1.002 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |
| 1989 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 |  |  |  |  |  |
| 1990 | 0.999 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |
| 1991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |
| 1992 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |
| 1993 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |
| 1994 | 1.000 | 1.001 | 1.001 | 0.999 |  |  |  |  |  |  |  |  |  |  |
| 1995 | 1.001 | 1.000 | 1.001 |  |  |  |  |  |  |  |  |  |  |  |
| 1996 | 1.000 | 1.001 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1997 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selected (a) | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 |  |
| Cumulative | 1.007 | 1.007 | 1.006 | 1.006 | 1.006 | 1.006 | 1.005 | 1.005 | 1.004 | 1.004 | 1.003 | 1.003 | 1.003 | 1.003 |

# Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates 

## A. Total Reported Indemnity Claim Counts

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |  |
| 2008 |  |  |  |  |  |  | 122,532 |  |
| 2009 |  |  |  |  |  | 116,605 | 117,000 | 113,376 |
| 2010 |  |  |  |  | 116,716 | 117,486 | 117,812 | 118,034 |
| 2011 |  |  |  | 121,957 | 123,499 | 124,282 | 124,718 |  |
| 2012 |  | 126,442 | 130,329 | 131,881 | 132,635 |  |  |  |
| 2013 | 106,792 | 132,482 | 136,722 | 138,337 |  |  |  |  |
| 2014 | 111,241 | 138,614 | 142,847 |  |  |  |  |  |
| 2015 | 112,781 | 141,505 |  |  |  |  |  |  |
| 2016 | 115,674 |  |  |  |  |  |  |  |
| 2017 |  |  |  |  |  |  |  |  |

B. Development of Total Reported Indemnity Claim Counts

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 | 84-Ultimate |
| 2009 |  |  |  |  |  | 1.002 |  |
| 2010 |  |  |  |  | 1.003 | 1.002 |  |
| 2011 |  |  |  | 1.007 | 1.003 | 1.002 |  |
| 2012 |  |  | 1.013 | 1.006 | 1.004 |  |  |
| 2013 |  | 1.031 | 1.012 | 1.006 |  |  |  |
| 2014 | 1.241 | 1.032 | 1.012 |  |  |  |  |
| 2015 | 1.246 | 1.031 |  |  |  |  |  |
| 2016 | 1.255 |  |  |  |  |  |  |
| Latest Year | 1.255 | 1.031 | 1.012 | 1.006 | 1.004 | 1.002 |  |
| Cumulative | 1.328 | 1.058 | 1.027 | 1.015 | 1.009 | 1.006 | 1.004 |
| Acc. Year | $\underline{2017}$ | $\underline{2016}$ | $\underline{2015}$ | $\underline{2014}$ | $\underline{2013}$ | $\underline{2012}$ | $\underline{2011}$ |
| Ult. Claim Counts | 153,616 | 149,774 | 146,714 | 140,423 | 133,870 | 125,439 | 118,493 |


| Accident | Evaluated as of (in months) |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |  |
| 2008 |  |  |  |  |  |  | 108,869 |  |
| 2009 |  |  |  |  |  | 94,016 | 100,574 | 100,426 |
| 2010 |  |  |  |  | 86,114 | 96,021 | 102,634 | 107,345 |
| 2011 |  |  |  | 77,475 | 92,797 | 103,207 | 110,208 |  |
| 2012 |  | 61,383 | 84,338 | 101,272 | 112,453 |  |  |  |
| 2013 |  |  |  |  |  |  |  |  |
| 2014 | 30,714 | 65,810 | 90,489 | 108,293 |  |  |  |  |
| 2015 | 30,472 | 76,353 | 98,009 |  |  |  |  |  |
| 2016 | 35,912 |  |  |  |  |  |  |  |
| 2017 |  |  |  |  |  |  |  |  |

Source: Accident year experience of insurers with available claim count data

Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates
D. Ultimate Indemnity Claim Settlement Ratio (a)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | $\underline{72}$ | 84 |
| 2008 |  |  |  |  |  |  | 88.4\% |
| 2009 |  |  |  |  |  | 84.1\% | 88.2\% |
| 2010 |  |  |  |  | 79.9\% | 85.4\% | 89.8\% |
| 2011 |  |  |  | 72.7\% | 81.0\% | 86.6\% | 90.6\% |
| 2012 |  |  | 61.8\% | 74.0\% | 82.3\% | 87.9\% |  |
| 2013 |  | 45.9\% | 63.0\% | 75.6\% | 84.0\% |  |  |
| 2014 | 20.4\% | 46.9\% | 64.4\% | 77.1\% |  |  |  |
| 2015 | 20.7\% | 48.2\% | 66.8\% |  |  |  |  |
| 2016 | 21.7\% | 51.0\% |  |  |  |  |  |
| 2017 | 23.4\% |  |  |  |  |  |  |

E. Adjusted Closed Indemnity Claim Counts at Equal Percentiles of Ultimate Claim Counts (b)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | $\underline{36}$ | 48 | 60 | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 111,533 |
| 2009 |  |  |  |  |  | 100,016 | 103,129 |
| 2010 |  |  |  |  | 98,885 | 103,425 | 106,643 |
| 2011 |  |  |  | 91,381 | 99,536 | 104,105 | 107,345 |
| 2012 |  |  | 83,797 | 96,737 | 105,371 | 110,208 |  |
| 2013 |  | 68,245 | 89,429 | 103,239 | 112,453 |  |  |
| 2014 | 32,828 | 71,586 | 93,807 | 108,293 |  |  |  |
| 2015 | 34,298 | 74,793 | 98,009 |  |  |  |  |
| 2016 | 35,014 | 76,353 |  |  |  |  |  |
| 2017 | 35,912 |  |  |  |  |  |  |

## F. Average Paid Indemnity per Closed Claim

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 17,004 |
| 2009 |  |  |  |  |  | 16,396 | 18,117 |
| 2010 |  |  |  |  | 14,670 | 16,719 | 18,416 |
| 2011 |  |  |  | 12,212 | 14,937 | 16,897 | 18,402 |
| 2012 |  |  | 9,114 | 12,585 | 15,148 | 17,034 |  |
| 2013 |  | 5,330 | 9,560 | 12,982 | 15,428 |  |  |
| 2014 | 2,139 | 5,637 | 10,179 | 13,782 |  |  |  |
| 2015 | 2,347 | 6,180 | 10,886 |  |  |  |  |
| 2016 | 2,492 | 6,556 |  |  |  |  |  |
| 2017 | 2,632 |  |  |  |  |  |  |

(a) Ratio of closed indemnity claim counts (Item C) to the estimated ultimate indemnity claim counts (Item B) for that accident year.
(b) The claim counts for the latest evaluation of each accident year are equal to the reported number of closed indemnity claims. All prior evaluations shown are the product of the latest ultimate indemnity claim settlement ratio (Item D) and the ultimate indemnity claim counts (Item B) for that accident year.

Source: Accident year experience of insurers with available claim count data

## Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

G. Adjusted Average Paid Indemnity per Closed Claim (c)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 17,985 |
| 2009 |  |  |  |  |  | 17,961 | 19,077 |
| 2010 |  |  |  |  | 16,166 | 17,652 | 18,774 |
| 2011 |  |  |  | 13,593 | 15,949 | 17,354 | 18,402 |
| 2012 |  |  | 10,413 | 13,500 | 15,708 | 17,034 |  |
| 2013 |  | 6,347 | 10,481 | 13,383 | 15,428 |  |  |
| 2014 | 2,382 | 6,474 | 10,771 | 13,782 |  |  |  |
| 2015 | 2,575 | 6,721 | 10,886 |  |  |  |  |
| 2016 | 2,636 | 6,556 |  |  |  |  |  |
| 2017 | 2,632 |  |  |  |  |  |  |

H. Adjusted Paid Indemnity on Closed Claims (in \$000) (d)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 2,005,915 |
| 2009 |  |  |  |  |  | 1,796,353 | 1,967,400 |
| 2010 |  |  |  |  | 1,598,577 | 1,825,602 | 2,002,164 |
| 2011 |  |  |  | 1,242,099 | 1,587,506 | 1,806,625 | 1,975,371 |
| 2012 |  |  | 872,540 | 1,305,961 | 1,655,118 | 1,877,279 |  |
| 2013 |  | 433,165 | 937,332 | 1,381,601 | 1,734,908 |  |  |
| 2014 | 78,200 | 463,416 | 1,010,344 | 1,492,449 |  |  |  |
| 2015 | 88,328 | 502,717 | 1,066,953 |  |  |  |  |
| 2016 | 92,284 | 500,535 |  |  |  |  |  |
| 2017 | 94,533 |  |  |  |  |  |  |

I. Paid Indemnity on Open Claims (in $\$ 000$ )

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 630,331 |
| 2009 |  |  |  |  |  | 681,876 | 568,445 |
| 2010 |  |  |  |  | 738,829 | 627,845 | 501,870 |
| 2011 |  |  |  | 797,424 | 676,036 | 557,721 | 444,125 |
| 2012 |  |  | 839,235 | 778,049 | 647,822 | 527,534 |  |
| 2013 |  | 710,449 | 857,691 | 779,397 | 628,878 |  |  |
| 2014 | 282,376 | 741,351 | 899,481 | 794,168 |  |  |  |
| 2015 | 299,459 | 779,175 | 900,816 |  |  |  |  |
| 2016 | 311,082 | 768,009 |  |  |  |  |  |
| 2017 | 316,583 |  |  |  |  |  |  |

(c) Adjusted based on ultimate indemnity claim settlement ratios (Item D) and assuming a log-linear relationship between maturities.
(d) Each amount is the product of the adjusted closed indemnity claim counts (Item E) and the adjusted average paid indemnity per closed claim (Item G), and divided by $\$ 1,000$.

Source: Accident year experience of insurers with available claim count data

## Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

## J. Average Paid Indemnity per Open Claim for Indemnity Claims in Transition (e)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |  |
| 2008 |  |  |  |  |  |  | 46,134 |  |
| 2009 |  |  |  |  |  | 39,148 | 43,895 |  |
| 2010 |  |  |  |  | 32,707 | 38,223 | 43,231 |  |
| 2011 |  |  |  | 26,058 | 31,495 | 36,745 | 41,550 |  |
| 2012 |  |  | 18,867 | 25,342 | 30,739 | 36,357 |  |  |
| 2013 |  |  | 10,920 | 18,649 | 25,463 | 31,160 |  |  |
| 2014 | 3,617 | 11,119 | 19,455 | 26,434 |  |  |  |  |
| 2015 | 3,706 | 11,481 | 20,090 |  |  |  |  |  |
| 2016 | 3,874 | 11,788 |  |  |  |  |  |  |
| 2017 | 3,969 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

K. Changes in Paid Indemnity on Open Claims Resulting from the Impact of Changes in Claim Settlement Rates (in \$000) (f)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |  |  |
| 2008 |  |  |  |  |  |  |  | $-122,900$ |  |
| 2009 |  |  |  |  |  |  | $-167,669$ | $-118,649$ |  |
| 2010 |  |  |  |  | $-159,252$ | $-108,973$ | $-42,799$ |  |  |
| 2011 |  |  |  | $-119,275$ | $-99,847$ | $-66,519$ |  |  |  |
| 2012 |  |  | $-74,934$ | $-94,943$ | $-50,086$ |  |  |  |  |
| 2013 | $-14,879$ | $-64,225$ | $-64,553$ |  |  |  |  |  |  |
| 2014 | $-9,298$ | $-46,441$ |  |  |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |  |  |  |
| 2016 | $-9,847$ |  |  |  |  |  |  |  |  |

L. Adjusted Paid Indemnity on Open Claims (in \$000) (g)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 507,430 |
| 2009 |  |  |  |  |  | 514,208 | 449,796 |
| 2010 |  |  |  |  | 579,578 | 518,872 | 459,072 |
| 2011 |  |  |  | 660,177 | 565,331 | 503,668 | 444,125 |
| 2012 |  |  | 719,960 | 678,202 | 581,303 | 527,534 |  |
| 2013 |  | 635,516 | 762,749 | 729,311 | 628,878 |  |  |
| 2014 | 267,497 | 677,125 | 834,928 | 794,168 |  |  |  |
| 2015 | 285,161 | 732,734 | 900,816 |  |  |  |  |
| 2016 | 301,236 | 768,009 |  |  |  |  |  |
| 2017 | 316,583 |  |  |  |  |  |  |

(e) Each amount is equal to the product of [the average monthly indemnity payment per open indemnity claim] and [the number of months for the current evaluation]. For evaluations indicating claim settlement rate decreases, the average monthly indemnity payment per open indemnity claim at the prior evaluation is used. For evaluations indicating claim settlement rate increases, the average monthly indemnity payment per open indemnity claim at the same evaluation is used.
(f) Each amount is equal to [the difference between unadjusted and adjusted closed indemnity claim counts (Items C and E)] multiplied by the corresponding [average paid indemnity per open claim for indemnity claims in transition (Item J)].
(g) Each amount is the sum of [paid indemnity on open claims (Item I)] and the corresponding [incremental changes in paid indemnity on open claims resulting from the impact of changes in claim settlement rates (Item $\mathrm{K})$ ].

Source: Accident year experience of insurers with available claim count data

Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates
M. Adjusted Total Paid Indemnity (in \$000) (h)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | $\underline{36}$ | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 2,513,346 |
| 2009 |  |  |  |  |  | 2,310,560 | 2,417,196 |
| 2010 |  |  |  |  | 2,178,155 | 2,344,474 | 2,461,235 |
| 2011 |  |  |  | 1,902,276 | 2,152,837 | 2,310,293 | 2,419,496 |
| 2012 |  |  | 1,592,500 | 1,984,163 | 2,236,421 | 2,404,812 |  |
| 2013 |  | 1,068,680 | 1,700,081 | 2,110,911 | 2,363,786 |  |  |
| 2014 | 345,697 | 1,140,541 | 1,845,272 | 2,286,617 |  |  |  |
| 2015 | 373,489 | 1,235,452 | 1,967,769 |  |  |  |  |
| 2016 | 393,519 | 1,268,544 |  |  |  |  |  |
| 2017 | 411,116 |  |  |  |  |  |  |

N. Paid Indemnity Loss Development Factors Based on Adjusted Total Paid Indemnity


| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{\text { Year }}$ | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2009 |  |  |  |  |  | 1.061 |
| 2010 |  |  |  |  | 1.141 | 1.090 |
| 2011 |  |  | 1.259 | 1.136 | 1.088 | 1.056 |
| 2012 |  |  |  |  |  |  |
| 2013 | 3.235 | 1.637 | 1.259 | 1.129 |  |  |
| 2014 | 3.236 | 1.618 |  |  |  |  |
| 2015 |  |  |  |  |  |  |
| 2016 |  |  |  |  |  |  |

(h) Each amount is the sum of the adjusted paid indemnity on closed claims (Item H ) and the adjusted paid indemnity on open claims (Item L).
(i) Development factors are based on paid indemnity losses from the same insurer mix as that used in the adjustment for changes in claim settlement rates and applied in the calculation of the development factors in Item N.

Source: Accident year experience of insurers with available claim count data

Paid Indemnity Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

## P. Impact of Adjustment for Changes in Claim Settlement Rates (j)

| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{\text { Year }}$ | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2009 |  |  |  |  |  | $-1.36 \%$ |
| 2010 |  |  |  |  | $-1.28 \%$ | $-0.95 \%$ |
| 2011 |  |  |  | $-0.84 \%$ | $-1.19 \%$ | $-0.79 \%$ |
| 2012 |  |  | $-1.05 \%$ | $-0.81 \%$ | $-1.13 \%$ |  |
| 2013 |  | $-0.80 \%$ | $-1.34 \%$ | $-0.80 \%$ |  |  |
| 2014 | $1.98 \%$ | $-1.15 \%$ | $-1.34 \%$ |  |  |  |
| 2015 | $0.87 \%$ | $-1.54 \%$ |  |  |  |  |
| 2016 | $-0.39 \%$ |  |  |  |  |  |

Q. Paid Indemnity Loss Development Factors Adjusted for Changes in Indemnity

Claim Settlement Rates (k)

| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2009 |  |  |  |  |  | 1.047 |
| 2010 |  |  |  |  | 1.077 | 1.050 |
| 2011 |  |  |  | 1.249 | 1.128 | 1.074 |
| 2012 |  |  | 1.593 | 1.243 | 1.120 |  |
| 2013 |  |  | 1.048 |  |  |  |
| 2014 | 3.293 | 1.616 | 1.240 |  |  |  |
| 2015 | 3.306 | 1.593 |  |  |  |  |
| 2016 | 3.223 |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Latest Year | 3.223 | 1.593 | 1.240 | 1.120 | 1.075 | 1.048 |
| 3-Year Average | 3.274 | 1.601 | 1.244 | 1.127 | 1.075 | 1.048 |

(j) Each factor represents the change in age-to-age development factors from Item O to those in Item N .
(k) Each factor is the product of [1.0 + the impact of adjustment for changes in claim settlement rates (Item P)] and [the paid indemnity age-to-age development factor from Exhibit 2.5.1].

[^2]Selected Medical Development Factors - Paid to Age 240, Incurred from Age 240 to Ultimate

| Accident Year | Age-to-Age (in months) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{24 / 12}$ | 36/24 | 48/36 | 60/48 | 72/60 | 84/72 | 96/84 | 108/96 | 120/108 | 132/120 | 144/132 | 156/144 | 168/156 | 180/168 | 192/880 | 204/192 | 216/204 | 228/216 | 240/228 | 2401nc/240Pd (c) |
| 1991 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.007 | 1.006 | 1.006 | 1.055 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.017 | 1.008 | 1.007 | 1.002 | 1.063 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.013 | 1.011 | 1.011 | 1.011 | 1.010 | 1.626 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.017 | 1.013 | 1.012 | 1.013 | 1.009 | 1.010 | 1.671 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  | 1.019 | 1.018 | 1.018 | 1.015 | 1.011 | 1.016 | 1.013 | 1.114 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  | 1.023 | 1.020 | 1.018 | 1.016 | 1.013 | 1.014 | 1.013 | 1.011 | 1.097 |
| 1997 |  |  |  |  |  |  |  |  |  |  | 1.026 | 1.022 | 1.019 | 1.016 | 1.014 | 1.014 | 1.014 | 1.011 | 1.006 | 1.088 |
| 1998 |  |  |  |  |  |  |  |  |  | 1.032 | 1.030 | 1.021 | 1.019 | 1.019 | 1.015 | 1.017 | 1.013 | 1.010 | 1.009 | 1.093 |
| 1999 |  |  |  |  |  |  |  |  | 1.032 | 1.032 | 1.025 | 1.025 | 1.016 | 1.016 | 1.018 | 1.015 | 1.012 | 1.009 |  |  |
| 2000 |  |  |  |  |  |  |  | 1.038 | 1.031 | 1.027 | 1.023 | 1.020 | 1.020 | 1.017 | 1.013 | 1.010 | 1.009 |  |  |  |
| 2001 |  |  |  |  |  |  | 1.045 | 1.038 | 1.034 | 1.030 | 1.022 | 1.022 | 1.022 | 1.017 | 1.012 | 1.011 |  |  |  |  |
| 2002 |  |  |  |  |  | 1.054 | 1.046 | 1.034 | 1.032 | 1.024 | 1.023 | 1.018 | 1.016 | 1.012 | 1.011 |  |  |  |  |  |
| 2003 |  |  |  |  | 1.074 | 1.057 | 1.048 | 1.041 | 1.030 | 1.030 | 1.026 | 1.019 | 1.016 | 1.013 |  |  |  |  |  |  |
| 2004 |  |  |  | 1.123 | 1.092 | 1.070 | 1.055 | 1.040 | 1.036 | 1.034 | 1.024 | 1.018 | 1.015 |  |  |  |  |  |  |  |
| 2005 |  |  | 1.209 | 1.138 | 1.095 | 1.073 | 1.054 | 1.049 | 1.038 | 1.031 | 1.021 | 1.019 |  |  |  |  |  |  |  |  |
| 2006 |  | 1.399 | 1.220 | 1.140 | 1.099 | 1.068 | 1.056 | 1.042 | 1.034 | 1.025 | 1.020 |  |  |  |  |  |  |  |  |  |
| 2007 | 2.416 | 1.413 | 1.230 | 1.142 | 1.097 | 1.075 | 1.057 | 1.041 | 1.031 | 1.022 |  |  |  |  |  |  |  |  |  |  |
| 2008 | 2.325 | 1.421 | 1.241 | 1.148 | 1.103 | 1.072 | 1.051 | 1.035 | 1.027 |  |  |  |  |  |  |  |  |  |  |  |
| 2009 | 2.408 | 1.447 | 1.251 | 1.160 | 1.104 | 1.067 | 1.046 | 1.032 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2010 | 2.479 | 1.468 | 1.265 | 1.152 | 1.096 | 1.066 | 1.043 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2011 | 2.580 | 1.470 | 1.248 | 1.145 | 1.095 | 1.058 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2012 | 2.561 | 1.468 | 1.247 | 1.143 | 1.087 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 2.492 | 1.464 | 1.239 | 1.130 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 2.518 | 1.462 | 1.226 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 2.533 | 1.439 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 2.480 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Adjusted (b) <br> Accident Year | 24/12 | 36/24 | 48/36 | 60/48 | 72/60 | 84/72 | 96/84 | 108/96 | 120/108 | Age-to-Age (in months) |  |  | 168/156 | 180/168 | 192/180 | 204/192 | 216/204 | 228/216 | $\frac{240 / 228}{1010}$ | $240 \mathrm{Inc} / 240 \mathrm{Pd}$ (c) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  | 132/120 |  | 156/144 |  |  |  |  |  |  |  |  |
| 1997 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.012 | 1.007 | 1.088 |
| 1998 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.014 | 1.010 | 1.009 | 1.093 |
| 1999 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.016 | 1.013 | 1.010 |  |  |
| 2000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.014 | 1.011 | 1.009 |  |  |  |
| 2001 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.018 | 1.013 | 1.012 |  |  |  |  |
| 2002 |  |  |  |  |  |  |  |  |  |  |  |  | 1.018 | 1.013 | 1.012 |  |  |  |  |  |
| 2003 |  |  |  |  |  |  |  |  |  |  |  | 1.020 | 1.018 | 1.014 |  |  |  |  |  |  |
| 2004 |  |  |  |  |  |  |  |  |  |  | 1.026 | 1.019 | 1.016 |  |  |  |  |  |  |  |
| 2005 |  |  |  |  |  |  |  |  |  | 1.033 | 1.023 | 1.020 |  |  |  |  |  |  |  |  |
| 2006 |  |  |  |  |  |  |  |  | 1.037 | 1.027 | 1.022 |  |  |  |  |  |  |  |  |  |
| 2007 |  |  |  |  |  |  |  | 1.045 | 1.033 | 1.023 |  |  |  |  |  |  |  |  |  |  |
| 2008 |  |  |  |  |  |  | 1.055 | 1.038 | 1.029 |  |  |  |  |  |  |  |  |  |  |  |
| 2009 |  |  |  |  |  | 1.072 | 1.049 | 1.034 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2010 |  |  |  |  | 1.102 | 1.070 | 1.045 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2011 |  |  |  | 1.154 | 1.100 | 1.062 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2012 |  |  | 1.258 | 1.148 | 1.091 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013 |  | 1.476 | 1.243 | 1.134 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 2.544 | 1.465 | 1.229 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 2.533 | 1.440 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 2.481 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selected (c) | 2.482(e) | 1.428(e) | 1.217(e) | 1.126(e) | $1.081(\mathrm{e})$ | 1.055(e) | 1.045 | 1.034 | 1.033 | 1.028 | 1.024 | 1.020 | 1.017 | 1.015 | 1.013 | 1.013 | 1.012 | 1.011 | 1.009 | 1.093 |
| Cumulative Unadjusted for Impact of SB 1160 | 8.202 | 3.305 | 2.314 | 1.902 | 1.689 | 1.562 | 1.481 | 1.417 | 1.371 | 1.327 | 1.291 | 1.261 | 1.237 | 1.216 | 1.198 | 1.183 | 1.167 | 1.153 | 1.141 |  |
| Cumulative Adjusted for Impact of SB 1160(f) | 7.898 | 3.193 | 2.252 | 1.866 | 1.671 | 1.553 | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Paid medical loss development factors include the paid cost of medical cost containment programs for accident years 2011 and prior. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (b) | These factors are adjusted for the following: (i) losses paid prior to January 1, 2013 by $-4.2 \%$ for SB 863, (ii) losses paid prior to January 1, 2014 by -2.1\% and paid prior to January 1, 2015 by -1.7\% for the RBRVS-based physician fee schedule changes, and (iii) losses paid prior to July 1,2017 by $-3.6 \%,-3.8 \%,-3.4 \%,-2.4 \%,-0.9 \%$, and $-0.1 \%$ to accident years 2011 to 2016, respectively, for the SB 1160 lien reforms. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) |  ratio is chosen, and subsequently, six-year average incurred loss development factors are selected until ultimate. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) | A three-year average of the 2401nc/240Pd factor is selected. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (e) | Based on calculations shown on Exhibits 2.6.3 to 2.6.8. Each of these selections are calculated as the latest year paid medical age-to-age factor multiplied by an adjustment for changes in claim settlement rate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (f) | The cumu | ative factor | sfor 12,24 | , 36, 48, 60 | , and 72 m | onths are | usted by | .7\%, | , -2.7\% | .9\%, -1.1 | $\%$, and -0 | , respe | ely, for | impact o | SB 1 | reduc | $s$ in futur | en filing |  |  |

Selected Medical Development Factors - Paid to Age 240, Incurred from Age 240 to Ultimate (Continued)

| Accident Year | 252/240 | 264/252 | 276/264 | 288/276 | 300/288 | 312/300 | 324/312 | 336/324 | 348/336 | 360/348 | 372/360 | 384/372 | 396/384 | ULT/396Inc (d) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1983 |  |  |  |  |  |  |  |  |  |  |  |  | 0.997 |  |
| 1984 |  |  |  |  |  |  |  |  |  |  |  | 0.997 | 1.000 |  |
| 1985 |  |  |  |  |  |  |  |  |  |  | 0.998 | 0.999 | 0.999 |  |
| 1986 |  |  |  |  |  |  |  |  |  | 1.002 | 0.998 | 1.001 |  |  |
| 1987 |  |  |  |  |  |  |  |  | 1.001 | 0.997 | 1.001 |  |  |  |
| 1988 |  |  |  |  |  |  |  | 1.002 | 0.998 | 0.999 |  |  |  |  |
| 1989 |  |  |  |  |  |  | 0.999 | 0.999 | 0.999 |  |  |  |  |  |
| 1990 |  |  |  |  |  | 1.002 | 1.000 | 1.000 |  |  |  |  |  |  |
| 1991 |  |  |  |  | 1.001 | 1.000 | 0.999 |  |  |  |  |  |  |  |
| 1992 |  |  |  | 1.000 | 0.999 | 1.002 |  |  |  |  |  |  |  |  |
| 1993 |  |  | 1.000 | 0.996 | 1.000 |  |  |  |  |  |  |  |  |  |
| 1994 |  | 1.001 | 0.996 | 0.995 |  |  |  |  |  |  |  |  |  |  |
| 1995 | 0.999 | 1.006 | 0.992 |  |  |  |  |  |  |  |  |  |  |  |
| 1996 | 0.998 | 0.999 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1997 | 0.997 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selected (c) | 1.002 | 1.002 | 1.000 | 1.001 | 1.000 | 1.002 | 1.002 | 1.003 | 1.000 | 1.001 | 1.000 | 1.000 | 0.999 |  |
| Cumulative | 1.035 | 1.033 | 1.031 | 1.032 | 1.031 | 1.031 | 1.029 | 1.027 | 1.024 | 1.024 | 1.023 | 1.023 | 1.023 | 1.024 |

## Paid Medical Loss Development Factors

## With Separate Adjustments on Open and Closed Claims

for Changes in Claim Settlement Rates

## A. Total Reported Indemnity Claim Counts

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | $\underline{72}$ | 84 |
| 2008 |  |  |  |  |  |  | 122,532 |
| 2009 |  |  |  |  |  | 113,152 | 113,376 |
| 2010 |  |  |  |  | 116,605 | 117,000 | 117,262 |
| 2011 |  |  |  | 116,716 | 117,486 | 117,812 | 118,034 |
| 2012 |  |  | 121,957 | 123,499 | 124,282 | 124,718 |  |
| 2013 |  | 126,442 | 130,329 | 131,881 | 132,635 |  |  |
| 2014 | 106,792 | 132,482 | 136,722 | 138,337 |  |  |  |
| 2015 | 111,241 | 138,614 | 142,847 |  |  |  |  |
| 2016 | 112,781 | 141,505 |  |  |  |  |  |
| 2017 | 115,674 |  |  |  |  |  |  |

B. Development of Total Reported Indemnity Claim Counts

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 | 4-Ultimate |
| 2009 |  |  |  |  |  | 1.002 |  |
| 2010 |  |  |  |  | 1.003 | 1.002 |  |
| 2011 |  |  |  | 1.007 | 1.003 | 1.002 |  |
| 2012 |  |  | 1.013 | 1.006 | 1.004 |  |  |
| 2013 |  | 1.031 | 1.012 | 1.006 |  |  |  |
| 2014 | 1.241 | 1.032 | 1.012 |  |  |  |  |
| 2015 | 1.246 | 1.031 |  |  |  |  |  |
| 2016 | 1.255 |  |  |  |  |  |  |
| Latest Year | 1.255 | 1.031 | 1.012 | 1.006 | 1.004 | 1.002 |  |
| Cumulative | 1.328 | 1.058 | 1.027 | 1.015 | 1.009 | 1.006 | 1.004 |
| Acc. Year | $\underline{2017}$ | $\underline{2016}$ | 2015 | $\underline{2014}$ | $\underline{2013}$ | 2012 | $\underline{2011}$ |
| Ult. Claim Counts | 153,616 | 149,774 | 146,714 | 140,423 | 133,870 | 125,439 | 118,493 |

C. Closed Indemnity Claim Counts

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | $\underline{72}$ | 84 |
| 2008 |  |  |  |  |  |  | 108,869 |
| 2009 |  |  |  |  |  | 95,734 | 100,426 |
| 2010 |  |  |  |  | 94,016 | 100,574 | 105,653 |
| 2011 |  |  |  | 86,114 | 96,021 | 102,634 | 107,345 |
| 2012 |  |  | 77,475 | 92,797 | 103,207 | 110,208 |  |
| 2013 |  | 61,383 | 84,338 | 101,272 | 112,453 |  |  |
| 2014 | 28,714 | 65,810 | 90,489 | 108,293 |  |  |  |
| 2015 | 30,440 | 70,748 | 98,009 |  |  |  |  |
| 2016 | 32,472 | 76,353 |  |  |  |  |  |
| 2017 | 35,912 |  |  |  |  |  |  |

Source: Accident year experience of insurers with available claim count and paid loss data

## Paid Medical Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

D. Ultimate Indemnity Claim Settlement Ratio (a)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 88.4\% |
| 2009 |  |  |  |  |  | 84.1\% | 88.2\% |
| 2010 |  |  |  |  | 79.9\% | 85.4\% | 89.8\% |
| 2011 |  |  |  | 72.7\% | 81.0\% | 86.6\% | 90.6\% |
| 2012 |  |  | 61.8\% | 74.0\% | 82.3\% | 87.9\% |  |
| 2013 |  | 45.9\% | 63.0\% | 75.6\% | 84.0\% |  |  |
| 2014 | 20.4\% | 46.9\% | 64.4\% | 77.1\% |  |  |  |
| 2015 | 20.7\% | 48.2\% | 66.8\% |  |  |  |  |
| 2016 | 21.7\% | 51.0\% |  |  |  |  |  |
| 2017 | 23.4\% |  |  |  |  |  |  |

E. Adjusted Closed Indemnity Claim Counts at Equal Percentiles of Ultimate Claim Counts (b)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 111,533 |
| 2009 |  |  |  |  |  | 100,016 | 103,129 |
| 2010 |  |  |  |  | 98,885 | 103,425 | 106,643 |
| 2011 |  |  |  | 91,381 | 99,536 | 104,105 | 107,345 |
| 2012 |  |  | 83,797 | 96,737 | 105,371 | 110,208 |  |
| 2013 |  | 68,245 | 89,429 | 103,239 | 112,453 |  |  |
| 2014 | 32,828 | 71,586 | 93,807 | 108,293 |  |  |  |
| 2015 | 34,298 | 74,793 | 98,009 |  |  |  |  |
| 2016 | 35,014 | 76,353 |  |  |  |  |  |
| 2017 | 35,912 |  |  |  |  |  |  |

F. Average Paid Medical per Closed Indemnity Claim

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | $\underline{48}$ | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 20,668 |
| 2009 |  |  |  |  |  | 20,134 | 22,644 |
| 2010 |  |  |  |  | 17,961 | 20,829 | 23,448 |
| 2011 |  |  |  | 13,878 | 17,298 | 20,267 | 22,454 |
| 2012 |  |  | 10,033 | 13,818 | 17,077 | 19,421 |  |
| 2013 |  | 5,753 | 10,044 | 13,644 | 16,529 |  |  |
| 2014 | 2,393 | 5,836 | 10,080 | 13,689 |  |  |  |
| 2015 | 2,529 | 6,272 | 10,459 |  |  |  |  |
| 2016 | 2,737 | 6,512 |  |  |  |  |  |
| 2017 | 2,921 |  |  |  |  |  |  |

(a) Ratio of closed indemnity claim counts (Item C) to the estimated ultimate indemnity claim counts (Item B) for that accident year.
(b) The claim counts for the latest evaluation of each accident year are equal to the reported number of closed indemnity claims. All prior evaluations shown are the product of the latest ultimate indemnity claim settlement ratio (Item D) and the ultimate indemnity claim counts (Item B) for that accident year.

Source: Accident year experience of insurers with available claim count and paid loss data

## Paid Medical Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

G. Adjusted Average Paid Medical per Closed Indemnity Claim (c)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 22,181 |
| 2009 |  |  |  |  |  | 22,413 | 24,111 |
| 2010 |  |  |  |  | 20,050 | 22,261 | 23,992 |
| 2011 |  |  |  | 15,603 | 18,818 | 20,926 | 22,454 |
| 2012 |  |  | 11,450 | 14,972 | 17,770 | 19,421 |  |
| 2013 |  | 6,796 | 11,013 | 14,112 | 16,529 |  |  |
| 2014 | 2,642 | 6,632 | 10,671 | 13,689 |  |  |  |
| 2015 | 2,759 | 6,766 | 10,459 |  |  |  |  |
| 2016 | 2,878 | 6,512 |  |  |  |  |  |
| 2017 | 2,921 |  |  |  |  |  |  |

H. Adjusted Paid Medical (in $\$ 000$ ) on Closed Indemnity Claims (d)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 2,473,871 |
| 2009 |  |  |  |  |  | 2,241,710 | 2,486,583 |
| 2010 |  |  |  |  | 1,982,604 | 2,302,339 | 2,558,574 |
| 2011 |  |  |  | 1,425,806 | 1,873,073 | 2,178,541 | 2,410,302 |
| 2012 |  |  | 959,457 | 1,448,333 | 1,872,425 | 2,140,333 |  |
| 2013 |  | 463,805 | 984,881 | 1,456,941 | 1,858,692 |  |  |
| 2014 | 86,730 | 474,768 | 1,001,031 | 1,482,378 |  |  |  |
| 2015 | 94,619 | 506,066 | 1,025,062 |  |  |  |  |
| 2016 | 100,754 | 497,244 |  |  |  |  |  |
| 2017 | 104,899 |  |  |  |  |  |  |

I. Paid Medical on Open Indemnity Claims (in \$000)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 968,523 |
| 2009 |  |  |  |  |  | 1,021,229 | 885,474 |
| 2010 |  |  |  |  | 1,063,283 | 938,127 | 768,797 |
| 2011 |  |  |  | 1,043,365 | 932,771 | 782,754 | 631,080 |
| 2012 |  |  | 994,992 | 965,034 | 826,717 | 686,986 |  |
| 2013 |  | 827,672 | 962,054 | 893,649 | 731,717 |  |  |
| 2014 | 348,906 | 822,933 | 944,311 | 836,170 |  |  |  |
| 2015 | 364,097 | 834,392 | 907,267 |  |  |  |  |
| 2016 | 380,243 | 831,340 |  |  |  |  |  |
| 2017 | 402,015 |  |  |  |  |  |  |

(c) Adjusted based on ultimate indemnity claim settlement ratios (Item D) and assuming a log-linear relationship between maturities.
(d) Each amount is equal to the product of [adjusted closed indemnity claim counts (Item E)] and [adjusted average paid medical per closed indemnity claim (Item G)], and divided by $\$ 1,000$.

Source: Accident year experience of insurers with available claim count and paid loss data

Paid Medical Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

## J. Average Paid Medical per Open Indemnity Claim for Indemnity Claims in Transition (e)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | $\underline{72}$ | 84 |
| 2008 |  |  |  |  |  |  | 70,886 |
| 2009 |  |  |  |  |  | 58,630 | 68,376 |
| 2010 |  |  |  |  | 47,071 | 57,112 | 66,224 |
| 2011 |  |  |  | 34,095 | 43,455 | 51,572 | 59,040 |
| 2012 |  |  | 22,368 | 31,432 | 39,227 | 47,346 |  |
| 2013 |  | 12,722 | 20,918 | 29,196 | 36,256 |  |  |
| 2014 | 4,469 | 12,343 | 20,425 | 27,832 |  |  |  |
| 2015 | 4,506 | 12,295 | 20,234 |  |  |  |  |
| 2016 | 4,735 | 12,760 |  |  |  |  |  |
| 2017 | 5,040 |  |  |  |  |  |  |

K. Changes in Paid Medical on Open Indemnity Claims Resulting from the Impact of Changes in Indemnity Claim Settlement Rates (in \$000) (f)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | -188,840 |
| 2009 |  |  |  |  |  | -251,113 | -184,821 |
| 2010 |  |  |  |  | -229,187 | -162,827 | -65,562 |
| 2011 |  |  |  | -179,576 | -152,746 | -75,862 |  |
| 2012 |  |  | -141,412 | -123,843 | -84,888 |  |  |
| 2013 |  | -87,297 | -106,495 | -57,428 |  |  |  |
| 2014 | -18,384 | -71,293 | -67,770 |  |  |  |  |
| 2015 | -17,385 | -49,732 |  |  |  |  |  |
| 2016 | -12,036 |  |  |  |  |  |  |

L. Adjusted Paid Medical on Open Indemnity Claims (in \$000) (g)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2008 |  |  |  |  |  |  | 779,683 |
| 2009 |  |  |  |  |  | 770,116 | 700,652 |
| 2010 |  |  |  |  | 834,096 | 775,300 | 703,235 |
| 2011 |  |  |  | 863,789 | 780,025 | 706,892 | 631,080 |
| 2012 |  |  | 853,579 | 841,191 | 741,829 | 686,986 |  |
| 2013 |  | 740,375 | 855,559 | 836,221 | 731,717 |  |  |
| 2014 | 330,522 | 751,640 | 876,540 | 836,170 |  |  |  |
| 2015 | 346,712 | 784,660 | 907,267 |  |  |  |  |
| 2016 | 368,207 | 831,340 |  |  |  |  |  |
| 2017 | 402,015 |  |  |  |  |  |  |

(e) Each amount is equal to the product of [the average monthly medical payment per open indemnity claim] and [the number of months for the current evaluation]. For evaluations indicating claim settlement rate decreases, the average monthly medical payment per open indemnity claim at the prior evaluation is used. For evaluations indicating claim settlement rate increases, the average monthly medical payment per open indemnity claim at the same evaluation is used.
(f) Each amount is equal to [the difference between unadjusted and adjusted closed indemnity claim counts (Items C and E)] multiplied by [the corresponding average paid medical per open indemnity claim for indemnity claims in transition (Item J)].
(g) Each amount is the sum of [paid medical on open indemnity claims (Item I)] and the corresponding [incremental changes in paid medical on open indemnity claims resulting from the impact of changes in indemnity claim settlement rates (Item K)].

Source: Accident year experience of insurers with available claim count and paid loss data

## Paid Medical Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

## M. Paid Medical on Medical-Only Claims (in \$000)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | 36 | 48 | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 251,028 |
| 2009 |  |  |  |  |  | 225,380 | 227,790 |
| 2010 |  |  |  |  | 221,335 | 223,663 | 226,736 |
| 2011 |  |  |  | 207,660 | 211,276 | 214,797 | 218,367 |
| 2012 |  |  | 208,935 | 214,270 | 219,641 | 224,211 |  |
| 2013 |  | 202,240 | 212,550 | 220,321 | 226,737 |  |  |
| 2014 | 150,884 | 225,283 | 237,008 | 244,580 |  |  |  |
| 2015 | 157,654 | 238,446 | 249,181 |  |  |  |  |
| 2016 | 168,931 | 254,110 |  |  |  |  |  |
| 2017 | 186,648 |  |  |  |  |  |  |

N. Adjusted Total Paid Medical (in \$000) (h)

| Accident Year | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | 72 | $\underline{84}$ |
| 2008 |  |  |  |  |  |  | 3,504,581 |
| 2009 |  |  |  |  |  | 3,237,206 | 3,415,025 |
| 2010 |  |  |  |  | 3,078,076 | 3,344,823 | 3,533,825 |
| 2011 |  |  |  | 2,715,385 | 3,105,484 | 3,354,485 | 3,524,053 |
| 2012 |  |  | 2,021,971 | 2,503,793 | 2,833,896 | 3,051,530 |  |
| 2013 |  | 1,406,420 | 2,052,989 | 2,513,484 | 2,817,147 |  |  |
| 2014 | 568,136 | 1,451,691 | 2,114,579 | 2,563,128 |  |  |  |
| 2015 | 598,985 | 1,529,172 | 2,181,510 |  |  |  |  |
| 2016 | 637,893 | 1,582,694 |  |  |  |  |  |
| 2017 | 693,562 |  |  |  |  |  |  |

O. Paid Medical Loss Development Factors Based on Adjusted Total Paid Medical

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |  |
| 2009 |  |  |  |  |  | 1.055 |  |
| 2010 |  |  |  |  | 1.144 | 1.080 | 1.051 |
| 2011 |  |  | 1.460 | 1.224 | 1.121 |  |  |
| 2012 | 2.555 | 1.457 | 1.212 |  |  |  |  |
| 2013 | 2.553 | 1.427 |  |  |  |  |  |
| 2014 | 2.481 |  |  |  |  |  |  |
| 2015 | 2.481 | 1.427 | 1.212 | 1.121 | 1.077 | 1.051 |  |

(h) Each amount is the sum of [adjusted paid medical on closed indemnity claims (Item H)], [adjusted paid medical on open indemnity claims (Item L)] and [paid medical on medical-only claims (Item M)]. The effect of the paid cost of medical cost containment programs are only present for accident years 2011 and prior.

Source: Accident year experience of insurers with available claim count and paid loss data

## Paid Medical Loss Development Factors With Separate Adjustments on Open and Closed Claims for Changes in Claim Settlement Rates

P. Paid Medical Loss Development Factors (i)

| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2009 |  |  |  |  | 1.095 | 1.066 |
| 2010 |  |  |  |  | 1.143 | 1.094 |
| 2011 |  |  |  | 1.242 | 1.141 | 1.086 |
| 2012 |  | 1.462 | 1.234 | 1.129 |  |  |
| 2013 | 2.519 | 1.462 | 1.224 |  |  |  |
| 2014 | 2.533 | 1.438 |  |  |  |  |
| 2015 | 2.481 |  |  |  |  |  |
| 2016 |  |  |  |  |  |  |

## Q. Impact of Adjustment for Changes in Indemnity Claim Settlement Rates (j)

| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 |
| 2009 |  |  |  |  |  | -1.15\% |
| 2010 |  |  |  |  | -0.78\% | -0.90\% |
| 2011 |  |  |  | 0.03\% | -1.24\% | -0.68\% |
| 2012 |  |  | -0.34\% | -0.81\% | -0.88\% |  |
| 2013 |  | -0.14\% | -0.82\% | -0.71\% |  |  |
| 2014 | 1.42\% | -0.34\% | -1.00\% |  |  |  |
| 2015 | 0.79\% | -0.83\% |  |  |  |  |
| 2016 | 0.02\% |  |  |  |  |  |

R. Paid Medical Loss Development Factors Adjusted for Changes in Indemnity

Claim Settlement Rates (k)

| Accident | Evaluated as of (in months) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2009 |  |  |  |  | 1.093 | 1.060 |
| 2010 |  |  |  | 1.254 | 1.139 | 1.081 |
| 2011 |  |  |  |  | 1.474 | 1.233 |
| 2012 | 2.580 | 1.460 | 1.217 |  | 1.126 |  |
| 2013 | 2.553 | 1.428 |  |  |  |  |
| 2014 | 2.482 |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |
| 2016 | 2.482 | 1.428 | 1.217 | 1.126 | 1.085 |  |
|  | 2.538 | 1.454 | 1.234 | 1.140 | 1.087 | 1.058 |

(i) Development factors are based on paid medical losses from the same insurer mix as that used in the adjustment for changes in claim settlement rates and applied in the calculation of the development factors in Item O .
(j) Each factor represents the change in age-to-age development factors from Item P to those in Item O .
(k) Each factor is the product of [ 1.0 + the impact of adjustment for changes in claim settlement rates (Item Q)] and [the adjusted paid medical age-to-age development factor from Exhibit 2.6.1].

Source: Accident year experience of insurers with available claim count and paid loss data

# Developed Indemnity Loss Ratios Using Selected Loss Development Factors Adjusted for Changes in Claim Settlement Rates Based on Experience as of December 31, 2017 


(a) Based on Exhibit 1. To reflect the selected loss development methodology, reported loss ratios displayed prior to 1999 are on an incurred basis. Subsequent reported loss ratios are on a paid basis.
(b) See Exhibits 2.5.1 and 2.5.2.

## Developed Medical Loss Ratios Using Selected Loss Development Factors <br> Adjusted for Changes in Claim Settlement Rates <br> Based on Experience as of December 31, 2017

| Accident Year | (1) | Reform Adjusted | (3) |  | (5) | (6) | (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Adjusted Paid or Incurred Loss Ratio(b) | Development Factors |  |  | Adjusted Developed Loss Ratio(d) |  |
|  | Unadjusted |  | Annual(c) | Cumulative |  |  |  |
|  | Paid or Incurred Loss Ratio(a) |  |  | Unadjusted for Reforms(c) | Adjusted for Reforms(c) |  | Ultimate Loss Ratio |
|  |  |  |  |  |  | (2) $\times$ (5) | (1) + ((6)-(2)) |
| 1985 | 0.350 | 0.350 | 1.000 | 1.024 | 1.024 | 0.359 | 0.359 |
| 1986 | 0.333 | 0.333 | 0.999 | 1.023 | 1.023 | 0.340 | 0.340 |
| 1987 | 0.314 | 0.314 | 1.000 | 1.023 | 1.023 | 0.321 | 0.321 |
| 1988 | 0.304 | 0.304 | 1.000 | 1.023 | 1.023 | 0.311 | 0.311 |
| 1989 | 0.325 | 0.325 | 1.001 | 1.024 | 1.024 | 0.333 | 0.333 |
| 1990 | 0.367 | 0.367 | 1.000 | 1.024 | 1.024 | 0.376 | 0.376 |
| 1991 | 0.384 | 0.384 | 1.003 | 1.027 | 1.027 | 0.394 | 0.394 |
| 1992 | 0.320 | 0.320 | 1.002 | 1.029 | 1.029 | 0.329 | 0.329 |
| 1993 | 0.267 | 0.267 | 1.002 | 1.031 | 1.031 | 0.275 | 0.275 |
| 1994 | 0.308 | 0.308 | 1.000 | 1.031 | 1.031 | 0.317 | 0.317 |
| 1995 | 0.454 | 0.454 | 1.001 | 1.032 | 1.032 | 0.468 | 0.468 |
| 1996 | 0.486 | 0.486 | 1.000 | 1.031 | 1.031 | 0.502 | 0.502 |
| 1997 | 0.545 | 0.545 | 1.002 | 1.033 | 1.033 | 0.563 | 0.563 |
| 1998 | 0.657 | 0.657 | 1.002 | 1.035 | 1.035 | 0.680 | 0.680 |
| 1999 | 0.656 | 0.608 | 1.009 | 1.141 | 1.141 | 0.693 | 0.742 |
| 2000 | 0.592 | 0.549 | 1.011 | 1.153 | 1.153 | 0.633 | 0.677 |
| 2001 | 0.520 | 0.482 | 1.012 | 1.167 | 1.167 | 0.563 | 0.601 |
| 2002 | 0.400 | 0.371 | 1.013 | 1.183 | 1.183 | 0.439 | 0.468 |
| 2003 | 0.254 | 0.235 | 1.013 | 1.198 | 1.198 | 0.282 | 0.300 |
| 2004 | 0.171 | 0.159 | 1.015 | 1.216 | 1.216 | 0.193 | 0.205 |
| 2005 | 0.166 | 0.154 | 1.017 | 1.237 | 1.237 | 0.191 | 0.202 |
| 2006 | 0.211 | 0.197 | 1.020 | 1.261 | 1.261 | 0.248 | 0.263 |
| 2007 | 0.292 | 0.273 | 1.024 | 1.291 | 1.291 | 0.352 | 0.371 |
| 2008 | 0.359 | 0.337 | 1.028 | 1.327 | 1.327 | 0.447 | 0.470 |
| 2009 | 0.410 | 0.386 | 1.033 | 1.371 | 1.371 | 0.529 | 0.553 |
| 2010 | 0.393 | 0.373 | 1.034 | 1.417 | 1.417 | 0.529 | 0.549 |
| 2011 | 0.325 | 0.312 | 1.045 | 1.481 | 1.481 | 0.462 | 0.475 |
| 2012 | 0.266 | 0.259 | 1.055 | 1.562 | 1.553 | 0.402 | 0.409 |
| 2013 | 0.203 | 0.200 | 1.081 | 1.689 | 1.671 | 0.335 | 0.337 |
| 2014 | 0.162 | 0.161 | 1.126 | 1.902 | 1.866 | 0.300 | 0.301 |
| 2015 | 0.128 | 0.128 | 1.217 | 2.314 | 2.252 | 0.288 | 0.288 |
| 2016 | 0.088 | 0.088 | 1.428 | 3.305 | 3.193 | 0.281 | 0.281 |
| 2017 | 0.039 | 0.039 | 2.482 | 8.202 | 7.898 | 0.310 | 0.310 |

(a) Based on Exhibit 1. Paid MCCP costs are excluded from accident years 2011 and subsequent. To reflect the selected loss development methodology, reported loss ratios displayed prior to 1999 are on an incurred basis. Subsequent reported loss ratios are on a paid basis.
(b) Based on experience evaluated as of December 31, 2017. Reflects an adjustment for SB 863 of $-4.2 \%$ applied to payments made before January 1, 2013, and adjustments for RBRVS of $-2.1 \%$ applied to payments made before January 1, 2014, and $-1.7 \%$ applied to payments made before January 1, 2015. No adjustments are applied to the incurred loss ratios.
(c) See Exhibits 2.6.1 and 2.6.2.
(d) The developed medical loss ratios shown were derived based on an adjustment to reflect the impact of reforms. They are only for purposes of projecting future medical loss ratios and do not reflect true estimates of ultimate loss ratios for those accident years.

## Indemnity Benefit Level Factors


(a) Based on WCIRB evaluations of the average impact of legislative changes on the cost of indemnity benefits. These annual changes in benefits reflect the WCIRB's retrospective estimates of the cost impact of recent legislation as reflected in emerging post-reform costs. The annual cost impacts have been segregated between claim severity and claim frequency impacts.
(b) These impacts are based on the weekly wages (See Exhibit 5.1) of injured workers and the legislatively scheduled benefits for that year.
(c) $\quad\{[$ Column (1) $/ 100+1.0] \times[$ Column (2) $/ 100+1.0] \times[$ Column (3) $/ 100+1.0]-1.0\} \times 100$.
(d) These factors represent the combined impact of the annual benefit changes on claim severity shown in Column (1), claim frequencies shown in Column (2) and wage inflation impact on benefits shown in Column (3), adjusted to the 4/1/2019 level.
(e) On-level factors for accident years 2002, 2003 and 2004 adjust the portion of permanent disability claims that are estimated to not be subject to the January 1, 2005 PDRS ( $95 \%$ for accident year 2002, 75\% for accident year 2003 and $40 \%$ for accident year 2004) to the January 1, 2005 PDRS level, and adjust for the corresponding utilization impacts on all 2002, 2003 and 2004 indemnity claims.

## Annual Medical Cost Level Change - Non-Legislative


(a) From a Special Carrier Study through 1990. Based on WCIRB's Aggregate Indemnity and Medical Costs Calls for years 1991 through 2012. Based on WCIRB medical transaction data from 2013 onwards. Accident years 2011 and subsequent do not include MCCP costs.
(b) Based on the WCIRB's evaluation of the cost impact of changes in the medical fee schedules. Includes the $1 / 1 / 2014$ changes to the physician fee schedule to a resource-based relative value scale (RBRVS) except for the proportion reflected in loss development (See Exhibit 2.4).
(c) Based on a component of the Consumer Price Index. Projections furnished by the California Department of Finance.
(d) Adjusted CPI on workers' compensation medical costs that are not subject to fee schedules. The current year impact is the weighted average of $0 \%$ and Column (4), with Columns (1) and (2) from prior years as weights. (i) 1993's non-fee proportion is reduced by $13.8 \%$ due to the new medical-legal fee schedule enacted in 1994. (ii) 1998's non-fee proportion is reduced by $7.7 \%$ due to the Inpatient Hospital Fee Schedule (IHFS) effective 4/1/1999. (iii) 2002's non-fee proportion is reduced by $7.6 \%$ due to the new pharmaceutical fee schedule effective $1 / 1 / 2003$. (iv) 2003 's non-fee proportion is reduced by $17.2 \%$ due to the outpatient fee schedule effective $1 / 1 / 2004$. (v) Given the anticipated impact of legislative reform, a 0\% inflation rate has been assumed for 2004 and 2005.
(e) Column (6) = Column (3) + Column (5).

## Annual Medical Cost Level Change - Legislative


(a) Reflects the WCIRB's most recent estimates of the cost impact of legislation. Does not include the estimated $-4.2 \%$ impact of $1 / 1 / 2013$ medical provisions in SB 863 and the impact of the SB 1160 lien provisions on future medical costs, which are reflected in the medical loss development projections.
(b) This reflects the annual percentage impact on medical costs due to changes in the frequency of indemnity claims as a result of benefit changes.
(c) $[$ Column (1) + 1.0] $\times[$ Column (2) +1.0$]-1.0$

## Total Medical Cost Level Factors

|  | (1) | (2) | (3) | (4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Annual | Total | Composite |  |
|  | Non-Legislative | Legislative | Annual Cost | Medical |  |
| Accident | Cost Impact on | Cost Impact on | Impact on | On-level |  |
| Year | Medical (a) | Medical(b) | Medical(c) | Factor(d) |  |
| 1985 | 4.5\% | 0.0\% | 4.5\% | 0.967 |  |
| 1986 | 3.0\% | 0.0\% | 3.0\% | 0.939 |  |
| 1987 | 3.8\% | 0.0\% | 3.8\% | 0.905 |  |
| 1988 | 3.8\% | 0.0\% | 3.8\% | 0.872 |  |
| 1989 | 3.0\% | 0.0\% | 3.0\% | 0.846 |  |
| 1990 | 3.7\% | 19.1\% | 23.5\% | 0.685 |  |
| 1991 | 3.6\% | 12.9\% | 16.9\% | 0.586 |  |
| 1992 | 3.0\% | -7.9\% | -5.2\% | 0.618 |  |
| 1993 | 2.7\% | -18.7\% | -16.5\% | 0.740 |  |
| 1994 | -2.3\% | -2.3\% | -4.6\% | 0.775 |  |
| 1995 | 0.9\% | 0.5\% | 1.4\% | 0.765 |  |
| 1996 | 1.0\% | 0.4\% | 1.4\% | 0.754 |  |
| 1997 | 0.7\% | 0.2\% | 0.9\% | 0.747 |  |
| 1998 | 0.8\% | 12.6\% | 13.5\% | 0.658 |  |
| 1999 | 2.5\% | 12.6\% | 15.4\% | 0.570 |  |
| 2000 | 1.7\% | 7.0\% | 8.8\% | 0.524 |  |
| 2001 | 2.9\% | 6.6\% | 9.7\% | 0.478 |  |
| 2002 | 2.0\% | -5.6\% | -3.7\% | 0.496 |  |
| 2003 | 1.4\% | -6.0\% | -4.7\% | 0.521 |  |
| 2004 | 0.0\% | -33.9\% | -33.9\% | 0.787 |  |
| 2005 | 0.0\% | -13.9\% | -13.9\% | 0.914 |  |
| 2006 | 0.3\% | -5.1\% | -4.8\% | 0.961 |  |
| 2007 | 1.8\% | 0.1\% | 1.9\% | 0.943 |  |
| 2008 | 0.2\% | 0.5\% | 0.7\% | 0.936 |  |
| 2009 | 0.4\% | 1.0\% | 1.4\% | 0.923 |  |
| 2010 | 0.3\% | 0.0\% | 0.3\% | 0.920 |  |
| 2011 | 0.3\% | -2.0\% | -1.7\% | 0.936 |  |
| 2012 | 0.1\% | -4.0\% | -3.9\% | 0.974 |  |
| 2013 | 0.1\% | -3.0\% | -2.9\% | 1.004 |  |
| 2014 | 0.7\% | -0.9\% | -0.2\% | 1.010 | (e) |
| 2015 | 0.3\% | -0.3\% | 0.0\% | 1.011 | (e) |
| 2016 | 0.5\% | -0.4\% | 0.1\% | 1.011 | (e) |
| 2017 | 0.3\% | -0.3\% | 0.0\% | 1.012 | (e) |
| 2018 | 0.3\% | 0.0\% | 0.3\% |  |  |
| 4/1/2019 | 0.2\% | 0.0\% | 0.2\% |  |  |

(a) See Exhibit 4.2, Column (6).
(b) See Exhibit 4.3, Column (3).
(c) Column (3) $=[1.0+$ Column (1) $] \times[1.0+$ Column (2) $]-1.0$.
(d) These factors adjust the annual impact shown in Column (3) to the 4/1/2019 level.
(e) The on-level factors for accident years 2014, 2015, 2016, and 2017 include the estimated impact of the January 1, 2014 physician fee schedule for the service year 2017.

## Annual Wage Level Changes

| Year | Annual Wage <br> Level Change(a) | Factor to a <br> 1985 |
| :--- | :---: | :---: |
| 986 | 5.7 | 4/1/2019 Wage Level |
| 1987 | 4.7 | 3.220 |
| 1988 | 5.6 | 2.075 |
| 1989 | 4.4 | 2.912 |
| 1990 | 4.3 | 2.674 |
| 1991 | 5.0 | 2.547 |
| 1992 | 2.3 | 2.490 |
| 1993 | 4.7 | 2.378 |
| 1994 | 1.2 | 2.350 |
| 1995 | 1.8 | 2.308 |
| 1996 | 2.9 | 2.243 |
| 1997 | 3.4 | 2.170 |
| 1998 | 4.7 | 2.072 |
| 1999 | 5.2 | 1.970 |
| 2000 | 6.2 | 1.855 |
| 2001 | 9.0 | 1.702 |
| 2002 | 0.6 | 1.691 |
| 2003 | 0.5 | 1.683 |
| 2004 | 3.3 | 1.629 |
| 2005 | 4.7 | 1.556 |
| 2006 | 3.1 | 1.509 |
| 2007 | 4.6 | 1.443 |
| 2008 | 4.5 | 1.381 |
| 2009 | 2.1 | 1.352 |
| 2010 | 0.5 | 1.346 |
| 2011 | 3.0 | 1.306 |
| 2012 | 3.1 | 1.267 |
| 2013 | 4.1 | 1.217 |
| 2014 | 0.7 | 1.209 |
| 2015 | 3.3 | 1.170 |
| 2016 | 4.4 | 1.121 |
| 2017 | 1.9 | 1.100 |

Projected:

2018
4/1/2019
(a) Historical wage changes through 2016 are based on Bureau of Labor Statistics data. Forecasts for 2017 to 2019 are based on the average of wage level projections made by the UCLA Anderson School of Business as of December 2017 and those made by the California Department of Finance as of November 2017.

## Premium Adjustment Factors

|  | (1) | (2a) (2b) |  | (2c) | (3) | (4) | (5) | (6) | (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Factor to Adjust |  |  |  |  |  |
|  |  |  |  | Insurer Premium |  |  | Off-Balance |  |  |
|  |  | Industry Average | Industry | to an Industry |  |  | Correction in | Factor to Adjust |  |
|  |  | Charged Rates | Average Filed | Average Filed | Adjustment |  | Advisory | for Impact | Composite |
|  | Factor to a | to Advisory | Pure Premium | Pure Premium | to Remove | Average | July 1, 2017 | of Premium | Premium |
| Calendar | 4/1/2019 | Pure Premium | Rate Level as of | Rate Level as of | Surcharge | Experience | Pure Premium | Resulting from | Adjustment |
| Year | Wage Level (a) | Rates (b) | July 1, 2017 (c) | July 1, 2017 (d) | Premium (e) | Modification (f) | Rates | Audits (g) | Factor (h) |
| 1985 | 3.220 | --- | --- | 0.974 | 0.991 | 0.984 | 1.026 | --- | 3.078 |
| 1986 | 3.075 | --- | --- | 0.890 | 0.991 | 0.983 | 1.026 | --- | 2.688 |
| 1987 | 2.912 | --- | --- | 0.782 | 0.992 | 0.983 | 1.026 | --- | 2.240 |
| 1988 | 2.789 | --- | --- | 0.700 | 0.993 | 0.963 | 1.026 | --- | 1.961 |
| 1989 | 2.674 | --- | --- | 0.689 | 0.993 | 0.945 | 1.026 | --- | 1.886 |
| 1990 | 2.547 | --- | --- | 0.672 | 0.991 | 0.942 | 1.026 | --- | 1.754 |
| 1991 | 2.490 | --- | --- | 0.622 | 0.987 | 0.939 | 1.026 | --- | 1.586 |
| 1992 | 2.378 | --- | --- | 0.597 | 0.982 | 0.940 | 1.026 | --- | 1.445 |
| 1993 | 2.350 | --- | --- | 0.589 | 0.981 | 0.949 | 1.026 | --- | 1.394 |
| 1994 | 2.308 | --- | --- | 0.675 | 0.986 | 0.948 | 1.026 | --- | 1.579 |
| 1995 | 2.243 | --- | --- | 0.913 | 0.995 | 0.958 | 1.026 | --- | 2.073 |
| 1996 | 2.170 | 1.023 | 0.970 | 0.948 | 1.000 | 0.935 | 1.026 | --- | 2.144 |
| 1997 | 2.072 | 0.989 | 0.968 | 0.979 | 1.000 | 0.949 | 1.026 | --- | 2.083 |
| 1998 | 1.970 | 0.965 | 1.008 | 1.045 | 1.000 | 0.959 | 1.026 | --- | 2.091 |
| 1999 | 1.855 | 0.972 | 1.019 | 1.048 | 1.000 | 0.954 | 1.026 | --- | 1.986 |
| 2000 | 1.702 | 1.005 | 0.924 | 0.919 | 1.000 | 0.970 | 1.026 | --- | 1.572 |
| 2001 | 1.691 | 1.029 | 0.814 | 0.791 | 1.000 | 0.969 | 1.026 | --- | 1.346 |
| 2002 | 1.683 | 1.157 | 0.728 | 0.629 | 1.000 | 0.991 | 1.026 | --- | 1.042 |
| 2003 | 1.629 | 1.267 | 0.596 | 0.470 | 1.000 | 1.005 | 1.026 | --- | 0.743 |
| 2004 | 1.556 | 1.397 | 0.606 | 0.434 | 1.000 | 0.981 | 1.026 | --- | 0.671 |
| 2005 | 1.509 | 1.470 | 0.729 | 0.496 | 1.000 | 0.982 | 1.026 | --- | 0.743 |
| 2006 | 1.443 | 1.447 | 0.940 | 0.650 | 1.000 | 0.956 | 1.026 | --- | 0.956 |
| 2007 | 1.381 | 1.493 | 1.281 | 0.858 | 1.000 | 0.931 | 1.026 | 0.985 | 1.222 |
| 2008 | 1.352 | 1.426 | 1.524 | 1.069 | 1.000 | 0.946 | 1.026 | 0.991 | 1.476 |
| 2009 | 1.346 | 1.366 | 1.502 | 1.100 | 1.000 | 0.937 | 1.026 | 1.034 | 1.591 |
| 2010 | 1.306 | 1.384 | 1.472 | 1.064 | 1.000 | 0.941 | 1.026 | 1.005 | 1.446 |
| 2011 | 1.267 | 1.401 | 1.471 | 1.050 | 1.000 | 0.982 | 1.026 | --- | 1.321 |
| 2012 | 1.217 | 1.223 | 1.213 | 0.992 | 1.000 | 1.000 | 1.026 | --- | 1.177 |
| 2013 | 1.209 | 1.138 | 0.976 | 0.858 | 1.000 | 0.983 | 1.026 | --- | 1.028 |
| 2014 | 1.170 | 1.126 | 0.899 | 0.798 | 1.000 | 0.961 | 1.026 | --- | 0.948 |
| 2015 | 1.121 | 1.109 | 0.874 | 0.788 | 1.000 | 0.951 | 1.026 | --- | 0.905 |
| 2016 | 1.100 | 1.147 | 0.941 | 0.820 | 1.000 | 0.950 | 1.026 | --- | 0.926 |
| 2017 | 1.069 | 1.155 | 1.039 | 0.900 | 1.000 | 0.959 | 1.026 | --- | 0.977 |

(a) See Exhibit 5.1.
(b) Based on WCIRB calendar year experience calls. The industry average charged rates reflect most rating plan adjustments but do not reflect the application of deductible credits or retrospective rating plan adjustments.
(c) Reflects (1) advisory pure premium rate level changes to bring premium to the advisory July 1, 2017 pure premium rate level and (2) an additional adjustment factor, which is the ratio of the average advisory July 1, 2017 pure premium rate $(\$ 2.00)$ to the industry average filed pure premium rate as of July 1, 2017 (\$2.34).
(d) $(2 \mathrm{~b}) \div(2 \mathrm{a})$. This column adjusts premiums at the industry average charged rate level to the industry average filed pure premium rate level as of July 1, 2017.
(e) Based on unit statistical data.
(f) Based on average promulgated experience modifications. Calendar years 1996 through 2000 include adjustments for the impacts of AB 1913 and SB 1217 (1998).
(g) Based on a comparison of premium reported on a calendar year basis to premium reported on an estimated ultimate policy year basis over the course of two accident years. The factor is applied only for calendar years 2007 to 2010, during which reported premiums were impacted by recessionary economic forces.
(h) (1) $\times(2 \mathrm{c}) \times(3) \times(6) \div[(4) \times(5)]$ for calendar years 2007 to 2010 . (1) $\times(2 \mathrm{c}) \times(3) \div[(4) \times(5)]$ for all other calendar years.

2017 Accident Year Indemnity Claim Frequency Model As of PY 2015 Preliminary 1st Set \& December 2017 UCLA

| AY | Annual \% Changes IntraClass Ind Freq Total | Annual Log Differences |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Intra-Class Indemnity Frequency per \$M Exposure at PY 2016 Level |  |  | AY +1IndemnityBenefit Level | Cumulative Injury Index | EconomicVariables(1st Prin. Comp.) | CalOSHA <br> Dummy <br> Variable |
|  |  | Total | Cumulative | Non-cum. |  |  |  |  |
| 1962 | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ---- |
| 1963 | 2.0\% | 0.020 | ----- | ----- | 0.000 | ----- | -0.029 | 0.000 |
| 1964 | 0.3\% | 0.003 | ----- | ----- | 0.000 | ----- | 0.004 | 0.000 |
| 1965 | -0.3\% | -0.003 | ----- | ----- | 0.000 | ----- | 0.020 | 0.000 |
| 1966 | 1.7\% | 0.017 | ----- | ----- | 0.000 | ----- | 0.191 | 0.000 |
| 1967 | 1.8\% | 0.017 | ----- | ----- | 0.000 | ----- | -0.146 | 0.000 |
| 1968 | 1.4\% | 0.014 | ----- | ----- | 0.049 | ----- | 0.059 | 0.000 |
| 1969 | 2.7\% | 0.026 | ----- | ----- | 0.000 | ----- | 0.044 | 0.000 |
| 1970 | 1.8\% | 0.018 | ---- | ----- | 0.000 | ----- | -0.337 | 0.000 |
| 1971 | 1.5\% | 0.015 | ----- | ----- | 0.162 | ----- | -0.190 | 0.000 |
| 1972 | -4.3\% | -0.044 | ----- | ----- | 0.040 | ----- | 0.161 | 0.000 |
| 1973 | 7.0\% | 0.067 | ----- | ----- | 0.049 | ----- | 0.090 | 0.000 |
| 1974 | 19.2\% | 0.176 | ----- | ----- | 0.058 | ----- | -0.035 | 0.000 |
| 1975 | 12.5\% | 0.118 | ----- | ----- | 0.000 | ----- | -0.298 | 0.000 |
| 1976 | 0.8\% | 0.008 | ----- | ----- | 0.063 | ----- | 0.085 | 0.000 |
| 1977 | 4.3\% | 0.042 | -- | ----- | 0.001 | ----- | 0.112 | 0.000 |
| 1978 | -8.7\% | -0.091 | ----- | ------ | 0.000 | ----- | 0.173 | 0.000 |
| 1979 | 0.5\% | 0.005 | -0.053 | 0.007 | 0.000 | -0.060 | 0.134 | 0.000 |
| 1980 | -6.5\% | -0.068 | -0.132 | -0.066 | 0.033 | -0.066 | -0.080 | 0.000 |
| 1981 | -3.5\% | -0.036 | -0.028 | -0.036 | 0.000 | 0.008 | -0.078 | 0.000 |
| 1982 | -1.6\% | -0.016 | 0.153 | -0.022 | 0.352 | 0.175 | -0.292 | 0.000 |
| 1983 | 6.2\% | 0.060 | 0.214 | 0.054 | 0.081 | 0.160 | 0.029 | 0.000 |
| 1984 | 9.5\% | 0.091 | 0.235 | 0.084 | 0.000 | 0.151 | 0.221 | 0.000 |
| 1985 | 2.0\% | 0.020 | 0.138 | 0.014 | 0.000 | 0.124 | 0.080 | 0.000 |
| 1986 | -2.4\% | -0.024 | 0.039 | -0.028 | 0.000 | 0.067 | 0.077 | 0.000 |
| 1987 | 1.5\% | 0.015 | 0.053 | 0.013 | 0.000 | 0.041 | 0.150 | 0.000 |
| 1988 | 0.7\% | 0.007 | 0.104 | 0.000 | 0.000 | 0.104 | 0.088 | 0.000 |
| 1989 | 2.5\% | 0.024 | 0.212 | 0.009 | 0.046 | 0.203 | 0.045 | 0.000 |
| 1990 | 9.0\% | 0.087 | 0.337 | 0.061 | 0.071 | 0.276 | -0.120 | 0.000 |
| 1991 | 0.3\% | 0.003 | 0.166 | -0.018 | 0.023 | 0.184 | -0.291 | 0.000 |
| 1992 | -11.1\% | -0.118 | -0.272 | -0.098 | 0.013 | -0.174 | -0.185 | 0.068 |
| 1993 | -14.9\% | -0.162 | -0.240 | -0.153 | -0.057 | -0.088 | -0.022 | 0.464 |
| 1994 | -12.8\% | -0.136 | -0.462 | -0.107 | 0.061 | -0.355 | 0.106 | 0.173 |
| 1995 | -4.6\% | -0.048 | -0.016 | -0.050 | 0.053 | 0.034 | 0.092 | 0.295 |
| 1996 | -6.8\% | -0.070 | -0.136 | -0.065 | 0.096 | -0.071 | 0.074 | 0.000 |
| 1997 | -3.3\% | -0.033 | -0.023 | -0.034 | 0.066 | 0.011 | 0.137 | 0.000 |
| 1998 | -3.8\% | -0.038 | -0.040 | -0.038 | 0.058 | -0.002 | 0.078 | 0.000 |
| 1999 | 1.5\% | 0.014 | 0.100 | 0.008 | 0.040 | 0.092 | 0.127 | 0.000 |
| 2000 | 4.0\% | 0.039 | 0.071 | 0.037 | -0.003 | 0.034 | 0.066 | 0.000 |
| 2001 | -6.9\% | -0.072 | -0.018 | -0.076 | -0.007 | 0.059 | -0.100 | 0.000 |
| 2002 | -2.8\% | -0.029 | 0.001 | -0.031 | 0.060 | 0.033 | -0.197 | 0.000 |
| 2003 | -3.2\% | -0.032 | -0.009 | -0.035 | -0.065 | 0.026 | -0.022 | 0.000 |
| 2004 | -16.9\% | -0.185 | -0.212 | -0.182 | -0.398 | -0.030 | 0.098 | 0.000 |
| 2005 | -13.6\% | -0.147 | -0.299 | -0.134 | 0.051 | -0.165 | 0.143 | 0.000 |
| 2006 | -5.7\% | -0.059 | -0.050 | -0.059 | 0.016 | 0.009 | 0.090 | 0.000 |
| 2007 | -1.6\% | -0.017 | 0.021 | -0.020 | 0.049 | 0.040 | -0.095 | 0.000 |
| 2008 | -2.7\% | -0.027 | 0.038 | -0.033 | 0.006 | 0.071 | -0.320 | 0.000 |
| 2009 | -0.2\% | -0.002 | 0.168 | -0.018 | 0.066 | 0.186 | -0.414 | 0.000 |
| 2010 | 8.9\% | 0.085 | 0.139 | 0.079 | 0.012 | 0.060 | -0.077 | 0.000 |
| 2011 | 1.3\% | 0.013 | 0.033 | 0.010 | 0.003 | 0.022 | 0.048 | 0.000 |
| 2012 | 4.7\% | 0.046 | 0.130 | 0.036 | 0.022 | 0.094 | 0.120 | 0.000 |
| 2013 | 0.6\% | 0.006 | 0.155 | -0.015 | 0.071 | 0.170 | 0.154 | 0.000 |
| 2014 | 0.5\% | 0.005 | 0.095 | -0.009 | 0.003 | 0.104 | 0.172 | 0.000 |
| 2015 | -0.6\% | -0.006 | 0.075 | -0.020 | 0.002 | 0.094 | 0.192 | 0.000 |
| 2016** | -3.2\% | -0.033 | 0.000 | -0.039 | 0.004 | 0.040 | 0.128 | 0.000 |
| 2017 | -0.9\% | -0.009 | -0.009 | -0.009 | 0.004 | 0.000 | 0.109 | 0.000 |
| 2018 | -1.3\% | -0.013 | -0.013 | -0.013 | 0.004 | 0.000 | 0.066 | 0.000 |
| 2019 | -2.0\% | -0.020 | -0.020 | -0.020 | 0.004 | 0.000 | -0.005 | 0.000 |
| 2020 | -2.1\% | -0.021 | -0.021 | -0.021 | 0.004 | 0.000 | -0.016 | 0.000 |
|  |  | $\mathrm{Y}=$ Hazardousness-Adjusted Noncumulative Indemnity Claim Frequency |  |  |  |  |  |  |
|  |  | Constant |  | -0.020 |  |  |  |  |
|  |  | Std Err of Y Est |  | 0.040 |  |  |  |  |
|  |  | R Squared |  | 0.583 |  |  |  |  |
|  |  | No. of Observations |  | 38 |  |  |  |  |
|  |  | Degrees of Freedom |  | 33 |  |  |  |  |
|  |  | cient(s) |  |  | 0.178 | 0.284 | 0.094 | -0.131 |
|  |  | of Coef. |  |  | 0.073 | 0.062 | 0.044 | 0.077 |

Notes:
Indemnity Benefit Level variable is leading. The benefit level change for AY 2004 is related to the AY 2003 change in non-cumulative frequency
The Indemnity Benefit Level change for Ogilvie \& Almaraz / Guzman in 2009-2010 is not leading.
The Indemnity Benefit Level variable excludes indemnity benefit utilization, and changes in the death and permanent total benefits.
The Indemnity Benefit Level variable has been revised due to on-leveling reassessments. See Actuarial Committee item AC09-03-03.
For 1993 on, cumulative claims include both cumulative trauma and occupational disease claims. See March 19, 2014 Actuarial Committee Agenda Item III.
Economic variables are historical through 2016; December 2017 UCLA Anderson Forecasts for 2017 on.
Regression is over AY 1979 through AY 2016. AY 2017 through AY 2020 are projections.
The constant term, -0.020 , consists of measured offsets that recognize annual changes in real benefit levels relative to nominal
benefit levels and long-term economic growth. Without these offsets, the indemnity benefit level and economic variables would project
frequency to increase without bound.
*AY 2016 is preliminary and change is based on a comparison of 2016 accidents on 2015 policies to 2015 accidents on 2014 policies.

## Projection of Indemnity Severity Trends by Accident Year <br> Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) | (5) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  | Indemnity | Ultimate |  |
| Accident | Ultimate | Annual | Adjustment | On-level | Annual |
| Year | Severity | \% Change | Factor (a) | Severity | \% Change |
|  |  |  |  | (1) $\times$ (3) |  |
| 1990 | 9,968 | --- | 1.837 | 18,314 | --- |
| 1991 | 10,903 | 9.4\% | 1.738 | 18,944 | 3.4\% |
| 1992 | 11,003 | 0.9\% | 1.680 | 18,484 | -2.4\% |
| 1993 | 11,991 | 9.0\% | 1.670 | 20,024 | 8.3\% |
| 1994 | 12,949 | 8.0\% | 1.749 | 22,649 | 13.1\% |
| 1995 | 14,532 | 12.2\% | 1.629 | 23,676 | 4.5\% |
| 1996 | 16,271 | 12.0\% | 1.529 | 24,876 | 5.1\% |
| 1997 | 19,320 | 18.7\% | 1.372 | 26,501 | 6.5\% |
| 1998 | 21,169 | 9.6\% | 1.265 | 26,784 | 1.1\% |
| 1999 | 23,214 | 9.7\% | 1.172 | 27,216 | 1.6\% |
| 2000 | 24,626 | 6.1\% | 1.094 | 26,951 | -1.0\% |
| 2001 | 27,121 | 10.1\% | 1.096 | 29,712 | 10.2\% |
| 2002 | 26,193 | -3.4\% | 1.125 | 29,461 | -0.8\% |
| 2003 | 25,783 | -1.6\% | 1.124 | 28,975 | -1.6\% |
| 2004 | 21,031 | -18.4\% | 1.336 | 28,107 | -3.0\% |
| 2005 | 18,988 | -9.7\% | 1.537 | 29,177 | 3.8\% |
| 2006 | 20,706 | 9.1\% | 1.432 | 29,656 | 1.6\% |
| 2007 | 22,514 | 8.7\% | 1.387 | 31,238 | 5.3\% |
| 2008 | 24,667 | 9.6\% | 1.315 | 32,430 | 3.8\% |
| 2009 | 25,884 | 4.9\% | 1.307 | 33,827 | 4.3\% |
| 2010 | 25,537 | -1.3\% | 1.289 | 32,912 | -2.7\% |
| 2011 | 25,159 | -1.5\% | 1.268 | 31,914 | -3.0\% |
| 2012 | 24,691 | -1.9\% | 1.239 | 30,584 | -4.2\% |
| 2013 | 24,914 | 0.9\% | 1.202 | 29,958 | -2.0\% |
| 2014 | 26,508 | 6.4\% | 1.105 | 29,296 | -2.2\% |
| 2015 | 27,090 | 2.2\% | 1.077 | 29,181 | -0.4\% |
| 2016 | 27,257 | 0.6\% | 1.064 | 28,992 | -0.6\% |
| 2017 | 27,759 | 1.8\% | 1.043 | 28,954 | -0.1\% |
| (6) Estimated Annual Exponential Trend Based on 2005 to 2017: |  |  |  |  | -0.6\% |
| (7) Estimated Annual Exponential Trend Based on 2012 to 2017: |  |  |  |  | -1.1\% |
| Selected Indemnity Severity Trend: |  |  |  |  | 0.0\% |

(a) These adjustment factors are based on Exhibit 4.1, excluding the impact of frequency.

Source: WCIRB experience calls.

## Projection of Medical Severity Trends by Accident Year Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) | (5) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  | Medical | Ultimate |  |
| Accident | Ultimate | Annual | Adjustment | On-level | Annual |
| Year | Severity (a) | \% Change | Factor (b) | Severity | \% Change |
|  |  |  |  | (1) $\times$ (3) |  |
| 1990 | 8,755 | --- | 1.017 | 8,905 | --- |
| 1991 | 9,419 | 7.6\% | 0.998 | 9,403 | 5.6\% |
| 1992 | 9,528 | 1.2\% | 0.966 | 9,200 | -2.2\% |
| 1993 | 10,570 | 10.9\% | 0.949 | 10,033 | 9.1\% |
| 1994 | 11,620 | 9.9\% | 1.034 | 12,018 | 19.8\% |
| 1995 | 13,359 | 15.0\% | 1.027 | 13,716 | 14.1\% |
| 1996 | 14,335 | 7.3\% | 1.016 | 14,569 | 6.2\% |
| 1997 | 17,039 | 18.9\% | 1.009 | 17,196 | 18.0\% |
| 1998 | 20,869 | 22.5\% | 0.891 | 18,589 | 8.1\% |
| 1999 | 23,743 | 13.8\% | 0.772 | 18,334 | -1.4\% |
| 2000 | 26,682 | 12.4\% | 0.710 | 18,941 | 3.3\% |
| 2001 | 31,724 | 18.9\% | 0.648 | 20,569 | 8.6\% |
| 2002 | 32,067 | 1.1\% | 0.674 | 21,605 | 5.0\% |
| 2003 | 30,614 | -4.5\% | 0.708 | 21,683 | 0.4\% |
| 2004 | 28,341 | -7.4\% | 0.860 | 24,380 | 12.4\% |
| 2005 | 29,244 | 3.2\% | 0.861 | 25,170 | 3.2\% |
| 2006 | 31,992 | 9.4\% | 0.856 | 27,393 | 8.8\% |
| 2007 | 35,748 | 11.7\% | 0.865 | 30,906 | 12.8\% |
| 2008 | 38,971 | 9.0\% | 0.869 | 33,881 | 9.6\% |
| 2009 | 41,254 | 5.9\% | 0.870 | 35,908 | 6.0\% |
| 2010 | 41,565 | 0.8\% | 0.874 | 36,311 | 1.1\% |
| 2011 | 37,893 (c) | --- | 0.897 | 33,982 (c) | --- |
| 2012 | 35,510 | -6.3\% | 0.933 | 33,117 | -2.5\% |
| 2013 | 33,212 | -6.5\% | 0.972 | 32,267 | -2.6\% |
| 2014 | 32,061 | -3.5\% | 0.995 | 31,916 | -1.1\% |
| 2015 | 31,508 | -1.7\% | 0.997 | 31,409 | -1.6\% |
| 2016 | 31,683 | 0.6\% | 0.994 | 31,485 | 0.2\% |
| 2017 | 33,452 | 5.6\% | 0.991 | 33,150 | 5.3\% |

Selected Medical Severity Trend:
3.0\%
(a) Estimated ultimate severities for all accident years are derived by dividing ultimate medical losses on indemnity claims by ultimate indemnity claim counts. The estimated ultimate medical severities were derived from the projected ultimate loss ratios shown in Exhibit 3.2, column (7).
(b) These adjustment factors are based on Exhibit 4.4, excluding the impact of frequency, and including the impact of SB 863 and SB 1160 provisions applicable to outstanding medical losses.
(c) Severities for accident years 2011 and subsequent do not reflect the cost of medical cost containment programs (MCCP). Severities for accident years 2010 and prior do reflect MCCP costs.

Source: WCIRB experience calls.

(a) Estimated ultimate severities for all accident years were derived by dividing ultimate medical losses on indemnity
claims by ultimate indemnity claim counts.
(b) Adjustments to accident years 2005 through 2010 based on WCIRB's Annual Calls for Direct California Workers'
(b) Adjustments to accident years 2005 through 2010 based on WCIRB's Annual Calls for Direct California Workers Compensation Aggregate Indemnity and Medical Costs.
(c) Ultimate severities are on-leveled based on adjustment factors shown on Exhibit 6.3.
Source: WCIRB experience calls.

## Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Accident | Developed Indemnity | Composite Indemnity | Composite Premium | On-Level Indemnity to Industry Average Filed |
| Year | Loss Ratio(a) | Adjustment Factor(b) | Adjustment Factor(c) | Pure Premium Ratio |
|  |  |  |  | (1) $\times(2) \div(3)$ |
| 1985 | 0.448 | 1.528 | 3.078 | 0.222 |
| 1986 | 0.397 | 1.504 | 2.688 | 0.222 |
| 1987 | 0.347 | 1.476 | 2.240 | 0.228 |
| 1988 | 0.331 | 1.454 | 1.961 | 0.246 |
| 1989 | 0.344 | 1.433 | 1.886 | 0.262 |
| 1990 | 0.399 | 1.149 | 1.754 | 0.261 |
| 1991 | 0.426 | 0.946 | 1.586 | 0.254 |
| 1992 | 0.351 | 0.998 | 1.445 | 0.243 |
| 1993 | 0.289 | 1.211 | 1.394 | 0.251 |
| 1994 | 0.329 | 1.266 | 1.579 | 0.264 |
| 1995 | 0.476 | 1.172 | 2.073 | 0.269 |
| 1996 | 0.533 | 1.095 | 2.144 | 0.272 |
| 1997 | 0.603 | 0.981 | 2.083 | 0.284 |
| 1998 | 0.655 | 0.905 | 2.091 | 0.284 |
| 1999 | 0.690 | 0.838 | 1.986 | 0.291 |
| 2000 | 0.596 | 0.783 | 1.572 | 0.297 |
| 2001 | 0.494 | 0.783 | 1.346 | 0.288 |
| 2002 | 0.368 | 0.804 | 1.042 | 0.284 |
| 2003 | 0.242 | 0.804 | 0.743 | 0.262 |
| 2004 | 0.145 | 1.107 | 0.671 | 0.239 |
| 2005 | 0.124 | 1.503 | 0.743 | 0.250 |
| 2006 | 0.160 | 1.486 | 0.956 | 0.249 |
| 2007 | 0.221 | 1.439 | 1.222 | 0.261 |
| 2008 | 0.282 | 1.356 | 1.476 | 0.259 |
| 2009 | 0.330 | 1.329 | 1.591 | 0.276 |
| 2010 | 0.322 | 1.311 | 1.446 | 0.292 |
| 2011 | 0.300 | 1.290 | 1.321 | 0.293 |
| 2012 | 0.270 | 1.260 | 1.177 | 0.289 |
| 2013 | 0.240 | 1.220 | 1.028 | 0.284 |
| 2014 | 0.235 | 1.105 | 0.948 | 0.274 |
| 2015 | 0.233 | 1.077 | 0.905 | 0.277 |
| 2016 | 0.227 | 1.064 | 0.926 | 0.261 |
| 2017 | 0.242 | 1.043 | 0.977 | 0.258 |
|  |  |  |  | Projections (d) |
| 2018 |  |  |  | 0.257 |
| 4/1/2019 |  |  |  | 0.253 |

(a) See Exhibit 3.1.
(b) See Exhibit 4.1.
(c) See Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from Exhibit 6.2, the actual frequency trend for accident year 2017 from Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

## On-Level Indemnity Loss to Industry Average Filed Pure Premium Ratios <br> Based on Experience as of December 31, 2017



[^3]
## Projected On-Level Accident Year <br> Medical Loss to Industry Average Filed Pure Premium Ratios Based on Experience as of December 31, 2017


(a) See Exhibit 3.2. Medical loss ratios for accident years 2011 and subsequent do not reflect the cost of medical cost containment programs (MCCP). Ratios for accident years 2010 and prior do reflect MCCP costs.
(b) See Exhibit 4.4.
(c) See Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from Exhibit 6.4, the actual frequency trend for accident year 2017 from Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs.

## On-Level Medical Loss to Industry Average Filed Pure Premium Ratios <br> Based on Experience as of December 31, 2017



* On-level medical to industry average filed pure premium ratios (see Exhibit 7.3)
** The 4/1/2019 medical to industry average filed pure premium ratio was calculated based on separate frequency and severity trends applied to the 2016 and 2017 years.

Indicated Loss to Industry Average Filed Pure Premium Ratios
For Policies with Effective Dates between January 1, 2018 and December 31, 2018 Based on Experience as of December 31, 2017

|  | Indemnity | Medical | Total |
| :--- | :--- | :--- | :--- | :--- |
| 1. Projected Loss to Industry Average Filed Pure Premium Ratio | 0.253 | 0.328 | 0.581 |
| (See Exhibits 7.1 and 7.3) |  |  |  |

## Quarterly Incurred Indemnity Loss Development Factors <br> Through December 31, 2017



[^4]
## Quarterly Incurred Medical Loss Development Factors * <br> Through December 31, 2017



Source: WCIRB acident year experience calls

[^5]
## Quarterly Paid Indemnity Loss Development Factors <br> Through December 31, 2017



[^6]
## Quarterly Paid Medical Loss Development Factors * <br> Through December 31, 2017



Source: WCIRB acident year experience calls

* Paid medical loss development factors include the paid cost of medical cost containment programs for accident years 2011 and prior.

Reported Indemnity Claim Count Development

| Accident Year | Development |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 | 84-96 | 96-108 | 108-120 | 120-132 | 132-144 | 144-156 | 156-168 | 168-180 | 180-192 | 192-204 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.000 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.000 | 1.000 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.000 | 1.000 | 1.000 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  | 1.001 | 1.000 | 1.001 | 1.000 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 1997 |  |  |  |  |  |  |  |  |  |  | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 1998 |  |  |  |  |  |  |  |  |  | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 1999 |  |  |  |  |  |  |  |  | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2000 |  |  |  |  |  |  |  | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2001 |  |  |  |  |  |  | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2002 |  |  |  |  |  | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |
| 2003 |  |  |  |  | 0.999 | 0.998 | 0.999 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |
| 2004 |  |  |  | 1.001 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |
| 2005 |  |  | 1.003 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |
| 2006 |  | 1.011 | 1.004 | 1.002 | 1.001 | 1.000 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 |  |  |  |  |  |
| 2007 | 1.122 | 1.013 | 1.006 | 1.004 | 1.002 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 |  |  |  |  |  |  |
| 2008 | 1.145 | 1.022 | 1.011 | 1.005 | 1.003 | 1.001 | 1.001 | 1.001 | 1.000 |  |  |  |  |  |  |  |
| 2009 | 1.189 | 1.028 | 1.011 | 1.006 | 1.004 | 1.002 | 1.001 | 1.001 |  |  |  |  |  |  |  |  |
| 2010 | 1.215 | 1.029 | 1.011 | 1.006 | 1.003 | 1.002 | 1.001 |  |  |  |  |  |  |  |  |  |
| 2011 | 1.229 | 1.032 | 1.013 | 1.007 | 1.003 | 1.002 |  |  |  |  |  |  |  |  |  |  |
| 2012 | 1.244 | 1.034 | 1.013 | 1.006 | 1.004 |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 1.248 | 1.031 | 1.012 | 1.006 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 1.241 | 1.032 | 1.012 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 1.246 | 1.031 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 1.255 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Latest | Year |  |  |  |  |  |  |  |
|  | Age-to-Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.255 | 1.031 | 1.012 | 1.006 | 1.004 | 1.002 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
|  | Age-to-Ultim |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.328 | 1.058 | 1.027 | 1.015 | 1.009 | 1.006 | 1.004 | 1.003 | 1.002 | 1.002 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.002 |

# Actuarial Committee 

Meeting Agenda for April 3, 2018

Quarterly Reported Indemnity Claim Count Development Factors

| Accident | Development |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 3-6 | 6-9 | 9-12 | 12-15 | 15-18 | 18-21 | 21-24 | 24-27 | $\underline{\text { 27-30 }}$ | 30-33 | 33-36 | 36-39 | 39-42 | 42-45 | 45-48 |
| 2008 | 2.539 | 1.651 | 1.336 | 1.093 | 1.025 | 1.015 | 1.010 | 1.009 | 1.006 | 1.004 | 1.003 | 1.003 | 1.002 | 1.003 | 1.002 |
| 2009 | 2.693 | 1.686 | 1.384 | 1.111 | 1.036 | 1.021 | 1.012 | 1.009 | 1.007 | 1.007 | 1.005 | 1.004 | 1.003 | 1.002 | 1.002 |
| 2010 | 2.708 | 1.710 | 1.409 | 1.126 | 1.038 | 1.022 | 1.016 | 1.011 | 1.008 | 1.005 | 1.005 | 1.003 | 1.004 | 1.003 | 1.001 |
| 2011 | 2.713 | 1.743 | 1.425 | 1.126 | 1.042 | 1.026 | 1.018 | 1.010 | 1.010 | 1.006 | 1.005 | 1.004 | 1.003 | 1.003 | 1.002 |
| 2012 | 2.771 | 1.731 | 1.422 | 1.124 | 1.050 | 1.028 | 1.018 | 1.013 | 1.009 | 1.007 | 1.004 | 1.004 | 1.003 | 1.003 | 1.002 |
| 2013 | 2.831 | 1.743 | 1.422 | 1.139 | 1.045 | 1.027 | 1.016 | 1.010 | 1.009 | 1.006 | 1.004 | 1.004 | 1.004 | 1.002 | 1.002 |
| 2014 | 2.793 | 1.727 | 1.425 | 1.132 | 1.046 | 1.025 | 1.017 | 1.012 | 1.010 | 1.005 | 1.004 | 1.004 | 1.004 | 1.002 | 1.002 |
| 2015 | 2.818 | 1.746 | 1.417 | 1.138 | 1.048 | 1.024 | 1.016 | 1.013 | 1.008 | 1.005 | 1.003 |  |  |  |  |
| 2016 | 2.732 | 1.721 | 1.413 | 1.140 | 1.046 | 1.027 | 1.017 |  |  |  |  |  |  |  |  |
| 2017 | 2.823 | 1.690 | 1.413 |  |  |  |  |  |  |  |  |  |  |  |  |

Reported Indemnity Claim Settlement Ratios

| Accident | Evaluated as of (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 | 96 | 108 | 120 | 132 | 144 | 156 | 168 | 180 | 192 | 204 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 99.2\% |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.9\% | 99.0\% |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.6\% | 98.8\% | 98.9\% |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.1\% | 98.4\% | 98.5\% | 98.7\% |
| 1996 |  |  |  |  |  |  |  |  |  |  |  |  | 97.7\% | 98.0\% | 98.2\% | 98.4\% | 98.6\% |
| 1997 |  |  |  |  |  |  |  |  |  |  |  | 97.1\% | 97.5\% | 97.7\% | 98.0\% | 98.2\% | 98.4\% |
| 1998 |  |  |  |  |  |  |  |  |  |  | 96.2\% | 96.8\% | 97.1\% | 97.5\% | 97.8\% | 98.0\% | 98.2\% |
| 1999 |  |  |  |  |  |  |  |  |  | 95.3\% | 96.1\% | 96.6\% | 97.0\% | 97.3\% | 97.7\% | 98.0\% | 98.1\% |
| 2000 |  |  |  |  |  |  |  |  | 93.5\% | 94.7\% | 95.5\% | 96.2\% | 96.6\% | 97.2\% | 97.5\% | 97.8\% | 98.0\% |
| 2001 |  |  |  |  |  |  |  | 90.4\% | 92.3\% | 93.6\% | 94.5\% | 95.3\% | 96.1\% | 96.6\% | 97.0\% | 97.4\% | 97.7\% |
| 2002 |  |  |  |  |  |  | 88.2\% | 90.8\% | 92.4\% | 93.7\% | 94.7\% | 95.8\% | 96.4\% | 96.9\% | 97.4\% | 97.7\% |  |
| 2003 |  |  |  |  |  | 84.8\% | 88.4\% | 90.6\% | 92.4\% | 93.7\% | 95.2\% | 95.9\% | 96.4\% | 97.0\% | 97.5\% |  |  |
| 2004 |  |  |  |  | 80.8\% | 85.3\% | 88.3\% | 90.6\% | 92.4\% | 94.3\% | 95.4\% | 96.1\% | 96.8\% | 97.3\% |  |  |  |
| 2005 |  |  |  | 74.8\% | 81.3\% | 85.5\% | 88.5\% | 90.8\% | 93.1\% | 94.5\% | 95.5\% | 96.4\% | 97.0\% |  |  |  |  |
| 2006 |  |  | 64.3\% | 74.3\% | 81.0\% | 85.2\% | 88.3\% | 91.2\% | 93.0\% | 94.3\% | 95.5\% | 96.4\% |  |  |  |  |  |
| 2007 |  | 49.9\% | 63.6\% | 73.6\% | 80.3\% | 84.7\% | 88.8\% | 91.4\% | 93.2\% | 94.8\% | 95.9\% |  |  |  |  |  |  |
| 2008 | 27.6\% | 48.2\% | 61.8\% | 72.1\% | 79.2\% | 85.0\% | 88.8\% | 91.5\% | 93.6\% | 95.0\% |  |  |  |  |  |  |  |
| 2009 | 26.7\% | 46.3\% | 60.0\% | 70.7\% | 79.1\% | 84.6\% | 88.6\% | 91.7\% | 93.7\% |  |  |  |  |  |  |  |  |
| 2010 | 26.9\% | 46.8\% | 60.7\% | 72.6\% | 80.6\% | 86.0\% | 90.1\% | 92.8\% |  |  |  |  |  |  |  |  |  |
| 2011 | 27.6\% | 47.2\% | 62.2\% | 73.8\% | 81.7\% | 87.1\% | 90.9\% |  |  |  |  |  |  |  |  |  |  |
| 2012 | 27.6\% | 48.1\% | 63.5\% | 75.1\% | 83.0\% | 88.4\% |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 27.1\% | 48.5\% | 64.7\% | 76.8\% | 84.8\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 26.9\% | 49.7\% | 66.2\% | 78.3\% |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 27.4\% | 51.0\% | 68.6\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 28.8\% | 54.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017 | 31.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Estimated Ultimate Indemnity Claim Settlement Ratios

| Accident | Evaluated as of (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 | $\underline{96}$ | $\underline{108}$ | 120 | 132 | 144 | 156 | 168 | 180 | 192 | $\underline{204}$ |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 99.1\% |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.8\% | 98.9\% |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 98.3\% | 98.5\% | 98.7\% |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |  | 97.8\% | 98.0\% | 98.3\% | 98.5\% |
| 1996 |  |  |  |  |  |  |  |  |  |  |  |  | 97.4\% | 97.8\% | 98.0\% | 98.2\% | 98.4\% |
| 1997 |  |  |  |  |  |  |  |  |  |  |  | 96.8\% | 97.2\% | 97.5\% | 97.7\% | 98.0\% | 98.2\% |
| 1998 |  |  |  |  |  |  |  |  |  |  | 95.9\% | 96.5\% | 96.9\% | 97.3\% | 97.5\% | 97.8\% | 98.0\% |
| 1999 |  |  |  |  |  |  |  |  |  | 95.0\% | 95.8\% | 96.3\% | 96.7\% | 97.1\% | 97.5\% | 97.8\% | 98.0\% |
| 2000 |  |  |  |  |  |  |  |  | 93.2\% | 94.4\% | 95.2\% | 95.9\% | 96.4\% | 97.0\% | 97.4\% | 97.6\% | 97.9\% |
| 2001 |  |  |  |  |  |  |  | 90.2\% | 92.1\% | 93.3\% | 94.3\% | 95.1\% | 95.9\% | 96.4\% | 96.8\% | 97.2\% | 97.5\% |
| 2002 |  |  |  |  |  |  | 88.2\% | 90.7\% | 92.3\% | 93.6\% | 94.6\% | 95.6\% | 96.3\% | 96.7\% | 97.2\% | 97.6\% |  |
| 2003 |  |  |  |  |  | 85.0\% | 88.5\% | 90.6\% | 92.3\% | 93.6\% | 95.0\% | 95.7\% | 96.3\% | 96.9\% | 97.3\% |  |  |
| 2004 |  |  |  |  | 81.0\% | 85.4\% | 88.4\% | 90.6\% | 92.4\% | 94.2\% | 95.2\% | 95.9\% | 96.6\% | 97.2\% |  |  |  |
| 2005 |  |  |  | 74.6\% | 81.1\% | 85.3\% | 88.4\% | 90.7\% | 93.0\% | 94.4\% | 95.4\% | 96.3\% | 96.9\% |  |  |  |  |
| 2006 |  |  | 63.5\% | 73.8\% | 80.6\% | 84.9\% | 88.0\% | 90.9\% | 92.8\% | 94.2\% | 95.4\% | 96.3\% |  |  |  |  |  |
| 2007 |  | 48.4\% | 62.6\% | 72.9\% | 79.8\% | 84.3\% | 88.5\% | 91.2\% | 93.0\% | 94.6\% | 95.8\% |  |  |  |  |  |  |
| 2008 | 23.0\% | 46.0\% | 60.4\% | 71.1\% | 78.5\% | 84.5\% | 88.4\% | 91.2\% | 93.4\% | 94.9\% |  |  |  |  |  |  |  |
| 2009 | 21.3\% | 43.9\% | 58.5\% | 69.7\% | 78.4\% | 84.1\% | 88.2\% | 91.5\% | 93.5\% |  |  |  |  |  |  |  |  |
| 2010 | 21.0\% | 44.3\% | 59.1\% | 71.4\% | 79.9\% | 85.4\% | 89.8\% | 92.5\% |  |  |  |  |  |  |  |  |  |
| 2011 | 21.2\% | 44.5\% | 60.5\% | 72.7\% | 81.0\% | 86.6\% | 90.6\% |  |  |  |  |  |  |  |  |  |  |
| 2012 | 20.9\% | 45.2\% | 61.8\% | 74.0\% | 82.3\% | 87.9\% |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 20.5\% | 45.9\% | 63.0\% | 75.6\% | 84.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 20.4\% | 46.9\% | 64.4\% | 77.1\% |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 20.7\% | 48.2\% | 66.8\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 21.7\% | 51.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017 | 23.4\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Quarterly Ultimate Settlement Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accident Year | Evaluated as of (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\underline{3}$ | $\underline{6}$ | $\underline{9}$ | $\underline{12}$ | $\underline{15}$ | $\underline{18}$ | $\underline{21}$ | $\underline{24}$ | $\underline{27}$ | 30 | $\underline{33}$ | $\underline{36}$ | 39 | 42 | 45 | 48 |
| 2008 | 0.8\% | 5.5\% | 13.3\% | 23.0\% | 31.6\% | 37.8\% | 42.2\% | 46.1\% | 49.7\% | 53.4\% | 56.8\% | 60.3\% | 63.2\% | 65.9\% | 68.6\% | 70.9\% |
| 2009 | 0.7\% | 4.7\% | 12.2\% | 21.2\% | 29.5\% | 35.6\% | 40.0\% | 43.9\% | 47.6\% | 51.2\% | 55.0\% | 58.5\% | 61.5\% | 64.5\% | 67.0\% | 69.6\% |
| 2010 | 0.6\% | 4.7\% | 11.8\% | 21.0\% | 29.8\% | 35.8\% | 40.1\% | 44.4\% | 48.2\% | 52.2\% | 55.7\% | 59.2\% | 62.4\% | 65.8\% | 68.8\% | 71.7\% |
| 2011 | 0.8\% | 5.1\% | 11.9\% | 21.2\% | 29.7\% | 35.8\% | 40.4\% | 44.7\% | 48.6\% | 53.0\% | 56.9\% | 60.8\% | 64.1\% | 67.2\% | 70.2\% | 73.0\% |
| 2012 | 0.8\% | 5.0\% | 12.1\% | 21.2\% | 29.5\% | 35.9\% | 40.8\% | 45.6\% | 49.8\% | 54.1\% | 58.3\% | 62.2\% | 65.6\% | 68.9\% | 71.7\% | 74.4\% |
| 2013 | 0.9\% | 5.0\% | 11.8\% | 20.9\% | 29.2\% | 35.9\% | 41.3\% | 46.3\% | 50.9\% | 55.4\% | 59.5\% | 63.4\% | 67.0\% | 70.4\% | 73.3\% | 76.0\% |
| 2014 | 0.7\% | 4.7\% | 11.6\% | 20.7\% | 29.4\% | 36.2\% | 41.9\% | 47.1\% | 51.8\% | 56.3\% | 60.6\% | 64.6\% | 68.0\% | 71.5\% | 74.4\% | 77.2\% |
| 2015 | 0.8\% | 4.7\% | 12.0\% | 20.9\% | 30.1\% | 37.4\% | 43.0\% | 48.3\% | 53.4\% | 58.5\% | 62.8\% | 66.8\% |  |  |  |  |
| 2016 | 0.8\% | 5.1\% | 12.3\% | 21.9\% | 31.6\% | 39.4\% | 45.4\% | 51.2\% |  |  |  |  |  |  |  |  |
| 2017 | 0.9\% | 5.6\% | 13.4\% | 24.0\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Accident | Quarterly Incremental Change |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Year | 3-6 | 6-9 | 9-12 | 12-15 | 15-18 | 18-21 | 21-24 | 24-27 | 27-30 | 30-33 | 33-36 | 36-39 | 39-42 | 42-45 | 45-48 |  |
| 2008 | 4.7\% | 7.8\% | 9.7\% | 8.6\% | 6.3\% | 4.4\% | 3.8\% | 3.6\% | 3.7\% | 3.5\% | 3.5\% | 2.9\% | 2.7\% | 2.6\% | 2.4\% |  |
| 2009 | 4.0\% | 7.5\% | 9.0\% | 8.3\% | 6.0\% | 4.4\% | 4.0\% | 3.7\% | 3.7\% | 3.7\% | 3.5\% | 3.0\% | 3.0\% | 2.5\% | 2.5\% |  |
| 2010 | 4.1\% | 7.1\% | 9.2\% | 8.8\% | 6.0\% | 4.4\% | 4.3\% | 3.8\% | 3.9\% | 3.5\% | 3.5\% | 3.2\% | 3.4\% | 3.0\% | 2.9\% |  |
| 2011 | 4.3\% | 6.9\% | 9.3\% | 8.4\% | 6.2\% | 4.5\% | 4.4\% | 3.9\% | 4.3\% | 3.9\% | 4.0\% | 3.3\% | 3.0\% | 3.0\% | 2.8\% |  |
| 2012 | 4.2\% | 7.0\% | 9.1\% | 8.3\% | 6.4\% | 4.8\% | 4.9\% | 4.2\% | 4.3\% | 4.2\% | 3.9\% | 3.4\% | 3.2\% | 2.9\% | 2.7\% |  |
| 2013 | 4.1\% | 6.7\% | 9.1\% | 8.4\% | 6.6\% | 5.4\% | 5.0\% | 4.6\% | 4.5\% | 4.1\% | 3.9\% | 3.6\% | 3.3\% | 2.9\% | 2.8\% |  |
| 2014 | 4.0\% | 6.9\% | 9.0\% | 8.8\% | 6.8\% | 5.7\% | 5.1\% | 4.8\% | 4.5\% | 4.3\% | 4.0\% | 3.4\% | 3.5\% | 2.9\% | 2.8\% |  |
| 2015 | 3.9\% | 7.3\% | 8.9\% | 9.2\% | 7.3\% | 5.6\% | 5.3\% | 5.1\% | 5.1\% | 4.3\% | 4.0\% |  |  |  |  |  |
| 2016 | 4.2\% | 7.2\% | 9.6\% | 9.7\% | 7.8\% | 6.0\% | 5.8\% |  |  |  |  |  |  |  |  |  |
| 2017 | 4.8\% | 7.8\% | 10.6\% |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Notes | All figures in each accident year contain information from the same combination of insurers, all of whom submitted complete data for all evaluations for that accident year. Therefore, each accident year may contain a different mix of insurers (ranging from $85 \%$ to $97 \%$ of the total California workers' compensation insured market measured using 2017 earned premium levels). |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Source: | WCIRB quarterly calls for experience |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## California Workers' Compensation <br> Estimated Indemnity Claim Frequency by Accident Year


${ }^{[1]}$ The 2015-2016 estimate is based on partial year unit statistical data. The 2016-2017 estimates is based on comparison of claim counts based on WCIRB accident year experience as of December 31, 2017 relative to the estimated change in statewide employment. Prior years are based on unit statistical data.

# Item AC18-04-01 <br> 12/31/2017 Loss Adjustment Expense Experience Review 

The WCIRB's Amended January 1, 2018 Pure Premium Rate Filing included a provision for loss adjustment expenses (LAE) prior to the impact of Senate Bill No. 1160 (SB 1160) and Assembly Bill No. 1244 (AB 1244) of $33.1 \%$. This amount reflected $10.5 \%$ for unallocated loss adjustment expenses (ULAE) ${ }^{1}$ and $22.6 \%$ for allocated loss adjustment expenses (ALAE), including the cost of medical cost containment programs (MCCP), and was based on calendar year 2016 ULAE data and accident year ALAE and MCCP data evaluated as of March 31, 2017. The updated ULAE and ALAE projections, including MCCP costs, for the July 1, 2018 to December 31, 2018 policy period are summarized separately below.

## ULAE Projection

As of this time, the WCIRB does not have available calendar year 2017 ULAE information. However, staff has computed a preliminary updated ULAE projection based on updated frequency and loss projections as of December 31, 2017 using the same methodologies as those reflected in the January 1, 2018 Pure Premium Rate Filing. The projection of ULAE as a percentage of loss based on this approach, before reflecting the impact of SB 1160 and AB 1244 is $11.5 \%$.

SB 1160 and AB 1244, effective in 2017, included several provisions related to lien filings. As discussed at prior meetings and in prior pure premium rate filings, liens incur significant LAE costs in addition to the settlement costs paid to the lien claimant. In the Amended January 1, 2017 Pure Premium Rate Filing, the WCIRB prospectively estimated that SB 1160 and AB 1244 would reduce lien filings by $10 \%$, resulting in a $0.6 \%$ decrease in total losses and LAE. This estimate was based on an estimate that lien costs in LAE were $3.4 \%$ of total losses and LAE. Using the LAE (excluding MCCP, which does not include lien costs) to loss ratio reflected in the Amended January 1, 2018 Pure Premium Rate Filing of 28.8\%, this results in an estimated decrease of $1.6 \%$ in total LAE based on the WCIRB's prospective estimate of SB 1160 and AB $1244 .{ }^{2}$

As discussed at the March 19, 2018 meeting, lien filings in 2017 and early 2018 are approximately 40\% lower than the pre-SB 1160 and AB 1244 level. As a result, staff recommends a decrease of $2.4 \%$ in total costs be reflected for the impact of these reforms as compared to the $0.6 \%$ decrease reflected in the latest two annual pure premium rate filings, which translates to a $6.4 \%$ decrease in total LAE. ${ }^{3}$ Given that the ULAE projection is only based on data through calendar year 2016, which was prior to the January 1, 2017 effective date of the legislation, the impact of SB 1160 and AB 1244 is reflected as a separate adjustment to the projected ULAE ratio. Based on this approach, the December 31, 2017 loss projections included in Item AC18-03-02, and the projection methodologies reflected in the January 1, 2018 Pure Premium Rate Filing, the preliminary ULAE projection is $10.7 \%$.

Table 1 shows the updated preliminary projections of ULAE as a percentage of loss before and after reflecting the estimated impact of SB 1160 and AB 1244.

[^7]IV-A-1
WCIRB California ${ }^{\circledR}$

Table 1: ULAE to Loss Ratio Projections
for Policies Incepting July 1, 2018 through December 31, 2018

| ULAE Projection Method | ULAE Ratio Before <br> Impact of <br> SB 1160 \& AB 1244 | ULAE Ratio After <br> Impact of <br> SB 1160 \& AB 1244 |
| :--- | :---: | :---: |
| Paid ULAE per Open Indemnity Claim | $12.3 \%$ | $11.5 \%$ |
| Paid ULAE to Paid Losses | $10.6 \%$ | $9.9 \%$ |
| Average of Open Indemnity Claim-Based and Paid <br> Loss-Based Projections | $11.5 \%$ | $\mathbf{1 0 . 7 \%}$ |

## ALAE Projection - Excluding MCCP

The ALAE provision reflected in the WCIRB's Amended January 1, 2018 Pure Premium Rate Filing was based on a methodology that projects future ALAE as a function of the anticipated future number of indemnity claims and private insurer average ALAE per indemnity claim. The WCIRB has updated the ALAE projection based on ALAE data evaluated as of December 31, 2017 as well as updated frequency and loss projections. (These ALAE projections exclude MCCP costs, which are discussed separately below.)

Exhibit 1 shows paid ALAE amounts per reported indemnity claim on a private insurer basis. Exhibits 2.1 and 2.2 show statewide and private insurer annual ALAE severity growth percentages based on estimated ultimate accident year ALAE per indemnity claim, while Exhibit 3 shows private insurer annual growth percentages based on ratios of incremental calendar year paid ALAE per indemnity claims inventory.

Exhibits 4.1 through 4.4 show the ALAE projection excluding MCCP costs, which is based on statewide claim and loss projections and private insurer average ALAE per indemnity claim. The projection shown in Exhibit 4.4 was computed using a $4.0 \%$ ALAE severity trend selected based on the approximate average of the private insurer longer-term (post-2005) and shorter-term (five-year) growth rates of (a) estimated ultimate accident year ALAE per indemnity claim (Exhibit 2.2) and (b) incremental paid calendar year ALAE per open indemnity claim (Exhibit 3), which is consistent with the methodology used to select the ALAE severity trend in the last several pure premium rate filings. (The projected ALAE severity trend reflected in the Amended January 1, 2018 Premium Rate Filing was also 4.0\%.)

As shown in line (f) of Exhibit 4.4, the preliminary updated projection of ALAE as a percentage of loss, excluding the cost of MCCP and before the impact of SB 1160 and AB 1244, is $19.8 \%$ based on December 31, 2017 ALAE experience and the projection methodology reflected in the January 1, 2018 Pure Premium Rate Filing. (This compares to a projected ALAE excluding MCCP costs to loss of $18.3 \%$ in the Amended January 1, 2018 Pure Premium Rate Filing. ${ }^{4}$ )

As discussed above, SB 1160 and AB 1244 is estimated to impact LAE costs. Although ALAE data for accident year 2017 is available, it is currently valued at 12 months and liens are typically not filed on claims until much later. As a result, the impact of SB 1160 and AB 1244 is substantially not yet reflected in the ALAE reported for 2017 and, in addition, it is not clear as to how these lien reforms will impact future ALAE development of older accident years. To reflect the impact of these reforms, as with ULAE, staff recommends including a separate adjustment to the projected ALAE ratio. This adjustment is shown in lines ( g ) and ( h ) of Exhibit 4.4. Based on this approach with staff's recommended $40 \%$ reduction in lien costs, the preliminary ALAE projection is $18.5 \%$.

[^8]
## ALAE Projection - MCCP

The ALAE provision reflected in the WCIRB's Amended January 1, 2018 Pure Premium Rate Filing also included a provision for MCCP costs. The projection of MCCP costs was based on a methodology analogous to that used for ALAE excluding MCCP costs and using statewide claim and MCCP cost data. The WCIRB has updated the MCCP cost projection based on MCCP data evaluated as of December 31, 2017 as well as updated frequency and loss projections.

Exhibit 5 shows statewide and private insurer annual MCCP severity growth percentages based on ratios of calendar year paid MCCP costs per indemnity claims inventory. Exhibit 6 shows statewide annual MCCP severity growth percentages based on estimated accident year ultimate MCCP costs per indemnity claim. Exhibits 7.1 and 7.2 show the projection of MCCP costs in ALAE based on statewide data. A $0 \%$ MCCP severity trend was selected based on the approximate average rates of growth in (a) statewide calendar year MCCP per indemnity claims inventory from 2009 through 2016 (Exhibit 5) and (b) estimated ultimate accident year MCCP costs per indemnity claim from 2012 through 2017 (Exhibit 6), which is consistent with the methodology used to select the MCCP severity trend in the last several pure premium rate filings. ${ }^{5}$ The projected ratio of MCCP to loss based on this methodology is $4.0 \%$. (This compares to a MCCP to loss projection of $4.3 \%$ in the Amended January 1, 2018 Pure Premium Rate Filing.)

Table 2 also shows the preliminary projections of ALAE, including the cost of MCCP, as a percentage of loss before and after reflecting the estimated impact of SB 1160 and AB 1244. The preliminary projected ratio of total ALAE to loss is $22.5 \%$.

Table 2: Projections of ALAE to Loss
for Policies Incepting July 1, 2018 through December 31, 2018

| ALAE Projection Method | ALAE Ratio Before <br> Impact of <br> SB 1160 \& AB 1244 | ALAE Ratio After <br> Impact of <br> SB 1160 \& AB 1244 |
| :---: | :---: | :---: |
| Separate Projections of Indemnity Claims and <br> Private Insurer Average ALAE per Indemnity <br> Claim - Excluding MCCP Costs | $19.8 \%$ | $\mathbf{1 8 . 5 \%}$ |
| Separate Projections of Indemnity Claims and <br> Average MCCP Costs per Indemnity Claim <br> Total Projections of ALAE Including MCCP Costs | $4.0 \%$ | $\mathbf{4 . 0 \%}$ |

The total projected LAE to loss ratio for policies incepting between July 1, 2018 and December 31, 2018, after reflecting the estimated impact of SB 1160 and AB 1244, is $33.2 \%$.

[^9]| Average Paid ALAE ${ }^{[1]}$ per Reported Indemnity Claim - Private Insurers As of December 31, 2017 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accident | Evaluated as of (in months): |  |  |  |  |  |  |  |  |  |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 | $\underline{96}$ | 108 | $\underline{120}$ |
| 1993 |  |  |  |  |  |  |  |  |  | 2,038 |
| 1994 |  |  |  |  |  |  |  |  | 2,011 | 2,042 |
| 1995 |  |  |  |  |  |  |  | 2,154 | 2,209 | 2,255 |
| 1996 |  |  |  |  |  |  | 2,424 | 2,522 | 2,596 | 2,678 |
| 1997 |  |  |  |  |  | 2,821 | 2,979 | 3,117 | 3,241 | 3,353 |
| 1998 |  |  |  |  | 2,948 | 3,221 | 3,445 | 3,672 | 3,833 | 3,950 |
| 1999 |  |  |  | 2,754 | 3,143 | 3,475 | 3,760 | 3,997 | 4,165 | 4,207 |
| 2000 |  |  | 2,486 | 3,174 | 3,714 | 4,163 | 4,519 | 4,765 | 4,873 | 5,020 |
| 2001 |  | 1,716 | 2,892 | 3,841 | 4,531 | 5,071 | 5,498 | 5,725 | 5,943 | 6,111 |
| 2002 | 683 | 1,886 | 3,270 | 4,297 | 5,061 | 5,615 | 5,970 | 6,241 | 6,442 | 6,606 |
| 2003 | 629 | 2,075 | 3,524 | 4,628 | 5,403 | 5,943 | 6,315 | 6,603 | 6,823 | 7,017 |
| 2004 | 539 | 1,913 | 3,283 | 4,376 | 5,055 | 5,567 | 5,946 | 6,224 | 6,438 | 6,635 |
| 2005 | 502 | 1,744 | 3,008 | 3,974 | 4,679 | 5,200 | 5,589 | 5,893 | 6,157 | 6,371 |
| 2006 | 524 | 1,842 | 3,119 | 4,111 | 4,857 | 5,422 | 5,851 | 6,174 | 6,455 | 6,673 |
| 2007 | 565 | 1,964 | 3,309 | 4,402 | 5,224 | 5,857 | 6,374 | 6,747 | 7,041 | 7,255 |
| 2008 | 609 | 2,110 | 3,612 | 4,867 | 5,797 | 6,513 | 7,049 | 7,458 | 7,741 | 7,956 |
| 2009 | 668 | 2,382 | 4,084 | 5,457 | 6,502 | 7,283 | 7,870 | 8,279 | 8,574 |  |
| 2010 | 732 | 2,526 | 4,239 | 5,614 | 6,631 | 7,393 | 7,927 | 8,300 |  |  |
| 2011 | 747 | 2,524 | 4,204 | 5,589 | 6,631 | 7,325 | 7,830 |  |  |  |
| 2012 | 752 | 2,592 | 4,403 | 5,830 | 6,790 | 7,471 |  |  |  |  |
| 2013 | 802 | 2,846 | 4,684 | 5,985 | 6,895 |  |  |  |  |  |
| 2014 | 903 | 3,072 | 4,833 | 6,116 |  |  |  |  |  |  |
| 2015 | 994 | 3,137 | 4,929 |  |  |  |  |  |  |  |
| 2016 | 982 | 3,249 |  |  |  |  |  |  |  |  |
| 2017 | 1,059 |  |  |  |  |  |  |  |  |  |
| Accident |  |  |  |  | Annual | hange |  |  |  |  |
| Year | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 | 96 | 108 | $\underline{120}$ |
| 1994 |  |  |  |  |  |  |  |  |  | 0.2\% |
| 1995 |  |  |  |  |  |  |  |  | 9.8\% | 10.5\% |
| 1996 |  |  |  |  |  |  |  | 17.1\% | 17.5\% | 18.8\% |
| 1997 |  |  |  |  |  |  | 22.9\% | 23.6\% | 24.8\% | 25.2\% |
| 1998 |  |  |  |  |  | 14.2\% | 15.6\% | 17.8\% | 18.3\% | 17.8\% |
| 1999 |  |  |  |  | 6.6\% | 7.9\% | 9.1\% | 8.8\% | 8.6\% | 6.5\% |
| 2000 |  |  |  | 15.2\% | 18.2\% | 19.8\% | 20.2\% | 19.2\% | 17.0\% | 19.3\% |
| 2001 |  |  | 16.3\% | 21.0\% | 22.0\% | 21.8\% | 21.7\% | 20.2\% | 22.0\% | 21.7\% |
| 2002 |  | 9.9\% | 13.1\% | 11.9\% | 11.7\% | 10.7\% | 8.6\% | 9.0\% | 8.4\% | 8.1\% |
| 2003 | -7.9\% | 10.0\% | 7.8\% | 7.7\% | 6.8\% | 5.8\% | 5.8\% | 5.8\% | 5.9\% | 6.2\% |
| 2004 | -14.3\% | -7.8\% | -6.8\% | -5.5\% | -6.4\% | -6.3\% | -5.8\% | -5.8\% | -5.6\% | -5.5\% |
| 2005 | -6.9\% | -8.8\% | -8.4\% | -9.2\% | -7.4\% | -6.6\% | -6.0\% | -5.3\% | -4.4\% | -4.0\% |
| 2006 | 4.4\% | 5.6\% | 3.7\% | 3.5\% | 3.8\% | 4.3\% | 4.7\% | 4.8\% | 4.9\% | 4.7\% |
| 2007 | 8.0\% | 6.6\% | 6.1\% | 7.1\% | 7.6\% | 8.0\% | 8.9\% | 9.3\% | 9.1\% | 8.7\% |
| 2008 | 7.7\% | 7.4\% | 9.1\% | 10.6\% | 11.0\% | 11.2\% | 10.6\% | 10.5\% | 9.9\% | 9.7\% |
| 2009 | 9.8\% | 12.9\% | 13.1\% | 12.1\% | 12.2\% | 11.8\% | 11.6\% | 11.0\% | 10.8\% |  |
| 2010 | 9.5\% | 6.0\% | 3.8\% | 2.9\% | 2.0\% | 1.5\% | 0.7\% | 0.3\% |  |  |
| 2011 | 2.1\% | -0.1\% | -0.8\% | -0.4\% | 0.0\% | -0.9\% | -1.2\% |  |  |  |
| 2012 | 0.7\% | 2.7\% | 4.7\% | 4.3\% | 2.4\% | 2.0\% |  |  |  |  |
| 2013 | 6.6\% | 9.8\% | 6.4\% | 2.7\% | 1.5\% |  |  |  |  |  |
| 2014 | 12.6\% | 8.0\% | 3.2\% | 2.2\% |  |  |  |  |  |  |
| 2015 | 10.0\% | 2.1\% | 2.0\% |  |  |  |  |  |  |  |
| 2016 | -1.2\% | 3.6\% |  |  |  |  |  |  |  |  |
| 2017 | 7.8\% |  |  |  |  |  |  |  |  |  |
| Annual Trend ${ }^{[2]}$ |  |  |  |  |  |  |  |  |  |  |
| All-Year | 4.4\% | 4.4\% | 4.1\% | 4.6\% | 5.3\% | 6.1\% | 7.2\% | 8.5\% | 9.5\% | 10.2\% |
| $\mathrm{R}^{2}$ | 0.760 | 0.895 | 0.882 | 0.852 | 0.849 | 0.856 | 0.860 | 0.872 | 0.888 | 0.902 |
| 13-Year | 6.5\% | 5.5\% | 4.1\% | 3.6\% | 3.6\% | 4.2\% | 5.2\% | 6.0\% | 7.0\% | 8.3\% |
| $\mathrm{R}^{2}$ | 0.984 | 0.957 | 0.848 | 0.795 | 0.804 | 0.814 | 0.814 | 0.842 | 0.851 | 0.841 |
| 5-Year | 6.6\% | 5.6\% | 4.2\% | 2.4\% | 1.4\% | 2.8\% | 5.4\% | 8.3\% | 8.8\% | 5.1\% |
| $\mathrm{R}^{2}$ | 0.890 | 0.927 | 0.964 | 0.929 | 0.948 | 0.626 | 0.770 | 0.949 | 0.985 | 0.772 |
| ${ }^{[1]}$ All paid ALAE exclude the paid cost of medical cost containment programs. <br> ${ }^{[2]}$ Trend is based on exponential distribution. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |

Estimated Ultimate ALAE Per Indemnity Claim - Statewide


Estimated Annual Exponential Trend Based on:
$\underline{R}^{2}$
2005 to $2017 \quad 4.9 \% \quad 0.858$
2012 to $2017 \quad 3.4 \% \quad 0.876$

Notes:
${ }^{[1]}$ All paid ALAE exclude the paid cost of medical cost containment programs.
${ }^{[2]}$ Based on private insurers latest year paid ALAE age-to-age development from Exhibit 4.2.
${ }^{[3]}$ See Exhibit 4.1.

Estimated Ultimate ALAE Per Indemnity Claim - Private Insurers

|  |  |  | Estimated |  | Cumulative |  | Estimated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acc. Year | $\begin{array}{r} \text { Paid ALAE }{ }^{[1]} \\ \text { @12/31/17 } \\ \text { (in } \$ 000 \text { ) } \end{array}$ | Cumulative Development Factors ${ }^{[2]}$ | Ultimate ALAE (in \$000) | Indemnity Claim Counts @12/31/17 | Count <br> Development Factors ${ }^{[3]}$ | Estimated Ultimate Ind. Counts | Ultimate ALAE Per Indemnity Claim | Annual Change |
|  | (1) | (2) | (3) $=(1) \mathrm{x}(2)$ | (4) | (5) | (6)=(4) $\mathrm{x}(5)$ | (7)=(3)/(6) $\times 1000$ |  |
| 1991 | 414,465 | 1.046 | 433,514 | 175,290 | 1.000 | 175,319 | 2,473 | --- |
| 1992 | 318,559 | 1.049 | 334,085 | 141,916 | 1.000 | 141,950 | 2,354 | -4.8\% |
| 1993 | 235,980 | 1.051 | 248,104 | 113,531 | 1.000 | 113,553 | 2,185 | -7.2\% |
| 1994 | 218,964 | 1.056 | 231,180 | 105,415 | 1.000 | 105,455 | 2,192 | 0.3\% |
| 1995 | 240,354 | 1.060 | 254,854 | 101,326 | 1.001 | 101,418 | 2,513 | 14.6\% |
| 1996 | 286,461 | 1.067 | 305,597 | 103,179 | 1.001 | 103,304 | 2,958 | 17.7\% |
| 1997 | 363,110 | 1.073 | 389,518 | 104,739 | 1.001 | 104,893 | 3,713 | 25.5\% |
| 1998 | 500,735 | 1.080 | 540,855 | 112,441 | 1.002 | 112,639 | 4,802 | 29.3\% |
| 1999 | 550,819 | 1.089 | 599,832 | 116,353 | 1.002 | 116,591 | 5,145 | 7.1\% |
| 2000 | 654,033 | 1.097 | 717,762 | 118,405 | 1.002 | 118,658 | 6,049 | 17.6\% |
| 2001 | 775,794 | 1.107 | 858,813 | 113,935 | 1.002 | 114,185 | 7,521 | 24.3\% |
| 2002 | 815,231 | 1.117 | 910,624 | 112,956 | 1.003 | 113,249 | 8,041 | 6.9\% |
| 2003 | 824,542 | 1.128 | 929,732 | 108,299 | 1.003 | 108,595 | 8,561 | 6.5\% |
| 2004 | 707,176 | 1.139 | 805,253 | 99,380 | 1.003 | 99,685 | 8,078 | -5.6\% |
| 2005 | 660,931 | 1.152 | 761,691 | 97,230 | 1.003 | 97,561 | 7,807 | -3.4\% |
| 2006 | 725,731 | 1.171 | 850,141 | 104,213 | 1.004 | 104,613 | 8,126 | 4.1\% |
| 2007 | 795,730 | 1.194 | 950,022 | 107,276 | 1.004 | 107,733 | 8,818 | 8.5\% |
| 2008 | 839,242 | 1.222 | 1,025,134 | 105,493 | 1.005 | 106,010 | 9,670 | 9.7\% |
| 2009 | 863,658 | 1.257 | 1,085,455 | 100,727 | 1.006 | 101,339 | 10,711 | 10.8\% |
| 2010 | 898,554 | 1.303 | 1,170,948 | 108,471 | 1.007 | 109,262 | 10,717 | 0.1\% |
| 2011 | 880,183 | 1.367 | 1,203,118 | 112,573 | 1.009 | 113,590 | 10,592 | -1.2\% |
| 2012 | 896,663 | 1.465 | 1,313,706 | 120,714 | 1.012 | 122,118 | 10,758 | 1.6\% |
| 2013 | 868,983 | 1.619 | 1,406,720 | 126,851 | 1.016 | 128,873 | 10,916 | 1.5\% |
| 2014 | 785,941 | 1.878 | 1,475,980 | 128,916 | 1.023 | 131,901 | 11,190 | 2.5\% |
| 2015 | 651,920 | 2.412 | 1,572,396 | 132,288 | 1.038 | 137,316 | 11,451 | 2.3\% |
| 2016 | 431,104 | 3.924 | 1,691,709 | 132,691 | 1.075 | 142,610 | 11,862 | 3.6\% |
| 2017 | 114,679 | 16.478 | 1,889,736 | 108,307 | 1.364 | 147,742 | 12,791 | 7.8\% |


| Estimated Annual Exponential Trend Based on: |  | $\underline{\mathbf{R}}^{\mathbf{2}}$ |
| ---: | ---: | ---: | ---: |
| 2005 to 2017 | $3.6 \%$ | 0.876 |
| 2012 to 2017 | $3.3 \%$ | 0.917 |
| Average: | $3.4 \%$ |  |

Notes:
${ }^{[1]}$ All paid ALAE exclude the paid cost of medical cost containment programs.
${ }^{[2]}$ Based on the latest year paid ALAE age-to-age development from Exhibit 4.2
${ }^{[3]}$ Based on analogous Exhibit 4.1, applicable to private insurers only.

Ratio of Accident Year Incremental Paid ALAE ${ }^{[1]}$ to Indemnity Claims Inventory ${ }^{[2]}$ By Payment Year - Private Insurers


Source: WCIRB quarterly calls for experience

## Reported Indemnity Claim Count Development - Statewide

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 | 84-96 | 96-108 | 108-120 | 120-132 | 132-144 | 144-156 | 156-168 | 168-180 |
| 1989 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.001 |
| 1990 |  |  |  |  |  |  |  |  |  |  |  |  | 1.001 | 1.001 |
| 1991 |  |  |  |  |  |  |  |  |  |  |  | 1.001 | 1.001 | 1.000 |
| 1992 |  |  |  |  |  |  |  |  |  |  | 1.001 | 1.001 | 1.001 | 1.001 |
| 1993 |  |  |  |  |  |  |  |  |  | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 |
| 1994 |  |  |  |  |  |  |  |  | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 |
| 1995 |  |  |  |  |  |  |  | 1.002 | 1.001 | 1.001 | 1.001 | 1.000 | 1.001 | 1.000 |
| 1996 |  |  |  |  |  |  | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 |
| 1997 |  |  |  |  |  | 1.002 | 1.002 | 1.002 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 1998 |  |  |  |  | 1.004 | 1.003 | 1.002 | 1.001 | 1.001 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 |
| 1999 |  |  |  | 1.003 | 1.005 | 1.002 | 1.002 | 1.000 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 |
| 2000 |  |  | 0.997 | 1.009 | 1.004 | 1.003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2001 |  | 1.024 | 1.019 | 1.007 | 1.004 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2002 | 1.252 | 1.031 | 1.010 | 1.006 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2003 | 1.202 | 1.018 | 1.010 | 1.001 | 0.999 | 0.998 | 0.999 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2004 | 1.149 | 1.021 | 1.003 | 1.001 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |  |
| 2005 | 1.162 | 1.010 | 1.003 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |
| 2006 | 1.126 | 1.011 | 1.005 | 1.002 | 1.001 | 1.000 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 |  |  |  |
| 2007 | 1.122 | 1.014 | 1.006 | 1.004 | 1.002 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 |  |  |  |  |
| 2008 | 1.146 | 1.022 | 1.011 | 1.005 | 1.003 | 1.001 | 1.001 | 1.001 | 1.000 |  |  |  |  |  |
| 2009 | 1.192 | 1.029 | 1.011 | 1.006 | 1.003 | 1.002 | 1.001 | 1.001 |  |  |  |  |  |  |
| 2010 | 1.216 | 1.030 | 1.011 | 1.006 | 1.004 | 1.002 | 1.001 |  |  |  |  |  |  |  |
| 2011 | 1.233 | 1.032 | 1.013 | 1.007 | 1.003 | 1.002 |  |  |  |  |  |  |  |  |
| 2012 | 1.243 | 1.035 | 1.013 | 1.006 | 1.004 |  |  |  |  |  |  |  |  |  |
| 2013 | 1.248 | 1.031 | 1.012 | 1.006 |  |  |  |  |  |  |  |  |  |  |
| 2014 | 1.240 | 1.032 | 1.012 |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 1.246 | 1.031 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 1.255 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Age-to-A | (Latest | Year) |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.255 | 1.031 | 1.012 | 1.006 | 1.004 | 1.002 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
|  | Age-to-U | mate |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.328 | 1.058 | 1.027 | 1.015 | 1.009 | 1.006 | 1.004 | 1.003 | 1.002 | 1.002 | 1.001 | 1.001 | 1.002 | 1.002 |


| Accident |  |  |  |  |  | Age-to-Ag | ge Devel | ment (in | onths): |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 180-192 | 192-204 | 204-216 | 216-228 | 228-240 | 240-252 | 252-264 | 264-276 | 276-288 | 288-300 | 300-312 | 312-324 | 324-336 | 336-348 |  |
| 1989 | 1.001 | 1.001 | 1.002 | 0.997 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |
| 1990 | 1.000 | 1.002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |
| 1991 | 1.004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |
| 1992 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |
| 1993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |
| 1994 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |
| 1995 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |
| 1996 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |
| 1997 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |
| 1998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |  |
| 1999 | 1.000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |
| 2000 | 1.000 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2001 | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2002 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Age-to-A | ge (Latest | Year) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |  |
|  | Age-to-U | timate |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.002 | 1.002 | 1.002 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

Source: WCIRB quarterly calls for experience

Paid Allocated Loss Adjustment Expense Development - Private Insurers
As of December 31, 2017

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 | 84-96 | 96-108 | 108-120 | 120-132 | 132-144 | 144-156 | 156-168 | 168-180 | 180-192 | 192-204 |
| 1985 |  |  |  |  |  |  | 1.067 | 1.003 | 1.014 | 1.013 | 1.010 | 1.009 | 1.008 | 1.004 | 1.011 | 1.003 |
| 1986 |  |  |  |  |  | 1.068 | 1.038 | 1.001 | 1.018 | 1.014 | 1.010 | 1.008 | 1.009 | 1.010 | 1.005 | 1.006 |
| 1987 |  |  |  |  | 1.100 | 1.056 | 1.035 | 1.024 | 1.016 | 1.013 | 1.009 | 1.012 | 1.009 | 1.006 | 1.006 | 1.005 |
| 1988 |  |  |  | 1.173 | 1.096 | 1.055 | 1.035 | 1.023 | 1.016 | 1.011 | 1.010 | 1.014 | 1.005 | 1.004 | 1.004 | 1.005 |
| 1989 |  |  | 1.354 | 1.179 | 1.110 | 1.063 | 1.062 | 1.029 | 1.017 | 1.012 | 1.008 | 1.004 | 1.006 | 1.005 | 1.006 | 1.005 |
| 1990 |  | 1.821 | 1.337 | 1.169 | 1.085 | 1.068 | 1.034 | 1.020 | 1.015 | 1.010 | 1.007 | 1.006 | 1.006 | 1.006 | 1.005 | 1.006 |
| 1991 | 4.164 | 1.713 | 1.300 | 1.130 | 1.081 | 1.052 | 1.026 | 1.018 | 1.012 | 1.017 | 1.008 | 1.005 | 1.005 | 1.005 | 1.007 | 1.004 |
| 1992 | 3.520 | 1.633 | 1.249 | 1.132 | 1.079 | 1.048 | 1.028 | 1.020 | 1.023 | 1.010 | 1.008 | 1.006 | 1.007 | 1.005 | 1.006 | 0.998 |
| 1993 | 3.175 | 1.633 | 1.276 | 1.147 | 1.081 | 1.052 | 1.034 | 1.034 | 1.021 | 1.015 | 1.013 | 1.010 | 1.011 | 1.010 | 0.998 | 1.006 |
| 1994 | 3.203 | 1.645 | 1.284 | 1.125 | 1.085 | 1.055 | 1.046 | 1.027 | 1.020 | 1.017 | 1.015 | 1.017 | 1.014 | 0.999 | 1.008 | 1.007 |
| 1995 | 3.403 | 1.700 | 1.264 | 1.182 | 1.088 | 1.065 | 1.045 | 1.040 | 1.031 | 1.021 | 1.020 | 1.017 | 1.003 | 1.012 | 1.012 | 1.008 |
| 1996 | 3.178 | 1.610 | 1.331 | 1.144 | 1.094 | 1.073 | 1.064 | 1.048 | 1.033 | 1.028 | 1.022 | 1.002 | 1.014 | 1.010 | 1.009 | 1.010 |
| 1997 | 3.071 | 1.678 | 1.256 | 1.151 | 1.111 | 1.088 | 1.071 | 1.042 | 1.035 | 1.027 | 1.002 | 1.017 | 1.013 | 1.012 | 1.012 | 1.010 |
| 1998 | 3.629 | 1.644 | 1.273 | 1.176 | 1.126 | 1.093 | 1.071 | 1.045 | 1.032 | 1.007 | 1.021 | 1.017 | 1.014 | 1.014 | 1.012 | 1.012 |
| 1999 | 3.413 | 1.743 | 1.335 | 1.189 | 1.134 | 1.086 | 1.066 | 1.045 | 1.017 | 1.029 | 1.021 | 1.018 | 1.016 | 1.013 | 1.013 | 1.010 |
| 2000 | 4.244 | 1.779 | 1.357 | 1.208 | 1.121 | 1.091 | 1.057 | 1.030 | 1.033 | 1.025 | 1.021 | 1.019 | 1.015 | 1.014 | 1.012 | 1.011 |
| 2001 | 4.001 | 1.797 | 1.384 | 1.182 | 1.121 | 1.084 | 1.044 | 1.039 | 1.028 | 1.024 | 1.020 | 1.017 | 1.017 | 1.014 | 1.011 | 1.009 |
| 2002 | 3.822 | 1.805 | 1.318 | 1.177 | 1.109 | 1.064 | 1.047 | 1.032 | 1.026 | 1.021 | 1.018 | 1.017 | 1.014 | 1.012 | 1.009 |  |
| 2003 | 3.950 | 1.705 | 1.329 | 1.171 | 1.101 | 1.063 | 1.045 | 1.034 | 1.029 | 1.023 | 1.020 | 1.017 | 1.013 | 1.010 |  |  |
| 2004 | 4.073 | 1.734 | 1.339 | 1.161 | 1.101 | 1.069 | 1.048 | 1.036 | 1.030 | 1.025 | 1.020 | 1.015 | 1.012 |  |  |  |
| 2005 | 3.932 | 1.740 | 1.330 | 1.181 | 1.113 | 1.079 | 1.056 | 1.044 | 1.035 | 1.028 | 1.022 | 1.016 |  |  |  |  |
| 2006 | 3.976 | 1.727 | 1.330 | 1.186 | 1.120 | 1.081 | 1.060 | 1.046 | 1.035 | 1.025 | 1.019 |  |  |  |  |  |
| 2007 | 3.956 | 1.716 | 1.340 | 1.194 | 1.126 | 1.088 | 1.060 | 1.045 | 1.031 | 1.023 |  |  |  |  |  |  |
| 2008 | 4.015 | 1.758 | 1.367 | 1.199 | 1.126 | 1.085 | 1.060 | 1.040 | 1.029 |  |  |  |  |  |  |  |
| 2009 | 4.322 | 1.775 | 1.354 | 1.199 | 1.126 | 1.083 | 1.054 | 1.037 |  |  |  |  |  |  |  |  |
| 2010 | 4.300 | 1.737 | 1.342 | 1.190 | 1.120 | 1.075 | 1.049 |  |  |  |  |  |  |  |  |  |
| 2011 | 4.233 | 1.728 | 1.350 | 1.195 | 1.109 | 1.072 |  |  |  |  |  |  |  |  |  |  |
| 2012 | 4.323 | 1.765 | 1.343 | 1.173 | 1.105 |  |  |  |  |  |  |  |  |  |  |  |
| 2013 | 4.504 | 1.704 | 1.296 | 1.160 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 | 4.281 | 1.629 | 1.284 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 | 3.990 | 1.627 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016 | 4.199 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age-to-Age | 4.199 | 1.627 | 1.284 | 1.160 | 1.105 | 1.072 | 1.049 | 1.037 | 1.029 | 1.023 | 1.019 | 1.016 | 1.012 | 1.010 | 1.009 | 1.009 |
| Cumulative | 16.478 | 3.924 | 2.412 | 1.878 | 1.619 | 1.465 | 1.367 | 1.303 | 1.257 | 1.222 | 1.194 | 1.171 | 1.152 | 1.139 | 1.128 | 1.117 |
| 3-Year Arithmetics Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Age-to-Age | 4.157 | 1.653 | 1.308 | 1.176 | 1.111 | 1.077 | 1.054 | 1.041 | 1.032 | 1.025 | 1.021 | 1.016 | 1.013 | 1.012 | 1.011 | 1.010 |
| Cumulative | 17.660 | 4.248 | 2.569 | 1.965 | 1.671 | 1.503 | 1.396 | 1.324 | 1.272 | 1.233 | 1.203 | 1.179 | 1.160 | 1.145 | 1.131 | 1.119 |
| Average Excluding High \& Low |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Age-to-Age | 3.888 | 1.713 | 1.320 | 1.172 | 1.106 | 1.071 | 1.050 | 1.033 | 1.025 | 1.019 | 1.015 | 1.013 | 1.011 | 1.009 | 1.008 | 1.007 |
| Cumulative | 16.175 | 4.161 | 2.429 | 1.839 | 1.569 | 1.418 | 1.323 | 1.260 | 1.220 | 1.190 | 1.168 | 1.151 | 1.136 | 1.124 | 1.114 | 1.105 |


| Accident | Age-to-Age Development (in months): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 204-216 | 216-228 | 228-240 | 240-252 | 252-264 | 264-276 | 276-288 | $\underline{288-300}$ | 300-312 | 312-324 | 324-336 | 336-348 | 348-360 | 360-372 | 372-384 | 384-396 |
| 1985 | 1.004 | 1.006 | 1.005 | 1.003 | 1.005 | 1.005 | 0.999 | 1.036 | 1.004 | 1.004 | 1.004 | 1.004 | 1.006 | 1.004 | 1.003 | 1.003 |
| 1986 | 1.005 | 1.005 | 1.005 | 1.006 | 1.005 | 0.999 | 1.039 | 1.005 | 1.005 | 1.006 | 1.006 | 1.007 | 1.006 | 1.005 | 1.004 |  |
| 1987 | 1.005 | 1.005 | 1.006 | 1.007 | 0.998 | 1.024 | 1.006 | 1.005 | 1.004 | 1.005 | 1.006 | 1.005 | 1.004 | 1.004 |  |  |
| 1988 | 1.004 | 1.005 | 1.005 | 1.009 | 1.008 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.003 |  |  |  |
| 1989 | 1.005 | 1.004 | 1.002 | 1.003 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.003 |  |  |  |  |
| 1990 | 1.005 | 1.001 | 1.002 | 1.003 | 1.003 | 1.003 | 1.003 | 1.003 | 1.002 | 1.003 | 1.002 |  |  |  |  |  |
| 1991 | 1.000 | 1.002 | 1.003 | 1.003 | 1.003 | 1.003 | 1.003 | 1.002 | 1.003 | 1.003 |  |  |  |  |  |  |
| 1992 | 1.003 | 1.005 | 1.004 | 1.003 | 1.003 | 1.003 | 1.003 | 1.003 | 1.003 |  |  |  |  |  |  |  |
| 1993 | 1.007 | 1.006 | 1.006 | 1.006 | 1.005 | 1.005 | 1.005 | 1.004 |  |  |  |  |  |  |  |  |
| 1994 | 1.008 | 1.007 | 1.006 | 1.006 | 1.006 | 1.005 | 1.004 |  |  |  |  |  |  |  |  |  |
| 1995 | 1.009 | 1.009 | 1.008 | 1.008 | 1.008 | 1.006 |  |  |  |  |  |  |  |  |  |  |
| 1996 | 1.009 | 1.008 | 1.007 | 1.007 | 1.006 |  |  |  |  |  |  |  |  |  |  |  |
| 1997 | 1.008 | 1.008 | 1.007 | 1.007 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1998 | 1.010 | 1.010 | 1.008 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1999 | 1.010 | 1.008 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000 | 1.009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Latest Y |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age-to-Age | 1.009 | 1.008 | 1.008 | 1.007 | 1.006 | 1.006 | 1.004 | 1.004 | 1.003 | 1.003 | 1.002 | 1.003 | 1.003 | 1.004 | 1.004 | 1.003 |
| Cumulative | 1.107 | 1.097 | 1.089 | 1.080 | 1.073 | 1.067 | 1.060 | 1.056 | 1.051 | 1.049 | 1.046 | 1.043 | 1.040 | 1.037 | 1.035 | 1.032 |
| 3-Year Arithmetic Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Age-to-Age | 1.010 | 1.009 | 1.008 | 1.007 | 1.006 | 1.006 | 1.004 | 1.003 | 1.003 | 1.003 | 1.003 | 1.004 | 1.004 | 1.004 | 1.004 | 1.003 |
| Cumulative | 1.108 | 1.097 | 1.088 | 1.080 | 1.072 | 1.066 | 1.060 | 1.055 | 1.052 | 1.049 | 1.046 | 1.043 | 1.040 | 1.037 | 1.035 | 1.032 |
| Average Excluding High \& Low |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Age-to-Age | 1.006 | 1.006 | 1.005 | 1.005 | 1.005 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.004 | 1.005 | 1.004 |  |  |
| Cumulative | 1.097 | 1.090 | 1.084 | 1.078 | 1.072 | 1.067 | 1.063 | 1.058 | 1.054 | 1.050 | 1.046 | 1.043 | 1.040 | 1.037 | 1.035 | 1.032 |

Note: Factors in italics are based on an inverse power curve fit to the "3-Year Arithmetic Average" factors using the 108-to-120 through 312 -to- 324 valuations Source: WCIRB accident year experience calls. Excludes MCCP costs.

Quarterly Paid ALAE Loss Development Factors ${ }^{[1]}$ - Private Insurers

| Age in Months |  | Accident Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{2002}$ | $\underline{2003}$ | $\underline{2004}$ | $\underline{2005}$ | $\underline{2006}$ | $\underline{2007}$ | $\underline{2008}$ | $\underline{2009}$ | $\underline{2010}$ | $\underline{2011}$ | $\underline{2012}$ | $\underline{2013}$ | $\underline{2014}$ | $\underline{2015}$ | $\underline{2016}$ | $\underline{2017}$ |
| 3 | - 6 |  |  |  |  |  | 7.976 | 7.570 | 5.434 | 9.136 | 8.769 | 8.694 | 8.580 | 6.325 | 9.954 | 6.672 | 8.927 |
| 6 | - 9 |  |  |  |  | 2.427 | 3.016 | 2.765 | 2.630 | 3.023 | 3.176 | 3.213 | 3.058 | 3.168 | 3.187 | 3.048 | 3.044 |
| 9 | 12 |  |  |  |  | 2.022 | 2.078 | 2.021 | 2.034 | 2.077 | 2.165 | 2.114 | 2.132 | 2.160 | 2.134 | 2.085 | 2.127 |
| 12 | - 15 |  |  |  |  | 1.653 | 1.627 | 1.687 | 1.724 | 1.737 | 1.701 | 1.713 | 1.785 | 1.740 | 1.703 | 1.771 |  |
| 15 | - 18 |  |  |  |  | 1.415 | 1.486 | 1.494 | 1.509 | 1.482 | 1.486 | 1.510 | 1.495 | 1.489 | 1.469 | 1.484 |  |
| 18 | - 21 |  |  |  | 1.318 | 1.357 | 1.328 | 1.289 | 1.326 | 1.334 | 1.343 | 1.338 | 1.361 | 1.330 | 1.304 | 1.305 |  |
| 21 | 24 |  |  |  | 1.249 | 1.255 | 1.234 | 1.237 | 1.255 | 1.253 | 1.248 | 1.249 | 1.241 | 1.239 | 1.222 | 1.225 |  |
| 24 | - 27 |  |  |  | 1.192 | 1.187 | 1.191 | 1.190 | 1.197 | 1.189 | 1.186 | 1.205 | 1.190 | 1.170 | 1.182 |  |  |
| 27 | - 30 |  |  |  | 1.151 | 1.165 | 1.167 | 1.172 | 1.170 | 1.158 | 1.163 | 1.164 | 1.158 | 1.145 | 1.140 |  |  |
| 30 | - 33 |  |  | 1.127 | 1.145 | 1.128 | 1.119 | 1.135 | 1.138 | 1.133 | 1.131 | 1.138 | 1.123 | 1.113 | 1.109 |  |  |
| 33 | 36 |  |  | 1.113 | 1.110 | 1.107 | 1.103 | 1.111 | 1.114 | 1.113 | 1.108 | 1.106 | 1.101 | 1.093 | 1.088 |  |  |
| 36 | - 39 |  |  | 1.093 | 1.087 | 1.093 | 1.090 | 1.097 | 1.094 | 1.091 | 1.095 | 1.093 | 1.082 | 1.083 |  |  |  |
| 39 | - 42 |  |  | 1.076 | 1.083 | 1.083 | 1.086 | 1.096 | 1.082 | 1.083 | 1.083 | 1.083 | 1.074 | 1.070 |  |  |  |
| 42 | - 45 |  | 1.063 | 1.077 | 1.068 | 1.063 | 1.069 | 1.069 | 1.074 | 1.069 | 1.073 | 1.072 | 1.059 | 1.056 |  |  |  |
| 45 | 48 |  | 1.059 | 1.057 | 1.058 | 1.057 | 1.059 | 1.063 | 1.064 | 1.062 | 1.061 | 1.058 | 1.053 | 1.050 |  |  |  |
| 48 | - 51 |  | 1.049 | 1.039 | 1.050 | 1.050 | 1.050 | 1.052 | 1.053 | 1.053 | 1.052 | 1.048 | 1.046 |  |  |  |  |
| 51 | - 54 |  | 1.043 | 1.044 | 1.048 | 1.049 | 1.050 | 1.049 | 1.050 | 1.048 | 1.050 | 1.044 | 1.041 |  |  |  |  |
| 54 | - 57 | 1.038 | 1.045 | 1.037 | 1.037 | 1.038 | 1.043 | 1.045 | 1.043 | 1.040 | 1.044 | 1.037 | 1.034 |  |  |  |  |
| 57 | 60 | 1.037 | 1.025 | 1.032 | 1.034 | 1.037 | 1.038 | 1.039 | 1.039 | 1.036 | 1.037 | 1.034 | 1.030 |  |  |  |  |
| 60 | 63 | 1.031 | 1.027 | 1.028 | 1.030 | 1.032 | 1.032 | 1.034 | 1.034 | 1.032 | 1.030 | 1.030 |  |  |  |  |  |
| 63 | 66 | 1.029 | 1.025 | 1.025 | 1.030 | 1.030 | 1.031 | 1.033 | 1.031 | 1.031 | 1.028 | 1.028 |  |  |  |  |  |
| 66 | 69 | 1.027 | 1.023 | 1.022 | 1.026 | 1.027 | 1.029 | 1.028 | 1.028 | 1.028 | 1.024 | 1.023 |  |  |  |  |  |
| 69 | 72 | 1.018 | 1.021 | 1.022 | 1.023 | 1.025 | 1.028 | 1.026 | 1.026 | 1.023 | 1.022 | 1.020 |  |  |  |  |  |
| 72 | - 75 | 1.014 | 1.017 | 1.018 | 1.021 | 1.022 | 1.023 | 1.023 | 1.022 | 1.021 | 1.020 |  |  |  |  |  |  |
| 75 | - 78 | 1.018 | 1.018 | 1.019 | 1.020 | 1.020 | 1.023 | 1.022 | 1.022 | 1.020 | 1.019 |  |  |  |  |  |  |
| 78 | - 81 | 1.017 | 1.013 | 1.015 | 1.019 | 1.019 | 1.020 | 1.020 | 1.020 | 1.017 | 1.017 |  |  |  |  |  |  |
| 81 | 84 | 1.015 | 1.013 | 1.015 | 1.017 | 1.018 | 1.019 | 1.018 | 1.017 | 1.016 | 1.014 |  |  |  |  |  |  |
| 84 | - 87 | 1.014 | 1.011 | 1.013 | 1.015 | 1.016 | 1.016 | 1.016 | 1.015 | 1.014 |  |  |  |  |  |  |  |
| 87 | - 90 | 1.013 | 1.012 | 1.012 | 1.014 | 1.015 | 1.015 | 1.016 | 1.014 | 1.012 |  |  |  |  |  |  |  |
| 90 | - 93 | 1.010 | 1.011 | 1.011 | 1.013 | 1.014 | 1.014 | 1.014 | 1.012 | 1.012 |  |  |  |  |  |  |  |
| 93 | 96 | 1.010 | 1.011 | 1.011 | 1.013 | 1.013 | 1.013 | 1.013 | 1.012 | 1.010 |  |  |  |  |  |  |  |
| 96 | - 99 | 1.007 | 1.009 | 1.010 | 1.012 | 1.012 | 1.012 | 1.011 | 1.010 |  |  |  |  |  |  |  |  |
| 99 | - 102 | 1.008 | 1.009 | 1.009 | 1.012 | 1.012 | 1.012 | 1.011 | 1.009 |  |  |  |  |  |  |  |  |
| 102 | - 105 | 1.007 | 1.008 | 1.008 | 1.010 | 1.012 | 1.011 | 1.009 | 1.009 |  |  |  |  |  |  |  |  |
| 105 | 108 | 1.008 | 1.008 | 1.008 | 1.010 | 1.010 | 1.010 | 1.008 | 1.008 |  |  |  |  |  |  |  |  |
| 108 | - 111 | 1.007 | 1.007 | 1.008 | 1.009 | 1.009 | 1.009 | 1.008 |  |  |  |  |  |  |  |  |  |
| 111 | - 114 | 1.007 | 1.008 | 1.008 | 1.009 | 1.009 | 1.008 | 1.007 |  |  |  |  |  |  |  |  |  |
| 114 | - 117 | 1.006 | 1.007 | 1.007 | 1.009 | 1.008 | 1.007 | 1.007 |  |  |  |  |  |  |  |  |  |
| 117 | 120 | 1.006 | 1.007 | 1.007 | 1.008 | 1.008 | 1.007 | 1.006 |  |  |  |  |  |  |  |  |  |
| 120 | - 123 | 1.006 | 1.006 | 1.007 | 1.007 | 1.007 | 1.006 |  |  |  |  |  |  |  |  |  |  |

[1] All paid allocated loss adjustment expense exclude the paid cost of medical cost containment programs.
Source: WCIRB quarterly calls for experience.

Projected Ratio of ALAE ${ }^{[1]}$ to Losses - Statewide
Based on Estimated Accident Year Indemnity Claim Frequency and Private Insurers ALAE Severity For Policies with Effective Dates between July 1, 2018 and December 31, 2018

|  | Cumulative |  |  | Estimated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Indemnity | Count | Estimated | Ult. ALAE | Estimated |
| Acc. | Claim Counts | Development | Ultimate | Per Indemnity | Ult. ALAE |
| Year | @12/31/17 | Factors ${ }^{[2]}$ | Ind. Counts | Claim ${ }^{[3]}$ | (in \$000) |
|  | (1) | (2) | (3) $=(1) \times(2)$ | (4) | (5) $=(3) \times(4)$ |
| 1991 | 249,750 | 1.000 | 249,784 | 2,473 | 617,646 |
| 1992 | 198,433 | 1.000 | 198,470 | 2,354 | 467,108 |
| 1993 | 156,142 | 1.000 | 156,168 | 2,185 | 341,215 |
| 1994 | 143,729 | 1.000 | 143,767 | 2,192 | 315,168 |
| 1995 | 135,172 | 1.001 | 135,254 | 2,513 | 339,881 |
| 1996 | 133,140 | 1.001 | 133,250 | 2,958 | 394,185 |
| 1997 | 137,296 | 1.001 | 137,442 | 3,713 | 510,387 |
| 1998 | 147,467 | 1.001 | 147,664 | 4,802 | 709,031 |
| 1999 | 148,649 | 1.002 | 148,882 | 5,145 | 765,959 |
| 2000 | 161,971 | 1.002 | 162,220 | 6,049 | 981,269 |
| 2001 | 185,669 | 1.002 | 185,955 | 7,521 | 1,398,609 |
| 2002 | 194,693 | 1.002 | 195,039 | 8,041 | 1,568,292 |
| 2003 | 184,197 | 1.002 | 184,525 | 8,561 | 1,579,804 |
| 2004 | 158,914 | 1.002 | 159,181 | 8,078 | 1,285,860 |
| 2005 | 139,523 | 1.002 | 139,736 | 7,807 | 1,090,958 |
| 2006 | 133,245 | 1.001 | 133,436 | 8,126 | 1,084,366 |
| 2007 | 130,207 | 1.001 | 130,389 | 8,818 | 1,149,810 |
| 2008 | 122,921 | 1.002 | 123,118 | 9,670 | 1,190,568 |
| 2009 | 113,611 | 1.002 | 113,842 | 10,711 | 1,219,377 |
| 2010 | 118,241 | 1.003 | 118,550 | 10,717 | 1,270,486 |
| 2011 | 120,311 | 1.004 | 120,779 | 10,592 | 1,279,268 |
| 2012 | 127,215 | 1.006 | 127,951 | 10,758 | 1,376,457 |
| 2013 | 134,824 | 1.009 | 136,079 | 10,916 | 1,485,380 |
| 2014 | 139,489 | 1.015 | 141,593 | 11,190 | 1,584,431 |
| 2015 | 142,902 | 1.027 | 146,771 | 11,451 | 1,680,664 |
| 2016 | 141,505 | 1.058 | 149,774 | 11,862 | 1,776,695 |
| 2017 | 115,674 | 1.328 | 153,616 | 12,791 | 1,964,875 |

Projected Based on 2-Year Average of 2016 and 2017:


Notes:
${ }^{[1]}$ All paid ALAE exclude the paid cost of medical cost containment programs.
${ }^{[2]}$ Based on the latest year indemnity claim count age-to-age development from Exhibit 4.1.
${ }^{[3]}$ Based on estimated ultimate ALAE per indemnity for private insures from Exhibit 2.2.
${ }^{[4]}$ Estimated based on projected frequency trends for accident years 2018 and 2019. The estimated frequency changes are based on the projected growth in overall indemnity claim frequency. These frequency trends were then applied to the ultimate indemnity claim counts estimated from averaging 2016 and 2017.
${ }^{[5]}$ Severity is projected by applying an annual growth rate of $4.0 \%$, which is based on the approximate average of the private insurers selected rate of growth in (i) estimated ultimate accident year ALAE severities from Exhibit 2.2 and (ii) paid ALAE per open indemnity claim from Exhibit 3, to the ultimate ALAE severity estimated from averaging 2016 and 2017.
${ }^{[6]}$ Column(6) x Column(7) / 1,000
${ }^{[7]}$ Based on the reported earned premium for calendar year 2017 from the same group of insurers that reported the paid ALAE in column (1) and the indemnity claim counts in column (4) by accident year as of December 31, 2017
${ }^{[8]}$ See Exhibit 8 of Agenda Item AC18-03-02.
[9] See Exhibit 8 of Agenda Item AC18-03-02.
${ }^{[10]}$ Based on Attachment C of the WCIRB's Amended January 1, 2017 Pure Premium Rate Filing and an updated $40 \%$ reduction in lien filings.

Paid MCCP per Indemnity Claims Inventory ${ }^{[1]}$ by Calendar Year

|  | Private Insurer |  | Statewide |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Paid MCCP |  | Paid MCCP |  |
| Calendar Year | per Indemnity Claim Adjusted to Remove IMR/IBR Fees | Year-to-Year Change | per Indemnity Claim Adjusted to Remove IMR/IBR Fees | Year-to-Year Change |
| 2005 | \$469 | --- | --- | --- |
| 2006 | \$559 | 19.3\% | --- | --- |
| 2007 | \$631 | 12.8\% | \$433 | --- |
| 2008 | \$953 | 51.0\% | \$673 | 55.4\% |
| 2009 | \$830 | -13.0\% | \$665 | -1.2\% |
| 2010 | \$888 | 7.0\% | \$733 | 10.2\% |
| 2011 | \$931 | 4.8\% | \$786 | 7.1\% |
| 2012 | \$982 | 5.5\% | \$841 | 7.0\% |
| 2013 | \$1,011 | 2.9\% | \$891 | 5.9\% |
| 2014 | \$908 | -10.2\% | \$815 | -8.6\% |
| 2015 | \$999 | 10.0\% | \$902 | 10.8\% |
| 2016 | \$1,008 | 0.9\% | \$915 | 1.4\% |

Estimated Annual Exponential Trend Based on:

| $2005-2016$ | $6.1 \%$ | --- |
| :--- | ---: | :---: |
| $R^{2}$ | 0.685 | --- |
| $2009-2016$ | $2.3 \%$ | $4.2 \%$ |
| $R^{2}$ | 0.605 | 0.813 |

${ }^{\text {[1] }}$ Indemnity claims inventory is the sum of indemnity claims open as of January 1 of Year N and newly-reported indemnity claims between January 1 of year N and December 31 of year N .

Source: WCIRB expense calls, aggregate indemnity and medical cost calls, and quarterly calls for experience.

## Estimated Ultimate MCCP Per Indemnity Claim - Statewide

| Accident Year | Paid MCCP @12/31/17 $\frac{(\text { in } \$ 000)}{(1)}$ | Cumulative Development Factors ${ }^{[1]}$ | Estimated Ultimate $(3)=\frac{\text { MCCP }}{(1) \times(2)}$ | Indemnity Claim Counts @12/31/17 | Cumulative Count Development Factors ${ }^{[2]}$ (5) | Estimated Ultimate Ind. Counts $(6)=(4) \times(5)$ | $\begin{array}{r} \text { Estimated } \\ \text { Ultimate } \\ \text { MCCP Per } \\ \text { Indemnity } \\ \text { Claim } \\ (7)=(3) /(6) \times 1000 \end{array}$ | Annual change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 304,977 | 1.481 | 451,664 | 120,311 | 1.004 | 120,779 | 3,740 | --- |
| 2012 | 280,001 | 1.553 | 434,788 | 127,215 | 1.006 | 127,951 | 3,398 | -9.1\% |
| 2013 | 261,926 | 1.639 | 429,426 | 134,824 | 1.009 | 136,079 | 3,156 | -7.1\% |
| 2014 | 242,755 | 1.777 | 431,347 | 139,489 | 1.015 | 141,593 | 3,046 | -3.5\% |
| 2015 | 209,895 | 2.035 | 427,222 | 142,902 | 1.027 | 146,771 | 2,911 | -4.5\% |
| 2016 | 154,314 | 2.648 | 408,575 | 141,505 | 1.058 | 149,774 | 2,728 | -6.3\% |
| 2017 | 65,206 | 6.377 | 415,828 | 115,674 | 1.328 | 153,616 | 2,707 | -0.8\% |
|  |  |  |  | Estimated Annual Exponential Trend |  |  | 2012-2017: | -4.5\% |
|  |  |  |  |  |  |  | $\mathrm{R}^{2}$ | 0.971 |

Notes:
[1] Based on MCCP development through 72 months from Exhibit 7.1. 84-to-ultimate development factor is based on selected paid medical development factors from Exhibit 3.2 of Agenda Item AC18-03-02.
[2] Based on the latest year indemnity claim count age-to-age development from Exhibit 4.1.

## Paid MCCP Development Factors - Statewide

| Quarterly Development |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age in <br> Months |  | Accident Year |  |  |  |  |  |
|  |  | $\underline{2012}$ | $\underline{2013}$ | $\underline{2014}$ | $\underline{2015}$ | $\underline{2016}$ | $\underline{2017}$ |
| 3 | - 6 | 5.634 | 5.808 | 6.037 | 5.591 | 6.063 | 5.484 |
| 6 | - 9 | 2.377 | 2.422 | 2.361 | 2.447 | 2.387 | 2.387 |
| 9 | - 12 | 1.762 | 1.770 | 1.738 | 1.740 | 1.713 | 1.780 |
| 12 | - 15 | 1.474 | 1.411 | 1.444 | 1.467 | 1.477 |  |
| 15 | ---18 | 1.279 | 1.252 | 1.278 | 1.279 | 1.241 |  |
| 18 | - 21 | 1.170 | 1.155 | 1.179 | 1.174 | 1.169 |  |
| 21 | - 24 | 1.128 | 1.119 | 1.117 | 1.117 | 1.124 |  |
| 24 | - 27 | 1.083 | 1.098 | 1.117 | 1.095 |  |  |
| 27 | ---30 | 1.077 | 1.081 | 1.089 | 1.072 |  |  |
| 30 | - 33 | 1.050 | 1.067 | 1.068 | 1.061 |  |  |
| 33 | - 36 | 1.045 | 1.054 | 1.052 | 1.045 |  |  |
| 36 | - 39 | 1.047 | 1.054 | 1.043 |  |  |  |
| 39 | ---42 | 1.035 | 1.044 | 1.036 |  |  |  |
| 42 | - 45 | 1.035 | 1.035 | 1.033 |  |  |  |
| 45 | - 48 | 1.031 | 1.027 | 1.026 |  |  |  |
| 48 | - 51 | 1.031 | 1.023 |  |  |  |  |
| 51 | ---54 | 1.025 | 1.023 |  |  |  |  |
| 54 | - 57 | 1.022 | 1.019 |  |  |  |  |
| 57 | - 60 | 1.017 | 1.016 |  |  |  |  |
| 60 | - 63 | 1.015 |  |  |  |  |  |
| 63 | - 66 | 1.016 |  |  |  |  |  |
| 66 | - 69 | 1.013 |  |  |  |  |  |
| 69 | - 72 | 1.011 |  |  |  |  |  |
| Annual Development |  |  |  |  |  |  |  |
| Age in Months |  | Accident Year |  |  |  |  |  |
|  |  | $\underline{2012}$ | $\underline{2013}$ | $\underline{2014}$ | $\underline{2015}$ | $\underline{2016}$ |  |
| 12 | - 24 | 2.489 | 2.282 | 2.430 | 2.461 | 2.409 |  |
| 24 | - 36 | 1.279 | 1.334 | 1.367 | 1.301 |  |  |
| 36 | - 48 | 1.157 | 1.169 | 1.145 |  |  |  |
| 48 | - 60 | 1.097 | 1.084 |  |  |  |  |
| 60 | - 72 | 1.056 |  |  |  |  |  |
|  |  | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-Ult. |
| Age-to | Age ${ }^{[1]}$ | 2.409 | 1.301 | 1.145 | 1.084 | 1.056 |  |
| Age -to | -Ult. ${ }^{[2]}$ | 6.377 | 2.648 | 2.035 | 1.777 | 1.639 | 1.553 |

Notes:
[1] Based on Latest Year.
[2] 72-to-Ult. is based on selected paid medical 72-to-ultimate development factor on Exhibit 3.2 of Agenda Item AC18-03-02.

Source: WCIRB quarterly calls for experience.

Projected Ratio of MCCP to Losses - Statewide
Based on Estimated Accident Year Indemnity Claim Frequency and MCCP Severity For Policies with Effective Dates between July 1, 2018 and December 31, 2018

| Accident | Paid MCCP $@ 12 / 31 / 17$ | Cumulative Development | Estimated Ultimate | Indemnity Claim Counts | Cumulative Count Development | Estimated Ultimate | Estimated Ultimate MCCP Per Indemnity | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | (in \$000) | Factors ${ }^{[1]}$ | MCCP | @12/31/17 | Factors ${ }^{[2]}$ | Ind. Counts | Claim | change |
|  | (1) | (2) | (3) $=(1) \times(2)$ | (4) | (5) | (6) $=(4) \times(5)$ | $(7)=(3) /(6) \times 1000$ |  |
| 2011 | 304,977 | 1.481 | 451,664 | 120,311 | 1.004 | 120,779 | 3,740 | --- |
| 2012 | 280,001 | 1.553 | 434,788 | 127,215 | 1.006 | 127,951 | 3,398 | -9.1\% |
| 2013 | 261,926 | 1.639 | 429,426 | 134,824 | 1.009 | 136,079 | 3,156 | -7.1\% |
| 2014 | 242,755 | 1.777 | 431,347 | 139,489 | 1.015 | 141,593 | 3,046 | -3.5\% |
| 2015 | 209,895 | 2.035 | 427,222 | 142,902 | 1.027 | 146,771 | 2,911 | -4.5\% |
| 2016 | 154,314 | 2.648 | 408,575 | 141,505 | 1.058 | 149,774 | 2,728 | -6.3\% |
| 2017 | 65,206 | 6.377 | 415,828 | 115,674 | 1.328 | 153,616 | 2,707 | -0.8\% |

Projected Based on 2-Year Average of 2016 and 2017:

| Ultimate MCCP ${ }^{[5]}$ | $\underline{\text { Ult. Ind. Counts }}{ }^{[3]}$ | Ult.MCCP per <br> Ind. Counts |  |
| ---: | ---: | ---: | ---: |
| 2018 | 407,477 | 149,949 | 2,717 |
| $4 / 1 / 2019$ | 400,981 | 147,558 | 2,717 |


| (a) Projected MCCP (\$000): | 400,981 |
| :--- | ---: |
| (b) Calendar Year 2017 Earned Premium ${ }^{[6]}$ ( $\$ 000$ ): | $17,651,880$ |
| (c) Projected Loss to Industry Average Filed Pure Premium Ratio ${ }^{[7]}$ : | 0.581 |
| (d) Premium Adjustment Factor for Calendar Year $2017^{[8]}$ : | 0.977 |
| (e) Projected Losses ( $\$ 000$ ): (b) $\times$ (c) $\times$ (d) | $10,023,173$ |
| (f) Projected Ratio of MCCP to Losses: (a)/(e) | $4.0 \%$ |

Notes:
[1] Based on MCCP development through 72 months from Exhibit 7.1. 84-to-ultimate development factor is based on selected paid medical development factors from Exhibit 3.2 of Agenda Item AC18-03-02.
[2] Based on the latest year indemnity claim count age-to-age development from Exhibit 4.1.
[3] Estimated based on projected frequency trends for accident years 2018 and 2019. The estimated frequency changes are based on the projected growth in total or overall indemnity claim frequency. These frequency trends were then applied to the ultimate indemnity claim counts estimated from averaging 2016 and 2017.
[4] Severity is projected by applying an annual growth rate of $0 \%$ to the ultimate MCCP severity estimated from averaging 2016 and 2017.
[5] Column(6) $\times$ Column(7) / 1,000.
[6] Based on the reported earned premium for calendar year 2017 from the same group of insurers that reported the paid MCCP in column (1) and the indemnity claim counts in column (4) by accident year as of December 31, 2017.
[7] See Exhibit 8 of Agenda Item AC18-03-02.
[8] See Exhibit 5.2 of Agenda Item AC18-03-02.

## Item AC18-04-02 <br> 12/31/2017 Experience - Alternative Loss Projections

For a number of years, the WCIRB has included alternative loss development and trending methodology projections in its pure premium rate filing submissions.

## Loss Development Methodologies

The loss development projections based on the methodology reflected in the WCIRB's summary analysis of December 31, 2017 experience, included in Item AC18-03-02 of this Agenda, were based on a combination of (a) latest year reform-adjusted paid loss development factors through 108 months with adjustments for changes in claim settlement rates applied through 84 months, (b) three-year average reform-adjusted paid loss development factors from 108 months through 240 months, and (c) six-year average (unadjusted) incurred loss development factors after 240 months. Attached for the Committee's review are a number of alternative loss development projections based on methodologies that have been included, for informational purposes, in prior pure premium rate filing materials or have been discussed at prior meetings. Specifically, alternative loss ratio projections, based on December 31, 2017 experience, derived using the following loss development methodologies and the trending methodology reflected in the analysis included in Item AC18-03-02 of this Agenda are included: ${ }^{1}$

1. 3-Year Average Unadjusted Incurred Loss Development - Exhibits 1.1 through 1.3.
2. Latest Year Unadjusted Incurred Loss Development - Exhibits 2.1 through 2.3.
3. Latest Year Incurred Loss Development Adjusted for Changes in Case Reserve Levels - Exhibits 3.1 through 3.11.
4. 3-Year Average Unadjusted Paid Loss Development - Exhibits 4.1 through 4.3.
5. Latest Year Unadjusted Paid Loss Development - Exhibits 5.1 through 5.3.
6. Latest Year Paid Loss Development Adjusted for Reforms - Exhibits 6.1 through 6.3.
7. 3-Year Average Paid Loss Development Adjusted for Changes in Claim Settlement Rates and Reforms - Exhibits 7.1 through 7.3.

A summary of the July 1, 2018 through December 31, 2018 policy period loss ratio projections based on the alternative loss development methodologies described above is shown in Table 1.

[^10]Table 1: Projected Loss Ratios for Policies Incepting between July 1, 2018 and December 31, 2018 Based on Alternative Loss Development Methodologies ${ }^{2}$

| Loss Development Methodologies | Indemnity <br> Loss Ratio | Medical <br> Loss Ratio | Total <br> Loss Ratio |
| :--- | :---: | :---: | :---: |
| $\mathbf{1 / 1 / 2 0 1 8 ~ F i l i n g ~ M e t h o d o l o g y ~}$ | $\mathbf{0 . 2 5 3}$ | $\mathbf{0 . 3 2 8}$ | $\mathbf{0 . 5 8 1}$ |
| Latest Year Adjusted for Reforms and Changes in <br> Claim Settlement Rates |  |  |  |
| Alternative Methodologies | 0.234 | 0.295 | 0.529 |
| Incurred Methodologies | 0.231 | 0.280 | 0.511 |
| 3-Year Average (Unadjusted) | 0.234 | 0.283 | 0.517 |
| Latest Year (Unadjusted) |  |  |  |
| Latest Year Adjusted for Changes in Case Reserve <br> Levels | 0.260 | 0.355 | 0.615 |
| Paid Methodologies | 0.255 | 0.337 | 0.592 |
| 3-Year Average (Unadjusted) | 0.269 | 0.342 | 0.611 |
| Latest Year (Unadjusted) | 0.259 | 0.350 | 0.609 |
| Latest Year Adjusted for Reforms |  |  |  |
| 3-Year Average Adjusted for Changes in Claim |  |  |  |
| Settlement Rates and Reforms |  |  |  |

## Trending Methodologies

The trending projections reflected in the summary analysis of December 31, 2017 experience, included in Item AC18-03-02 of this Agenda, were based on the average of the latest two years' on-level loss ratios with separate projections of claim frequency and claim severity growth applied. The claim frequency growth estimates were based on the preliminary 12-month frequency change for accident year 2017 and the WCIRB's claim frequency model forecasts for accident years 2018 and 2019. The severity growth estimates were based on a review of longer-term and more recent indemnity and medical severity growth rates.

Attached for the Committee's review are a number of alternative trending projections based on methodologies that have been included, for informational purposes, in prior advisory pure premium rate filing materials or have been discussed at prior meetings. Specifically, alternative loss ratio projections, based on December 31, 2017 experience, derived using the loss development methodologies reflected in the analysis included in Item AC18-03-02 of this Agenda and the following trending methodologies have been included:

1. Separate Projections of Frequency and Severity Growth Applied to the Latest Year Only - Exhibits 8.1 and 8.2.

[^11]2. 5-Year On-Level Loss Ratio Exponential Trend Applied to the Latest Two Years' Loss Ratios and then Averaged - Exhibits 9.1 and 9.2.
3. 5-Year On-Level Loss Ratio Exponential Trend Applied to the Latest Year Only - Exhibits 10.1 and 10.2.
4. 5-Year Fitted On-Level Loss Ratio Exponential Trend - Exhibits 11.1 and 11.2.

A summary of the July 1, 2018 through December 31, 2018 policy period loss ratio projections based on the alternative trending methodologies is shown in Table 2.

Table 2: Projected Loss Ratios for Policies Incepting between July 1, 2018 and December 31, 2018 Based on Alternative Trending Methodologies

| Trending Methodologies | Indemnity <br> Loss Ratio | Medical <br> Loss Ratio | Total Loss <br> Ratio |
| :--- | :---: | :---: | :---: |
| 1/1/2018 Filing Methodology <br> Separate Projections of Frequency and Severity, with <br> Indemnity Severity at 0\% and Medical Severity at +3\%, <br> Applied to the Latest Two Years <br> Alternative Methodologies | $\mathbf{0 . 2 5 3}$ | $\mathbf{0 . 3 2 8}$ | $\mathbf{0 . 5 8 1}$ |
| Separate Projections of Frequency and Severity Applied <br> to the Latest Year <br> 5-Year On-level Loss Ratio Exponential Trend Applied to <br> the Latest Two Years | 0.251 | 0.346 | 0.307 |

Developed Loss Ratio Unadjusted 3-Year Average Incurred Development Factors Based on Experience as of December 31, 2017

(a) Based on AC18-03-02, Exhibit 1. Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs. No adjustment has been made to MCCP costs in medical reserves.
(b) Based on AC18-03-02, Exhibit 2.1.
(c) Based on AC18-03-02, Exhibit 2.2.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted 3-Year Average Incurred Development Factors Based on Experience as of December 31, 2017

| Accident | (1) | $(2)$ | $(3)$ | $(4)$ <br> Year |
| :---: | :---: | :---: | :---: | :---: |
|  | Developed Indemnity <br> Loss Ratio(a) | Composite Indemnity | Composite Premium <br> On-Level Indemnity to | Industry Average Filed <br> Pure Premium Ratio |
| 2006 |  | Adiustment Factor(b) |  |  |

Projected (d)

| 2018 | 0.237 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.234 |

(a) See Exhibit 1.1.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted 3 -Year Average Incurred Development Factors Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Accident Year | Developed Medical Loss Ratio(a) | Composite Medical Adjustment Factor(b) | Composite Premium Adjustment Factor(c) | On-Level Medical to Industry Average Filed Pure Premium Ratio(e) |
|  |  |  |  | (1) $\times(2) \div(3)$ |
| 2006 | 0.248 | 0.861 | 0.956 | 0.224 |
| 2007 | 0.351 | 0.866 | 1.222 | 0.249 |
| 2008 | 0.437 | 0.866 | 1.476 | 0.256 |
| 2009 | 0.509 | 0.854 | 1.591 | 0.273 |
| 2010 | 0.492 | 0.851 | 1.446 | 0.289 |
| 2011 | 0.428 | 0.866 | 1.321 | 0.281 |
| 2012 | 0.367 | 0.893 | 1.177 | 0.279 |
| 2013 | 0.300 | 0.958 | 1.028 | 0.280 |
| 2014 | 0.269 | 0.998 | 0.948 | 0.284 |
| 2015 | 0.264 | 0.997 | 0.905 | 0.291 |
| 2016 | 0.259 | 0.994 | 0.926 | 0.278 |
| 2017 | 0.283 | 0.991 | 0.977 | 0.287 |

Projected (d)
2018 0.293
(a) See Exhibit 1.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs. No adjustment has been made to MCCP costs in medical reserves.

## Developed Loss Ratio Unadjusted Latest Year Incurred Development Factors <br> Based on Experience as of December 31, 2017


(a) Based on AC18-03-02, Exhibit 1. Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs. No adjustment has been made to MCCP costs in medical reserves.
(b) Based on AC18-03-02, Exhibit 2.1.
(c) Based on AC18-03-02, Exhibit 2.2.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted Latest Year Incurred Development Factors Based on Experience as of December 31, 2017


Projected (d)

| 2018 | 0.234 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.231 |

(a) See Exhibit 2.1.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted Latest Year Incurred Development Factors Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Accident Year | Developed Medical Loss Ratio(a) | Composite Medical Adjustment Factor(b) | Composite Premium <br> Adjustment Factor(c) | On-Level Medical to Industry Average Filed Pure Premium Ratio(e) |
|  |  |  |  | (1) $\times(2) \div(3)$ |
| 2006 | 0.248 | 0.861 | 0.956 | 0.224 |
| 2007 | 0.351 | 0.866 | 1.222 | 0.249 |
| 2008 | 0.437 | 0.866 | 1.476 | 0.256 |
| 2009 | 0.509 | 0.854 | 1.591 | 0.273 |
| 2010 | 0.490 | 0.851 | 1.446 | 0.288 |
| 2011 | 0.423 | 0.866 | 1.321 | 0.278 |
| 2012 | 0.361 | 0.893 | 1.177 | 0.274 |
| 2013 | 0.293 | 0.958 | 1.028 | 0.273 |
| 2014 | 0.259 | 0.998 | 0.948 | 0.273 |
| 2015 | 0.253 | 0.997 | 0.905 | 0.279 |
| 2016 | 0.247 | 0.994 | 0.926 | 0.265 |
| 2017 | 0.268 | 0.991 | 0.977 | 0.271 |

Projected (d)

| 2018 | 0.278 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.280 |

(a) See Exhibit 2.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs. No adjustment has been made to MCCP costs in medical reserves.

## Incurred Indemnity Loss Development Factors Adjusted for Changes in Case Reserve Adequacy

## A. Indemnity Case Reserves Per Open Claim

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | 60 | 72 | 84 |
| 2006 |  |  |  |  |  |  | 22,095 |
| 2007 |  |  |  |  |  | 19,889 | 23,912 |
| 2008 |  |  |  |  | 18,178 | 20,795 | 23,237 |
| 2009 |  |  |  | 16,543 | 18,787 | 21,050 | 22,535 |
| 2010 |  |  | 14,380 | 16,232 | 17,878 | 19,803 | 21,945 |
| 2011 |  | 12,649 | 14,737 | 17,101 | 18,821 | 20,710 | 22,724 |
| 2012 | 8,203 | 12,471 | 14,660 | 16,172 | 18,365 | 20,656 |  |
| 2013 | 8,525 | 12,429 | 14,268 | 15,677 | 17,358 |  |  |
| 2014 | 8,409 | 12,765 | 14,959 | 17,079 |  |  |  |
| 2015 | 8,896 | 13,694 | 16,436 |  |  |  |  |
| 2016 | 9,128 | 14,080 |  |  |  |  |  |
| 2017 | 9,611 |  |  |  |  |  |  |

B. Average Paid Indemnity per Closed Claim Adjusted to Common Benefit Level (a)

| Accident |  |  | Evalu | of (in mo |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | $\underline{36}$ | 48 | 60 | 72 | $\underline{84}$ |
| 2006 |  |  |  |  |  |  | 18,401 |
| 2007 |  |  |  |  |  | 17,615 | 19,688 |
| 2008 |  |  |  |  | 16,348 | 19,185 | 21,017 |
| 2009 |  |  |  | 13,840 | 17,551 | 20,144 | 22,260 |
| 2010 |  |  | 9,774 | 14,321 | 17,774 | 20,258 | 22,313 |
| 2011 |  | 5,338 | 10,259 | 14,564 | 17,813 | 20,151 | 21,946 |
| 2012 | 2,126 | 5,849 | 10,614 | 14,656 | 17,640 | 19,837 |  |
| 2013 | 2,369 | 6,025 | 10,808 | 14,676 | 17,441 |  |  |
| 2014 | 2,223 | 5,857 | 10,576 | 14,319 |  |  |  |
| 2015 | 2,377 | 6,258 | 11,025 |  |  |  |  |
| 2016 | 2,492 | 6,556 |  |  |  |  |  |
| 2017 | 2,581 |  |  |  |  |  |  |
| Annual Trend (b): | 3.5\% | 3.5\% | 2.1\% | 0.7\% | 1.0\% | 2.2\% | 3.8\% |

## C. Indemnity Case Reserves per Open Claim Adjusted by Paid Indemnity Severity Trend (c)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | 72 | 84 |
| 2006 |  |  |  |  |  |  | 23,952 |
| 2007 |  |  |  |  |  | 21,261 | 24,551 |
| 2008 |  |  |  |  | 17,344 | 21,792 | 25,165 |
| 2009 |  |  |  | 15,684 | 17,777 | 22,337 | 25,794 |
| 2010 |  |  | 14,712 | 16,077 | 18,222 | 22,896 | 26,439 |
| 2011 |  | 12,445 | 15,080 | 16,478 | 18,677 | 23,468 | 27,100 |
| 2012 | 8,330 | 12,756 | 15,457 | 16,890 | 19,144 | 24,055 |  |
| 2013 | 8,539 | 13,075 | 15,843 | 17,313 | 19,623 |  |  |
| 2014 | 8,752 | 13,402 | 16,239 | 17,745 |  |  |  |
| 2015 | 8,971 | 13,737 | 16,645 |  |  |  |  |
| 2016 | 9,195 | 14,080 |  |  |  |  |  |
| 2017 | 9,425 |  |  |  |  |  |  |

(a) Represents average paid indemnity on closed claims only. All evaluations are brought to the accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.1, excluding utilization impacts.
(b) Trend is based on a 6-year exponential distribution.
(c) Latest evaluation for each accident year is brought to the accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.1, excluding utilization impacts. Evaluations prior to the latest evaluation are determined by adjusting the latest accident year average indemnity case reserves by the selected annual paid indemnity severity trend on closed claims (Item B) of $2.5 \%$.

## Incurred Indemnity Loss Development Factors Adjusted for Changes in Case Reserve Adequacy

## D. Indemnity Open Claim Counts

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2006 |  |  |  |  |  |  | 15,575 |
| 2007 |  |  |  |  |  | 19,925 | 14,501 |
| 2008 |  |  |  |  | 25,430 | 18,307 | 13,663 |
| 2009 |  |  |  | 32,840 | 23,560 | 17,418 | 12,950 |
| 2010 |  |  | 45,063 | 31,807 | 22,589 | 16,426 | 11,609 |
| 2011 |  | 58,965 | 43,522 | 30,602 | 21,465 | 15,178 | 10,689 |
| 2012 | 68,641 | 61,195 | 44,482 | 30,702 | 21,075 | 14,510 |  |
| 2013 | 73,840 | 65,059 | 45,991 | 30,609 | 20,182 |  |  |
| 2014 | 78,078 | 66,672 | 46,233 | 30,044 |  |  |  |
| 2015 | 80,801 | 67,866 | 44,838 |  |  |  |  |
| 2016 | 80,309 | 65,152 |  |  |  |  |  |
| 2017 | 79,762 |  |  |  |  |  |  |

E. Total Indemnity Case Reserves Adjusted to Common Benefit Level and by Paid Indemnity

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | 36 | 48 | 60 | $\underline{72}$ | $\underline{84}$ |
| 2006 |  |  |  |  |  |  | 373,061 |
| 2007 |  |  |  |  |  | 423,621 | 356,015 |
| 2008 |  |  |  |  | 441,054 | 398,961 | 343,828 |
| 2009 |  |  |  | 515,081 | 418,827 | 389,070 | 334,030 |
| 2010 |  |  | 662,963 | 511,340 | 411,615 | 376,082 | 306,927 |
| 2011 |  | 733,807 | 656,304 | 504,274 | 400,910 | 356,196 | 289,668 |
| 2012 | 571,797 | 780,598 | 687,550 | 518,569 | 403,466 | 349,032 |  |
| 2013 | 630,489 | 850,631 | 728,642 | 529,923 | 396,029 |  |  |
| 2014 | 683,340 | 893,514 | 750,787 | 533,145 |  |  |  |
| 2015 | 724,851 | 932,253 | 746,337 |  |  |  |  |
| 2016 | 738,448 | 917,346 |  |  |  |  |  |
| 2017 | 751,754 |  |  |  |  |  |  |

F. Paid Indemnity Loss on All Claims Adjusted to the Common Benefit Level (in \$000) (e)

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2006 |  |  |  |  |  |  | 2,987,171 |
| 2007 |  |  |  |  |  | 2,894,913 | 3,085,995 |
| 2008 |  |  |  |  | 2,649,722 | 2,894,732 | 3,067,201 |
| 2009 |  |  |  | 2,190,412 | 2,532,055 | 2,766,289 | 2,933,896 |
| 2010 |  |  | 1,748,753 | 2,238,449 | 2,566,259 | 2,798,131 | 2,965,539 |
| 2011 |  | 1,083,140 | 1,744,189 | 2,205,127 | 2,516,630 | 2,733,274 | 2,885,389 |
| 2012 | 359,313 | 1,131,172 | 1,799,641 | 2,266,107 | 2,574,987 | 2,800,489 |  |
| 2013 | 368,898 | 1,173,022 | 1,881,124 | 2,367,408 | 2,672,267 |  |  |
| 2014 | 357,224 | 1,155,745 | 1,891,626 | 2,375,850 |  |  |  |
| 2015 | 375,633 | 1,231,856 | 1,992,813 |  |  |  |  |
| 2016 | 392,003 | 1,268,544 |  |  |  |  |  |
| 2017 | 403,146 |  |  |  |  |  |  |

(d) Each amount is derived as the product of the indemnity open claim counts (Item D) and the adjusted average indemnity case reserves per open claim (Item C).
(e) Brought to accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.1, excluding utilization impacts.

Source: Accident year experience of insurers with available claim count data

## Incurred Indemnity Loss Development Factors Adjusted for Changes in Case Reserve Adequacy

G. Adjusted Total Indemnity Incurred (in \$000) (f)

| Accident <br> Year <br> $\underline{2006}$ | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | 48 | 60 | $\underline{72}$ | 84 |
| 2006 |  |  |  |  |  |  | 3,360,232 |
| 2007 |  |  |  |  |  | 3,318,534 | 3,442,010 |
| 2008 |  |  |  |  | 3,090,776 | 3,293,693 | 3,411,030 |
| 2009 |  |  |  | 2,705,494 | 2,950,882 | 3,155,360 | 3,267,926 |
| 2010 |  |  | 2,411,715 | 2,749,789 | 2,977,874 | 3,174,212 | 3,272,466 |
| 2011 |  | 1,816,947 | 2,400,493 | 2,709,402 | 2,917,539 | 3,089,470 | 3,175,057 |
| 2012 | 931,111 | 1,911,771 | 2,487,191 | 2,784,675 | 2,978,453 | 3,149,522 |  |
| 2013 | 999,387 | 2,023,653 | 2,609,766 | 2,897,331 | 3,068,296 |  |  |
| 2014 | 1,040,565 | 2,049,259 | 2,642,414 | 2,908,995 |  |  |  |
| 2015 | 1,100,484 | 2,164,109 | 2,739,150 |  |  |  |  |
| 2016 | 1,130,451 | 2,185,890 |  |  |  |  |  |
| 2017 | 1,154,900 |  |  |  |  |  |  |

H. Indemnity Incurred Loss Development Factors Based on Adjusted Total Indemnity Incurred

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 |
| 2007 |  |  |  |  |  | 1.037 |
| 2008 |  |  |  |  | 1.066 | 1.036 |
| 2009 |  |  |  | 1.091 | 1.069 | 1.036 |
| 2010 |  |  | 1.140 | 1.083 | 1.066 | 1.031 |
| 2011 |  | 1.321 | 1.129 | 1.077 | 1.059 | 1.028 |
| 2012 | 2.053 | 1.301 | 1.120 | 1.070 | 1.057 |  |
| 2013 | 2.025 | 1.290 | 1.110 | 1.059 |  |  |
| 2014 | 1.969 | 1.289 | 1.101 |  |  |  |
| 2015 | 1.967 | 1.266 |  |  |  |  |
| 2016 | 1.934 |  |  |  |  |  |
| Latest Year | 1.934 | 1.266 | 1.101 | 1.059 | 1.057 | 1.028 |

## I. Indemnity Incurred Loss Development Factors Adjusted to Common Benefit Level (g)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2007 |  |  |  |  | 1.037 |  |
| 2008 |  |  |  | 1.076 | 1.046 | 1.028 |
| 2009 |  |  | 1.130 | 1.067 | 1.045 | 1.024 |
| 2010 | 1.990 | 1.272 | 1.128 | 1.060 | 1.037 | 1.022 |
| 2011 | 1.932 | 1.257 | 1.111 | 1.064 | 1.041 |  |
| 2012 | 1.963 | 1.279 | 1.109 | 1.054 |  |  |
| 2013 | 1.969 | 1.261 |  |  |  |  |
| 2014 | 1.943 |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |

(f) Each amount is the sum of the adjusted total indemnity case reserves (Item E) and the adjusted total indemnity paid losses (Item F).
(g) Development factors are based on incurred losses adjusted to a common benefit level and from the same insurer mix as those which have been adjusted for case reserve level adequacy and applied in the calculation of the development factors in Item H .

Source: Accident year experience of insurers with available claim count data

## Incurred Indemnity Loss Development Factors Adjusted for Changes in Case Reserve Adequacy

J. Impact of Adjustments to Common Case Reserve Level (h)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 |
| 2007 |  |  |  |  |  | 0.01\% |
| 2008 |  |  |  |  | 2.00\% | 0.74\% |
| 2009 |  |  |  | 1.34\% | 2.25\% | 1.19\% |
| 2010 |  |  | 0.88\% | 1.51\% | 2.03\% | 0.51\% |
| 2011 |  | 3.87\% | 0.10\% | 1.61\% | 2.15\% | 0.60\% |
| 2012 | 3.18\% | 2.69\% | 0.73\% | 0.55\% | 1.59\% |  |
| 2013 | 4.83\% | 2.62\% | 0.07\% | 0.43\% |  |  |
| 2014 | 0.34\% | 0.78\% | -1.22\% |  |  |  |
| 2015 | -0.13\% | 0.41\% |  |  |  |  |
| 2016 | -0.48\% |  |  |  |  |  |

K. Indemnity Incurred Loss Development Factors Adjusted for Changes in Case Reserve Adequacy (i)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 |
| 2007 |  |  |  |  |  | 1.037 |
| 2008 |  |  |  |  | 1.066 | 1.038 |
| 2009 |  |  |  | 1.090 | 1.072 | 1.036 |
| 2010 |  |  | 1.141 | 1.085 | 1.066 | 1.031 |
| 2011 |  | 1.326 | 1.134 | 1.078 | 1.059 | 1.028 |
| 2012 | 2.055 | 1.313 | 1.121 | 1.069 | 1.058 |  |
| 2013 | 2.024 | 1.292 | 1.113 | 1.059 |  |  |
| 2014 | 1.967 | 1.288 | 1.101 |  |  |  |
| 2015 | 1.966 | 1.266 |  |  |  |  |
| 2016 | 1.934 |  |  |  |  |  |
| Latest Year | 1.934 | 1.266 | 1.101 | 1.059 | 1.058 | 1.028 |

(h) Each factor represents the change in age-to-age development factors from Item I to those in Item H .
(i) Each factor is the product of [1.0 + the impact of adjustments to common case reserve level (Item J)] and [the incurred indemnity age-to-age development factors from AC18-03-02, Exhibit 2.1.1].

Source: Accident year experience of insurers with available claim count data

## Incurred Medical Loss Development Factors

 Adjusted for Changes in Case Reserve AdequacyA. Medical Case Reserves Per Open Indemnity Claim

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | $\underline{72}$ | 84 |
| 2006 |  |  |  |  |  |  | 45,250 |
| 2007 |  |  |  |  |  | 40,367 | 51,343 |
| 2008 |  |  |  |  | 34,052 | 42,493 | 51,305 |
| 2009 |  |  |  | 28,671 | 35,041 | 42,138 | 49,211 |
| 2010 |  |  | 23,566 | 28,974 | 34,580 | 40,374 | 46,779 |
| 2011 |  | 20,441 | 24,986 | 30,822 | 37,688 | 42,820 | 48,688 |
| 2012 | 16,029 | 20,299 | 24,281 | 28,497 | 33,675 | 39,770 |  |
| 2013 | 15,773 | 19,983 | 23,004 | 27,449 | 32,120 |  |  |
| 2014 | 15,366 | 18,930 | 22,197 | 26,604 |  |  |  |
| 2015 | 15,939 | 19,672 | 24,262 |  |  |  |  |
| 2016 | 16,398 | 20,683 |  |  |  |  |  |
| 2017 | 17,385 |  |  |  |  |  |  |

B. Average Paid Medical Loss Per Claim Adjusted to the Common Benefit Level (a)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12}$ | $\underline{24}$ | 36 | 48 | $\underline{60}$ | 72 | 84 |
| 2006 |  |  |  |  |  |  | 6,018 |
| 2007 |  |  |  |  |  | 6,472 | 7,002 |
| 2008 |  |  |  |  | 6,775 | 7,498 | 8,028 |
| 2009 |  |  |  | 6,637 | 7,718 | 8,503 | 9,059 |
| 2010 |  |  | 5,635 | 7,118 | 8,168 | 8,922 | 9,494 |
| 2011 |  | 4,203 | 6,117 | 7,567 | 8,616 | 9,406 | 9,933 |
| 2012 | 1,989 | 4,349 | 6,214 | 7,632 | 8,634 | 9,328 |  |
| 2013 | 2,081 | 4,407 | 6,288 | 7,653 | 8,569 |  |  |
| 2014 | 2,051 | 4,391 | 6,255 | 7,551 |  |  |  |
| 2015 | 2,069 | 4,418 | 6,192 |  |  |  |  |
| 2016 | 2,136 | 4,465 |  |  |  |  |  |
| 2017 | 2,159 |  |  |  |  |  |  |
| Annual Trend (b): | 1.4\% | 1.0\% | 1.6\% | 2.5\% | 4.6\% | 7.6\% | 10.6\% |

C. Medical Case Reserves per Open Indemnity Claim Adjusted by Paid Medical Severity Trend (c)

| AccidentYear | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{12}$ | $\underline{24}$ | 36 | 48 | 60 | 72 | 84 |
| 2006 |  |  |  |  |  |  | 37,156 |
| 2007 |  |  |  |  |  | 31,290 | 38,642 |
| 2008 |  |  |  |  | 26,027 | 32,542 | 40,188 |
| 2009 |  |  |  | 21,954 | 27,068 | 33,844 | 41,796 |
| 2010 |  |  | 20,003 | 22,832 | 28,150 | 35,198 | 43,467 |
| 2011 |  | 17,000 | 20,804 | 23,746 | 29,276 | 36,605 | 45,206 |
| 2012 | 14,249 | 17,680 | 21,636 | 24,696 | 30,447 | 38,070 |  |
| 2013 | 14,819 | 18,387 | 22,501 | 25,683 | 31,665 |  |  |
| 2014 | 15,412 | 19,123 | 23,401 | 26,711 |  |  |  |
| 2015 | 16,028 | 19,888 | 24,337 |  |  |  |  |
| 2016 | 16,669 | 20,683 |  |  |  |  |  |
| 2017 | 17,336 |  |  |  |  |  |  |

(a) Represents average paid medical on all claims. All evaluations are brought to the accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.4, excluding utilization impacts.
(b) Trend is based on a 6-year exponential distribution.
(c) Latest evaluation for each accident year is brought to the accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.4, excluding utilization impacts. Evaluations prior to the latest evaluation are determined by adjusting the latest accident year average medical case reserves by the selected annual paid medical severity trend on all claims (Item B) of 4\%.

Source: Accident year experience of insurers with available claim count data

## Incurred Medical Loss Development Factors

 Adjusted for Changes in Case Reserve AdequacyD. Total Medical Case Reserves Adjusted to the Common Benefit Level and by Paid Medical Severity Trend (in \$000) (d)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | 48 | 60 | 72 | $\underline{84}$ |
| 2006 |  |  |  |  |  |  | 578,716 |
| 2007 |  |  |  |  |  | 623,462 | 560,356 |
| 2008 |  |  |  |  | 661,857 | 595,762 | 549,094 |
| 2009 |  |  |  | 720,985 | 637,700 | 589,495 | 541,253 |
| 2010 |  |  | 901,411 | 726,222 | 635,891 | 578,155 | 504,613 |
| 2011 |  | 1,002,421 | 905,416 | 726,668 | 628,416 | 555,597 | 483,208 |
| 2012 | 978,050 | 1,081,945 | 962,403 | 758,202 | 641,678 | 552,391 |  |
| 2013 | 1,094,223 | 1,196,267 | 1,034,847 | 786,142 | 639,068 |  |  |
| 2014 | 1,203,302 | 1,274,963 | 1,081,904 | 802,496 |  |  |  |
| 2015 | 1,295,078 | 1,349,708 | 1,091,230 |  |  |  |  |
| 2016 | 1,338,680 | 1,347,562 |  |  |  |  |  |
| 2017 | 1,382,745 |  |  |  |  |  |  |

E. Paid Medical Loss on All Claims Adjusted to the Common Benefit Level (in \$000) (e)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\underline{12}$ | $\underline{24}$ | $\underline{36}$ | $\underline{48}$ | $\underline{60}$ | 72 | $\underline{84}$ |
| 2006 |  |  |  |  |  |  | 2,767,121 |
| 2007 |  |  |  |  |  | 2,831,847 | 3,066,964 |
| 2008 |  |  |  |  | 2,681,899 | 2,975,046 | 3,188,776 |
| 2009 |  |  |  | 2,254,183 | 2,631,309 | 2,905,540 | 3,100,665 |
| 2010 |  |  | 1,878,023 | 2,387,568 | 2,750,037 | 3,011,848 | 3,210,842 |
| 2011 |  | 1,342,052 | 1,985,567 | 2,473,755 | 2,828,302 | 3,093,568 | 3,272,037 |
| 2012 | 504,977 | 1,293,198 | 1,896,485 | 2,356,344 | 2,688,694 | 2,921,027 |  |
| 2013 | 547,407 | 1,363,495 | 1,993,099 | 2,460,400 | 2,777,292 |  |  |
| 2014 | 570,785 | 1,437,994 | 2,101,779 | 2,573,380 |  |  |  |
| 2015 | 600,586 | 1,521,244 | 2,188,266 |  |  |  |  |
| 2016 | 638,037 | 1,582,694 |  |  |  |  |  |
| 2017 | 691,621 |  |  |  |  |  |  |

## F. Adjusted Total Medical Incurred (in \$000) (f)

| Accident | Evaluated as of (in months) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12 | $\underline{24}$ | 36 | 48 | $\underline{60}$ | $\underline{72}$ | $\underline{84}$ |
| 2006 |  |  |  |  |  |  | 3,345,837 |
| 2007 |  |  |  |  |  | 3,455,309 | 3,627,321 |
| 2008 |  |  |  |  | 3,343,755 | 3,570,808 | 3,737,870 |
| 2009 |  |  |  | 2,975,168 | 3,269,009 | 3,495,035 | 3,641,918 |
| 2010 |  |  | 2,779,434 | 3,113,790 | 3,385,928 | 3,590,003 | 3,715,455 |
| 2011 |  | 2,344,473 | 2,890,984 | 3,200,423 | 3,456,718 | 3,649,165 | 3,755,245 |
| 2012 | 1,483,027 | 2,375,143 | 2,858,889 | 3,114,546 | 3,330,372 | 3,473,418 |  |
| 2013 | 1,641,630 | 2,559,762 | 3,027,946 | 3,246,542 | 3,416,361 |  |  |
| 2014 | 1,774,087 | 2,712,957 | 3,183,683 | 3,375,876 |  |  |  |
| 2015 | 1,895,665 | 2,870,952 | 3,279,496 |  |  |  |  |
| 2016 | 1,976,717 | 2,930,255 |  |  |  |  |  |
| 2017 | 2,074,366 |  |  |  |  |  |  |

(d) Each amount is derived as the product of the indemnity open claim counts (Exhibit 3.2, Item D) and the adjusted average medical case reserves per open claim (Item C).
(e) Brought to accident year 2016 benefit level based on benefit factors shown in AC18-03-02, Exhibit 4.4, excluding utilization impacts.
(f) Each amount is the sum of the adjusted total medical case reserves (Item D) and the adjusted total medical paid losses (Item E).

Source: Accident year experience of insurers with available claim count data

Incurred Medical Loss Development Factors Adjusted for Changes in Case Reserve Adequacy
G. Medical Incurred Loss Development Factors Based on Adjusted Total Medical Incurred

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2007 |  |  |  |  | 1.050 |  |
| 2008 |  |  |  | 1.099 | 1.069 | 1.047 |
| 2009 |  |  | 1.233 | 1.107 | 1.087 | 1.060 |
| 2010 | 1.602 | 1.204 | 1.089 | 1.069 | 1.056 | 1.035 |
| 2011 | 1.559 | 1.183 | 1.072 | 1.052 | 1.029 |  |
| 2012 | 1.529 | 1.174 | 1.060 |  |  |  |
| 2013 | 1.514 | 1.142 |  |  |  |  |
| 2014 | 1.482 |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |
| 2016 | 1.482 | 1.142 | 1.060 | 1.052 | 1.043 | 1.029 |

H. Medical Incurred Loss Development Factors Adjusted to Common Benefit Level (g)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2007 |  |  |  |  | 1.051 |  |
| 2008 |  |  |  |  | 1.087 | 1.056 |
| 2009 |  |  | 1.134 | 1.073 | 1.045 | 1.039 |
| 2010 |  | 1.217 | 1.118 | 1.069 | 1.033 | 1.025 |
| 2011 | 1.593 | 1.181 | 1.090 | 1.055 | 1.031 |  |
| 2012 | 1.560 | 1.148 | 1.083 | 1.039 |  |  |
| 2013 | 1.524 | 1.158 | 1.078 |  |  |  |
| 2014 | 1.512 | 1.146 |  |  |  |  |
| 2015 | 1.499 |  |  |  |  |  |
| 2016 |  |  |  |  |  |  |

I. Impact of Adjustments to Common Case Reserve Level (h)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 12-24 | 24-36 | 36-48 | 48-60 | 60-72 | 72-84 |
| 2007 |  |  |  |  |  | -0.07\% |
| 2008 |  |  |  |  | 0.65\% | 0.77\% |
| 2009 |  |  |  | 1.09\% | 1.22\% | 1.19\% |
| 2010 |  |  | -1.21\% | 1.38\% | 1.51\% | 1.00\% |
| 2011 |  | 1.32\% | -1.01\% | 1.07\% | 2.21\% | 1.31\% |
| 2012 | 0.53\% | 1.96\% | -0.05\% | 1.40\% | 1.13\% |  |
| 2013 | -0.05\% | 3.06\% | -1.02\% | 1.30\% |  |  |
| 2014 | 0.36\% | 1.35\% | -1.62\% |  |  |  |
| 2015 | 0.20\% | -0.37\% |  |  |  |  |
| 2016 | -1.10\% |  |  |  |  |  |

(g) Development factors are based on incurred losses adjusted to a common benefit level and from the same insurer mix as those which have been adjusted for case reserve level adequacy and applied in the calculation of the development factors in Item G.
(h) Each factor represents the change in age-to-age development factors from Item H to those in Item G.

Source: Accident year experience of insurers with available claim count data

Incurred Medical Loss Development Factors Adjusted for Changes in Case Reserve Adequacy
J. Medical Incurred Loss Development Factors After Adjustment for Changes in Case Reserve Adequacy (i)

| Accident | Age-to-Age Development (in months): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Year | $\underline{12-24}$ | $\underline{24-36}$ | $\underline{36-48}$ | $\underline{48-60}$ | $\underline{60-72}$ | $\underline{72-84}$ |
| 2007 |  |  |  |  | 1.068 | 1.049 |
| 2008 |  |  |  | 1.120 | 1.099 | 1.074 |
| 2009 |  |  |  |  | 1.061 | 1.042 |
| 2010 | 1.600 | 1.238 | 1.114 | 1.080 | 1.057 | 1.029 |
| 2011 | 1.558 | 1.185 | 1.075 | 1.071 | 1.043 |  |
| 2012 | 1.528 | 1.175 | 1.062 |  |  |  |
| 2013 | 1.514 | 1.143 |  |  |  |  |
| 2014 | 1.482 |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |
| 2016 | 1.482 | 1.143 | 1.062 | 1.054 | 1.043 | 1.029 |

(i) Each factor is the product of [1.0 + the impact of adjustments to common case reserve level (Item I)] and [the incurred medical age-to-age development factors from AC18-03-02, Exhibit 2.2.1].

Source: Accident year experience of insurers with available claim count data

## Developed Loss Ratios Using Latest Year Incurred Development Factors Adjusted for Changes in Average Case Reserve Levels Based on Experience as of December 31, 2017


(a) Based on AC18-03-02, Exhibit 1. Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs. No adjustment has been made to MCCP costs in medical reserves.
(b) Age-to-age factors for developing accident years 2012 to 2017 were adjusted for changes in indemnity case reserve levels based on estimated annual severity trends on closed indemnity claims (see Exhibit 3.4, Item K). Age-to-age factors for developing accident years prior to 2012 are selected as the age-to-age factors shown in AC18-03-02, Exhibit 2.1.
(c) Age-to-age factors for developing accident years 2012 to 2017 were adjusted for changes in medical case reserve levels based on estimated annual medical severity trends on all claims (see Exhibit 3.8, Item K). Age-to-age factors for developing accident years prior to 2012 are selected as the age-to-age factors shown in AC18-03-02, Exhibit 2.2.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Using Latest Year Incurred Development Factors Adjusted for Changes in Indemnity Average Case Reserve Levels

Based on Experience as of December 31, 2017
(1)
(2)
(3)
Accident
Year

Developed Indemnity
Composite Indemnity Composite Premium
Adjustment Factor(b) Adjustment Factor(c)
(4)

On-Level Indemnity to Industry Average Filed Year Loss Ratio(a)

Adjustment Factor(c)

> Pure Premium Ratio
0.249

2006
0.160
0.220
0.279
0.325
0.312
0.289
0.261
0.228
0.219
0.217
0.211
0.223
1.486
1.439
1.356
1.329
1.311
1.290
1.260
1.220
1.105
1.077
1.064
1.043

| 0.956 |
| :--- |
| 1.222 |
| 1.476 |
| 1.591 |
| 1.446 |
| 1.321 |
| 1.177 |
| 1.028 |
| 0.948 |
| 0.905 |
| 0.926 |
| 0.977 |

0.249

2008

$$
0.259
$$

2008

$$
0.257
$$

2009

$$
\begin{aligned}
& 0.257 \\
& 0.271
\end{aligned}
$$

2010
2011

$$
\begin{aligned}
& 0.283 \\
& 0.283
\end{aligned}
$$

2012
2013
2014
2015
2016
2017
P

$$
(1) \times(2) \div(3)
$$

$$
0.283
$$

$$
0.280
$$

$$
0.271
$$

0.255
0.258
0.242

Projected (d)

| 2018 | 0.238 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.234 |

(a) See Exhibit 3.9.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Using Latest Year Incurred Development Factors
Adjusted for Changes in Medical Average Case Reserve Levels
Based on Experience as of December 31, 2017
(1)
Accident
Year

Developed Medical Loss Ratio(a)

Composite Medical
Adjustment Factor(b)
Composite Premium
Adjustment Factor(c)
On-Level Medical to Industry Average Filed Year

| 0.248 |
| :--- |
| 0.351 |
| 0.437 |
| 0.509 |
| 0.490 |
| 0.423 |
| 0.366 |
| 0.300 |
| 0.269 |
| 0.258 |
| 0.251 |
| 0.269 |


| (2) |
| :---: |
| Composite Medical <br> Adjustment Factor(b) |
|  |
| 0.861 |
| 0.866 |
| 0.866 |
| 0.854 |
| 0.851 |
| 0.866 |
| 0.893 |
| 0.958 |
| 0.998 |
| 0.997 |
| 0.994 |
| 0.991 |


| 0.956 |
| :---: |
| 1.222 |
| 1.476 |
| 1.591 |
| 1.446 |
| 1.321 |
| 1.177 |
| 1.028 |
| 0.948 |
| 0.905 |
| 0.926 |
| 0.977 |

Pure Premium Ratio(e)
2006

$$
\begin{gathered}
(1) \times(2) \div(3) \\
0.224
\end{gathered}
$$

2007

$$
\begin{aligned}
& 0.2<4 \\
& 0.249
\end{aligned}
$$

2008

$$
0.256
$$

2009
2010
2011
2012
2013
2014
2015
2016
2017
(3)

## Developed Loss Ratio Unadjusted 3-Year Average Paid Development Factors

Based on Experience as of December 31, 2017

|  | Indemnity |  |  |  | Medical |  |  |  | (9) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accident | Reported Paid | Annual Development | Cumulative Development | Developed | Reported Paid | Annual Development | Cumulative Development | Developed | Total Developed |
| Year | Loss Ratio(a) | Factor(b) | $\frac{\text { Factor }}{(1) \times(3)}$ | Loss Ratio | Loss Ratio(a) | Factor(c) | Factor | $\frac{\text { Loss Ratio }}{(5) \times(7)}$ | $\frac{\text { Loss Ratio }}{(4)+(8)}$ |
| 2006 | 0.148 | 1.012 | 1.081 | 0.160 | 0.211 | 1.019 | 1.252 | 0.264 | 0.425 |
| 2007 | 0.201 | 1.015 | 1.098 | 0.221 | 0.292 | 1.022 | 1.279 | 0.373 | 0.595 |
| 2008 | 0.252 | 1.019 | 1.119 | 0.282 | 0.359 | 1.026 | 1.312 | 0.472 | 0.753 |
| 2009 | 0.288 | 1.025 | 1.147 | 0.330 | 0.410 | 1.031 | 1.352 | 0.555 | 0.885 |
| 2010 | 0.272 | 1.030 | 1.182 | 0.322 | 0.393 | 1.036 | 1.401 | 0.551 | 0.873 |
| 2011 | 0.244 | 1.041 | 1.230 | 0.301 | 0.325 | 1.047 | 1.466 | 0.477 | 0.777 |
| 2012 | 0.210 | 1.059 | 1.303 | 0.274 | 0.266 | 1.064 | 1.560 | 0.415 | 0.689 |
| 2013 | 0.170 | 1.088 | 1.418 | 0.241 | 0.203 | 1.093 | 1.704 | 0.346 | 0.587 |
| 2014 | 0.144 | 1.137 | 1.612 | 0.232 | 0.162 | 1.139 | 1.942 | 0.314 | 0.546 |
| 2015 | 0.115 | 1.260 | 2.030 | 0.234 | 0.128 | 1.237 | 2.403 | 0.307 | 0.541 |
| 2016 | 0.071 | 1.620 | 3.288 | 0.232 | 0.088 | 1.455 | 3.496 | 0.308 | 0.540 |
| 2017 | 0.023 | 3.247 | 10.678 | 0.249 | 0.039 | 2.510 | 8.776 | 0.345 | 0.594 |

(a) Based on AC18-03-02, Exhibit 1.
(b) Age-to-age factors are selected as three-year averages based on AC18-03-02, Exhibit 2.5.
(c) Age-to-age factors are selected as three-year averages based on AC18-03-02, Exhibit 2.6. These factors have not been adjusted for any reforms.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted 3 -Year Average Paid Development Factors Based on Experience as of December 31, 2017


Projected (d)

| 2018 | 0.264 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.260 |

(a) See Exhibit 4.1.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Using Unadjusted 3 -Year Average Paid Development Factors Based on Experience as of December 31, 2017

| Accident <br> Year | $(1)$ <br> Developed Medical <br> Loss Ratio(a) | $(2)$ <br> Composite Medical | $(3)$ <br> Adjustment Factor(b) | $(4)$ <br> Composite Premium <br> Adiustment Factor(c) |
| :---: | :---: | :---: | :---: | :---: |

Projected (d)

| 2018 | 0.352 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.355 |

(a) See Exhibit 4.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs.

## Developed Loss Ratio Unadjusted Latest Year Paid Development Factors

 Based on Experience as of December 31, 2017|  | (1) | (2) Inden |  | (4) | (5) | (6) Medi | ${ }^{\text {(7cal }}$ | (8) | (9) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accident | Reported Paid | Annual Development | Cumulative Development | Developed | Reported Paid | Annual Development | Cumulative Development | Developed | Total Developed |
| Year | Loss Ratio(a) | Factor(b) | Factor | Loss Ratio | Loss Ratio(a) | Factor(c) | Factor | Loss Ratio | Loss Ratio |
|  |  |  | (1) $\times$ (3) |  |  |  |  | (5) $\times(7)$ | (4) + (8) |
| 2006 | 0.148 | 1.012 | 1.081 | 0.160 | 0.211 | 1.019 | 1.252 | 0.264 | 0.425 |
| 2007 | 0.201 | 1.015 | 1.098 | 0.221 | 0.292 | 1.022 | 1.279 | 0.373 | 0.595 |
| 2008 | 0.252 | 1.019 | 1.119 | 0.282 | 0.359 | 1.026 | 1.312 | 0.472 | 0.753 |
| 2009 | 0.288 | 1.025 | 1.147 | 0.330 | 0.410 | 1.031 | 1.352 | 0.555 | 0.885 |
| 2010 | 0.272 | 1.031 | 1.183 | 0.322 | 0.393 | 1.032 | 1.396 | 0.549 | 0.871 |
| 2011 | 0.244 | 1.038 | 1.228 | 0.300 | 0.325 | 1.043 | 1.456 | 0.473 | 0.773 |
| 2012 | 0.210 | 1.056 | 1.297 | 0.272 | 0.266 | 1.058 | 1.540 | 0.410 | 0.682 |
| 2013 | 0.170 | 1.087 | 1.410 | 0.239 | 0.203 | 1.087 | 1.674 | 0.339 | 0.579 |
| 2014 | 0.144 | 1.129 | 1.591 | 0.229 | 0.162 | 1.130 | 1.892 | 0.306 | 0.535 |
| 2015 | 0.115 | 1.257 | 2.000 | 0.231 | 0.128 | 1.226 | 2.319 | 0.297 | 0.527 |
| 2016 | 0.071 | 1.618 | 3.236 | 0.229 | 0.088 | 1.439 | 3.337 | 0.294 | 0.523 |
| 2017 | 0.023 | 3.235 | 10.470 | 0.244 | 0.039 | 2.480 | 8.277 | 0.325 | 0.569 |

(a) Based on AC18-03-02, Exhibit 1.
(b) Age-to-age factors are selected as latest year for the 12-to-24 month through 96 -to-108 month factors and three-year average for the subsequent age-to-age factors based on AC18-03-02, Exhibit 2.5 .
(c) Age-to-age factors are selected as latest year for the 12-to-24 month through 96-to-108 month factors and three-year average for the subsequent age-to-age factors based on AC18-03-02, Exhibit 2.6. These factors have not been adjusted for any reforms.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Based on Unadjusted Latest Year Paid Selections

## Based on Experience as of December 31, 2017

|  | $(1)$ | $(2)$ | $(3)$ | $(4)$ <br> Accident <br> Year |
| :---: | :---: | :---: | :---: | :---: |
|  | Developed Indemnity <br> Loss Ratio(a) | Composite Indemnity <br> Adjustment Factor(b) | Composite Premium <br> Industry Average Filed |  |
| 2006 |  |  |  | Pustment Factor(c) |
| 2007 | 0.160 | 1.486 | 0.956 | $(1) \times(2) \div(3)$ |
| 2008 | 0.221 | 1.439 | 1.222 | 0.249 |
| 2009 | 0.282 | 1.356 | 1.476 | 0.261 |
| 2010 | 0.330 | 1.329 | 1.591 | 0.259 |
| 2011 | 0.322 | 1.311 | 1.446 | 0.276 |
| 2012 | 0.300 | 1.290 | 1.321 | 0.292 |
| 2013 | 0.272 | 1.260 | 1.177 | 0.293 |
| 2014 | 0.239 | 1.220 | 1.028 | 0.292 |
| 2015 | 0.229 | 1.077 | 0.948 | 0.284 |
| 2016 | 0.231 | 1.064 | 0.905 | 0.267 |
| 2017 | 0.229 | 1.043 | 0.926 | 0.274 |

Projected (d)

2018
0.259

4/1/2019
0.255
(a) See Exhibit 5.1.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year

## Medical Loss to Industry Average Filed Pure Premium Ratios Based on Unadjusted Latest Year Paid Selections Based on Experience as of December 31, 2017

|  | (1) | (2) | (3) | (4) |
| :---: | :---: | :---: | :---: | :---: |
| Accident Year | Developed Medical Loss Ratio(a) | Composite Medical Adjustment Factor(b) | Composite Premium Adiustment Factor(c) | On-Level Medical to Industry Average Filed Pure Premium Ratio(e) |
|  |  |  |  | (1) $\times(2) \div(3)$ |
| 2006 | 0.264 | 0.861 | 0.956 | 0.238 |
| 2007 | 0.373 | 0.866 | 1.222 | 0.265 |
| 2008 | 0.472 | 0.866 | 1.476 | 0.277 |
| 2009 | 0.555 | 0.854 | 1.591 | 0.297 |
| 2010 | 0.549 | 0.851 | 1.446 | 0.323 |
| 2011 | 0.473 | 0.866 | 1.321 | 0.310 |
| 2012 | 0.410 | 0.893 | 1.177 | 0.311 |
| 2013 | 0.339 | 0.958 | 1.028 | 0.316 |
| 2014 | 0.306 | 0.998 | 0.948 | 0.322 |
| 2015 | 0.297 | 0.997 | 0.905 | 0.327 |
| 2016 | 0.294 | 0.994 | 0.926 | 0.316 |
| 2017 | 0.325 | 0.991 | 0.977 | 0.330 |

Projected (d)

| 2018 | 0.334 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.337 |

(a) See Exhibit 5.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs.

|  |  |  | Develo | oped Loss R <br> Based <br> Based on Ex | ios Adjusted for Paid Latest Ye erience as of D | or the Impact ear Selections December 31, | Reforms 017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  | Inde | mnity |  |  |  | Medical |  |  |  |
|  |  |  |  |  |  |  |  | sted |  |  |
| Accident | Paid | Developm | ent Factors | Developed | Paid | Paid | Developm | ent Factors | Developed | Developed |
| Year | Loss Ratio(a) | Annual(b) | Cumulative(b) | Loss Ratio | Loss Ratio(a) | Loss Ratio(c) | Annual(d) | Cumulative(d) | Loss Ratio | Loss Ratio |
|  |  |  |  | (1) $\times$ (3) |  |  |  |  | (6) $\times(8)$ | $(4)+(9)$ |
| 2006 | 0.148 | 1.012 | 1.081 | 0.160 | 0.211 | 0.197 | 1.020 | 1.261 | 0.248 | 0.409 |
| 2007 | 0.201 | 1.015 | 1.098 | 0.221 | 0.292 | 0.273 | 1.024 | 1.291 | 0.352 | 0.573 |
| 2008 | 0.252 | 1.019 | 1.119 | 0.282 | 0.359 | 0.337 | 1.028 | 1.327 | 0.447 | 0.729 |
| 2009 | 0.288 | 1.025 | 1.147 | 0.330 | 0.410 | 0.386 | 1.033 | 1.371 | 0.529 | 0.860 |
| 2010 | 0.272 | 1.031 | 1.183 | 0.322 | 0.393 | 0.373 | 1.034 | 1.417 | 0.529 | 0.851 |
| 2011 | 0.244 | 1.038 | 1.228 | 0.300 | 0.325 | 0.312 | 1.045 | 1.481 | 0.462 | 0.762 |
| 2012 | 0.210 | 1.056 | 1.297 | 0.272 | 0.266 | 0.259 | 1.062 | 1.563 | 0.405 | 0.677 |
| 2013 | 0.170 | 1.087 | 1.438 | 0.244 | 0.203 | 0.200 | 1.091 | 1.697 | 0.340 | 0.584 |
| 2014 | 0.144 | 1.129 | 1.674 | 0.241 | 0.162 | 0.161 | 1.134 | 1.909 | 0.307 | 0.548 |
| 2015 | 0.115 | 1.257 | 2.104 | 0.243 | 0.128 | 0.128 | 1.229 | 2.327 | 0.298 | 0.540 |
| 2016 | 0.071 | 1.618 | 3.405 | 0.241 | 0.088 | 0.088 | 1.440 | 3.327 | 0.293 | 0.534 |
| 2017 | 0.023 | 3.235 | 11.015 | 0.257 | 0.039 | 0.039 | 2.481 | 8.228 | 0.323 | 0.580 |

(a) Based on AC18-03-02, Exhibit 1. For medical, Paid MCCP costs are excluded from accident years 2011 and subsequent. Column 5 is shown for informational purposes only.
(b) Based on AC18-03-02, Exhibit 2.5.1 and includes adjustments for SB 863. Does not reflect any adjustment for changes in claim settlement rates.
(c) See AC18-03-02, Exhibit 3.2, Column (2).
(d) Based on AC18-03-02, Exhibit 2.6.1 and includes adjustments for SB 863 and SB 1160. Does not reflect any adjustment for changes in claim settlement rates.

## Projected On-Level Accident Year

## Indemnity Loss to Industry Average Filed Pure Premium Ratios Using Latest Year Paid Development Adjusted for Reforms <br> Based on Experience as of December 31, 2017



Projected (d)

| 2018 | 0.273 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.269 |

[^12]Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Using Latest Year Paid Development Adjusted for Reforms Based on Experience as of December 31, 2017


Projected (d)

| 2018 | 0.339 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.342 |

(a) See Exhibit 6.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs.

## Developed Loss Ratios Adjusted for the Impact of Reforms and Changes in Claim Settlement Rates Based on 3-Year Average Selections

 Based on Experience as of December 31, 2017
(a) Based on AC18-03-02, Exhibit 1. Column 5 is shown for informational purposes only.
(b) Age-to-age factors for developing accident years 2011 to 2016 were adjusted for changes in claim settlement rates based on 3-year average selections (see AC18-03-02, Exhibit 2.5.8, Item Q). The cumulative loss development factors for developing accident years 2012 through 2016 are adjusted for the impact of SB 863 (see AC18-03-02, Exhibit 2.5.1).
(c) See AC18-03-02, Exhibit 3.2, Column (2).
(d) Based on AC18-03-02, Exhibits 2.6.1 and includes adjustments for SB 863 and SB 1160. Age-to-age factors for developing accident years 2011 to 2016 were adjusted for changes in claim settlement rates based on 3-year average selections (see AC18-03-02, Exhibit 2.6.8, Item R).

Projected On-Level Accident Year
Indemnity Loss to Industry Average Filed Pure Premium Ratios Adjusted for the Impact of Reforms and Changes in Claim Settlement Rates Based on 3-Year Average Selections
Based on Experience as of December 31, 2017
(1)

| Accident <br> Year | Developed Indemnity <br> Loss Ratio(a) |
| :---: | :---: |
| 2006 | 0.160 |
| 2007 | 0.221 |
| 2008 | 0.282 |
| 2009 | 0.330 |
| 2010 | 0.322 |
| 2011 | 0.300 |
| 2012 | 0.270 |
| 2013 | 0.240 |
| 2014 | 0.236 |
| 2015 | 0.235 |
| 2016 | 0.231 |
| 2017 | 0.249 |

(2)
(3)

Composite Indemnity Composite Premium Adjustment Factor(c)

On-Level Indemnity to Industry Average Filed Pure Premium Ratio
(1) $\times(2) \div(3)$
0.249
0.261
0.259
0.276
0.292
0.293
0.289
0.289
0.285
0.276
0.276
0.280
0.265
0.266

Projected (d)

| 2018 | 0.263 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.259 |

(a) See Exhibit 7.1.
(b) Based on AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Adjusted for the Impact of Reforms and Changes in Claim Settlement Rates Based on 3-Year Average Selections
Based on Experience as of December 31, 2017
(1)

| Accident <br> Year | Developed Medical <br> Loss Ratio(a) |
| :---: | :---: |
| 2006 | 0.248 |
| 2007 | 0.352 |
| 2008 | 0.447 |
| 2009 | 0.529 |
| 2010 | 0.529 |
| 2011 | 0.462 |
| 2012 | 0.403 |
| 2013 | 0.337 |
| 2014 | 0.307 |
| 2015 | 0.298 |
| 2016 | 0.297 |
| 2017 | 0.335 |

(2)
(3)

Composite Medical
$\underline{\text { Adjustment Factor(b) }}$
Composite Premium
Adjustment Factor(c)
On-Level Medical to Industry Average Filed Pure Premium Ratio(e) (1) $\times(2) \div(3)$ 0.250 0.272 0.284 0.307 0.337 0.327 0.334 0.329 0.327 0.327 0.324 0.347

Projected (d)

| 2018 | 0.347 |
| :--- | :--- |
| $4 / 1 / 2019$ | 0.350 |

(a) See Exhibit 7.1.
(b) Based on AC18-03-02, Exhibit 4.4.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected based on an estimated annual medical severity trend from AC18-03-02, Exhibit 6.4, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.
(e) Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). Accident years 2010 and prior do reflect paid MCCP costs.

Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios Separate Applications of Frequency and Severity Trends

Applied to Accident Year 2017
Based on Experience as of December 31, 2017


Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Separate Applications of Frequency and Severity Trends

Applied to Accident Year 2017
Based on Experience as of December 31, 2017


Projected On-Level Accident Year Indemnity Loss to Industry Average Filed Pure Premium Ratios

Five-Year Exponential Loss Ratio Trend
Based on Experience as of December 31, 2017

| Accident | $(1)$ <br> Year | $(2)$ <br> Developed Indemnity <br> Loss Ratio(a) | Composite Indemnity <br> Adjustment Factor(b) | $(3)$ <br> Composite Premium <br> Adjustment Factor(c) |
| :---: | :---: | :---: | :---: | :---: | | (4) <br> On-Level Indemnity to <br> Industry Average Filed <br> Pure Premium Ratio |
| :---: |
| 2006 |

Projected(d)
2018 0.251

4/1/2019 0.246
(a) $\quad$ See AC18-03-02, Exhibit 3.1.
(b) See AC18-03-02, Exhibit 4.1.
(c) See AC18-03-02, Exhibit 5.2.
(d) These on-level ratios were projected by separately applying an exponential trend of approximately $-2.3 \%$ based on the 2012 to 2017 on-level indemnity to industry average filed pure premium ratios to each of the 2016 and 2017 onlevel indemnity to industry average filed pure premium ratios. Each stated projection is equal to the average of the corresponding trended on-level ratios.

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios
Five-Year Exponential Loss Ratio Trend
Based on Experience as of December 31, 2017

|  | $(1)$ | $(2)$ | $(3)$ | $(4)$ <br> Accident <br> Year |
| :---: | :---: | :---: | :---: | :---: |
|  | Developed Medical <br> Loss Ratio(a) | Composite Medical <br> Adjustment Factor(b) |  | Composite Medical <br> Adjustment Factor(c) | | Industry Average Filed <br> Pure Premium Ratio(e) |
| :---: |
| 2006 |

Projected(d)
2018 0.309

4/1/2019
0.307

| (a) | See AC18-03-02, Exhibit 3.2. |
| :--- | :--- |
| (b) | See AC18-03-02, Exhibit 4.4. |
| (c) | See AC18-03-02, Exhibit 5.2. |
| (d) | These on-level ratios were projected by separately applying an exponential trend of approximately $-1.1 \%$ based on |
| the 2012 to 2017 on-level medical to industry average filed pure premium ratios to each of the 2016 and 2017 on- |  |
|  | level medical to industry average filed pure premium ratios. Each stated projection is equal to the average of the |
| corresponding trended on-level ratios. |  |
| (e) | Accident years 2011 and subsequent do not reflect the paid cost of medical cost containment programs (MCCP). |
|  | Accident years 2010 and prior do reflect paid MCCP costs. |

Projected On-Level Accident Year
Indemnity Loss to Industry Average Filed Pure Premium Ratios
Five-Year Exponential Loss Ratio Trend
Applied to Accident Year 2017
Based on Experience as of December 31, 2017

| Accident Year | (1) | (2) | (3) | (4) <br> On-Level Indemnity to Industry Average Filed Pure Premium Ratio $(1) \times(2) \div(3)$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Developed Indemnity Loss Ratio(a) | Composite Indemnity Adjustment Factor(b) | Composite Premium Adjustment Factor(c) |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 2006 | 0.160 | 1.486 | 0.956 | 0.249 |
| 2007 | 0.221 | 1.439 | 1.222 | 0.261 |
| 2008 | 0.282 | 1.356 | 1.476 | 0.259 |
| 2009 | 0.330 | 1.329 | 1.591 | 0.276 |
| 2010 | 0.322 | 1.311 | 1.446 | 0.292 |
| 2011 | 0.300 | 1.290 | 1.321 | 0.293 |
| 2012 | 0.270 | 1.260 | 1.177 | 0.289 |
| 2013 | 0.240 | 1.220 | 1.028 | 0.284 |
| 2014 | 0.235 | 1.105 | 0.948 | 0.274 |
| 2015 | 0.233 | 1.077 | 0.905 | 0.277 |
| 2016 | 0.227 | 1.064 | 0.926 | 0.261 |
| 2017 | 0.242 | 1.043 | 0.977 | 0.258 |
|  |  |  |  | Projected(d) |
| 2018 |  |  |  | 0.252 |
| 4/1/2019 |  |  |  | 0.247 |
| (a) | See AC18-03-02, Exhibit |  |  |  |
| (b) | See AC18-03-02, Exhibit |  |  |  |
| (c) | See AC18-03-02, Exhibit 5 |  |  |  |
| (d) | These on-level ratios were the 2012 to 2017 on-level industry average filed pure | cted by separately app nity to industry average mium ratio. | an exponential trend of pure premium ratios to | ximately $-2.3 \%$ based on 017 on-level indemnity to |

Projected On-Level Accident Year
Medical Loss to Industry Average Filed Pure Premium Ratios Five-Year Exponential Loss Ratio Trend

Applied to Accident Year 2017
Based on Experience as of December 31, 2017

| Accident <br> Year | (1) <br> Developed Medical Loss Ratio(a) | (2) | (3) | (4) <br> On-Level Medical to Industry Average Filed Pure Premium Ratio(e) |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | Composite Medical | Composite Medical |  |
|  |  | Adjustment Factor(b) | Adjustment Factor(c) |  |
|  |  |  |  |  |
| 2006 | 0.248 | 0.961 | 0.956 | 0.250 |
| 2007 | 0.352 | 0.943 | 1.222 | 0.272 |
| 2008 | 0.447 | 0.936 | 1.476 | 0.284 |
| 2009 | 0.529 | 0.923 | 1.591 | 0.307 |
| 2010 | 0.529 | 0.920 | 1.446 | 0.337 |
| 2011 | 0.462 | 0.936 | 1.321 | 0.327 |
| 2012 | 0.402 | 0.974 | 1.177 | 0.333 |
| 2013 | 0.335 | 1.004 | 1.028 | 0.327 |
| 2014 | 0.300 | 1.010 | 0.948 | 0.320 |
| 2015 | 0.288 | 1.011 | 0.905 | 0.322 |
| 2016 | 0.281 | 1.011 | 0.926 | 0.307 |
| 2017 | 0.310 | 1.012 | 0.977 | 0.321 |
|  |  |  |  | Projected(d) |
| 2018 |  |  |  | 0.318 |
| 4/1/2019 |  |  |  | 0.315 |
| (a) | See AC18-03-02, Exhibit |  |  |  |
| (b) | See AC18-03-02, Exhibit |  |  |  |
| (c) | See AC18-03-02, Exhibit |  |  |  |
| (d) | These on-level ratios wer the 2012 to 2017 on-leve industry average filed pu | ected by separately app cal to industry average ium ratios. | an exponential trend of ure premium ratios to th | ximately $-1.1 \%$ based on 17 on-level medical to |
| (e) | Accident years 2011 and Accident years 2010 and | quent do not reflect the o reflect paid MCCP | cost of medical cost con | ent programs (MCCP). |

## Projected On-Level Accident Year

Indemnity Loss to Industry Average Filed Pure Premium Ratios Five-Year Fitted Exponential Loss Ratio Trend Based on Experience as of December 31, 2017


## Projected On-Level Accident Year

## Medical Loss to Industry Average Filed Pure Premium Ratios

Five-Year Fitted Exponential Loss Ratio Trend
Based on Experience as of December 31, 2017
(1) (2) (3) (4)

Accident
Year

| 2006 | 0.248 |
| :--- | :--- |
| 2007 | 0.352 |
| 2008 | 0.447 |
| 2009 | 0.529 |
| 2010 | 0.529 |
| 2011 | 0.462 |
| 2012 | 0.402 |
| 2013 | 0.335 |
| 2014 | 0.300 |
| 2015 | 0.288 |
| 2016 | 0.281 |
| 2017 | 0.310 |

Composite Medical
Adjustment Factor(c)
Adjustment Factor(b)

(4)
0.250
0.272
0.284
0.307
0.337
0.327
0.333
0.327
0.320
0.322
0.307
0.321

On-Level Medical to Industry Average Filed Pure Premium Ratio(e)
(1) $\times(2) \div(3)$

## Projected(d)

2018
0.310

4/1/2019
0.308

| (a) | See AC18-03-02, Exhibit 3.2. |
| :--- | :--- |
| (b) | See AC18-03-02, Exhibit 4.4. |
| (c) | See AC18-03-02, Exhibit 5.2. |
| (d) | These on-level ratios were projected by fitting an exponential trend to the 2012 to 2017 on-level medical to industry |
| (e) average filed pure premium ratios. |  |

## Item AC18-04-03 <br> Impact of the Affordable Care Act on California Workers' Compensation

The Patient Protection and Affordable Care Act (ACA) was signed into law by President Obama in 2010. The ACA, which included an expansion of Medicaid (Medi-Cal) in California, has significantly increased access to health care benefits for both workers and the general California population, which could impact the California workers' compensation system.

At the December 4, 2013 meeting, the Committee discussed potential system components such as access to care, fee schedule discounting, frequency of workers' compensation claims, particularly for types of claims for which it may not be fully clear that the arising injury was work-related, and comorbidities that may be impacted by the ACA. WCIRB staff has completed a preliminary analysis of potential ACA impacts on the California workers' compensation system and will summarize the findings at the meeting.

Actuarial Committee
Meeting Agenda for April 3, 2018

## Item AC18-04-04 <br> Impact of Medical Fraud Enforcement

Senate Bill No. 1160 (SB 1160) and Assembly Bill No. 1244 (AB 1244) enacted in 2016 included a number of provisions related to providers indicted or convicted of fraud. At the December 6, 2017 meeting, the Committee discussed an analysis of the level of medical services provided by parties that have subsequently been indicted for fraud.

An updated analysis on the amount of medical costs generated by providers indicted for fraud or suspended by the Division of Workers' Compensation will be presented at the meeting.


[^0]:    © 2018 Workers' Compensation Insurance Rating Bureau of California. All rights reserved.
    No part of this work may be reproduced or transmitted in any form or by any means, electronic or mechanical, including, without limitation, photocopying and recording, or by any information storage or retrieval system without the prior written permission of the Workers' Compensation Insurance Rating Bureau of California (WCIRB), unless such copying is expressly permitted in this copyright notice or by federal copyright law. No copyright is claimed in the text of statutes and regulations quoted within this work. Each WCIRB member company, including any registered third party entities, (Company) is authorized to reproduce any part of this work solely for the following purposes in connection with the transaction of workers' compensation insurance: (1) as necessary in connection with Company's required filings with the California Department of Insurance; (2) to incorporate portions of this work, as necessary, into Company manuals distributed at no charge only to Company employees; and (3) to the extent reasonably necessary for the training of Company personnel. Each Company and all agents and brokers licensed to transact workers' compensation insurance in the state of California are authorized to physically reproduce any part of this work for issuance to a prospective or current policyholder upon request at no charge solely for the purpose of transacting workers' compensation insurance and for no other purpose. This reproduction right does not include the right to make any part of this work available on any website or any form of social media.
    Workers' Compensation Insurance Rating Bureau of California, WCIRB, WCIRB California, WCIRB Connect, WCIRB Inquiry, WCIRB CompEssentials, X-Mod Direct, eSCAD and the WCIRB California logo (WCIRB Marks) are registered trademarks or service marks of the WCIRB. WCIRB Marks may not be displayed or used in any manner without the WCIRB's prior written permission. Any permitted copying of this work must maintain any and all trademarks and/or service marks on all copies.

[^1]:    ${ }^{1}$ In a potential mid-year filing, premiums will be on-leveled to the January 1, 2018 industry average filed pure premium rate level.

[^2]:    Source: Accident year experience of insurers with available claim count data

[^3]:    * On-level indemnity to industry average filed pure premium ratios (see Exhibit 7.1)
    ** The 4/1/2019 indemnity to industry average filed pure premium ratio was calculated based on separate frequency and severity trends applied to the 2016 and 2017 years.

[^4]:    Source: WCIRB accident year experience calls

[^5]:    * Incurred medical loss development factors include the paid cost of medical cost containment programs for accident years 2011 and prior.

[^6]:    Source: WCIRB acident year experience calls

[^7]:    ${ }^{1}$ In the Decision on the January 1, 2018 Pure Premium Rate Filing, the California Department of Insurance reflected a slightly higher ULAE provision due to additional information being collected by the WCIRB in 2018 for use in the January 1, 2019 Pure Premium Rate Filing that will likely generate a somewhat higher ULAE provision.
    ${ }^{2}$ This adjustment was applied to overall projected loss and loss adjustment expenses and not reflected in the $33.1 \%$ LAE provision shown in the Amended January 1, 2018 Pure Premium Rate Filing.
    ${ }^{3}$ The impact of these reforms on medical costs is reflected in the loss development and on-leveling adjustments reflected in Item AC18-03-02 of this Agenda.

[^8]:    4 The $18.3 \%$ ALAE provision was prior to the estimated impact of SB 1160 and AB 1244.

[^9]:    5 The MCCP severity trend reflected in the Amended January 1, 2018 Pure Premium Rate Filing was also 0\%.

[^10]:    ${ }^{1}$ All methodologies reflect three-year average loss development factors applied after 108 months. All paid loss development methodologies reflect six-year average incurred loss development factors applied after 240 months. Methodologies adjusted for reforms include the impacts of SB 863, SB 1160 and AB 1244.

[^11]:    ${ }^{2}$ All methodologies reflect three-year average loss development factors applied after 108 months. All paid loss development methodologies reflect six-year average incurred loss development factors applied after 240 months. Methodologies adjusted for reforms include the impacts of SB 863, SB 1160 and AB 1244.

[^12]:    (a) See Exhibit 6.1.
    (b) Based on AC18-03-02, Exhibit 4.1.
    (c) See AC18-03-02, Exhibit 5.2.
    (d) These on-level ratios were projected based on an estimated annual indemnity severity trend from AC18-03-02, Exhibit 6.2, the actual frequency trend for accident year 2017 from AC18-03-02, Exhibit 12, and projected frequency trends for accident years 2018 and 2019 from AC18-03-02, Exhibit 6.1; these trends were then separately applied to the 2016 and 2017 on-level ratios.

